



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

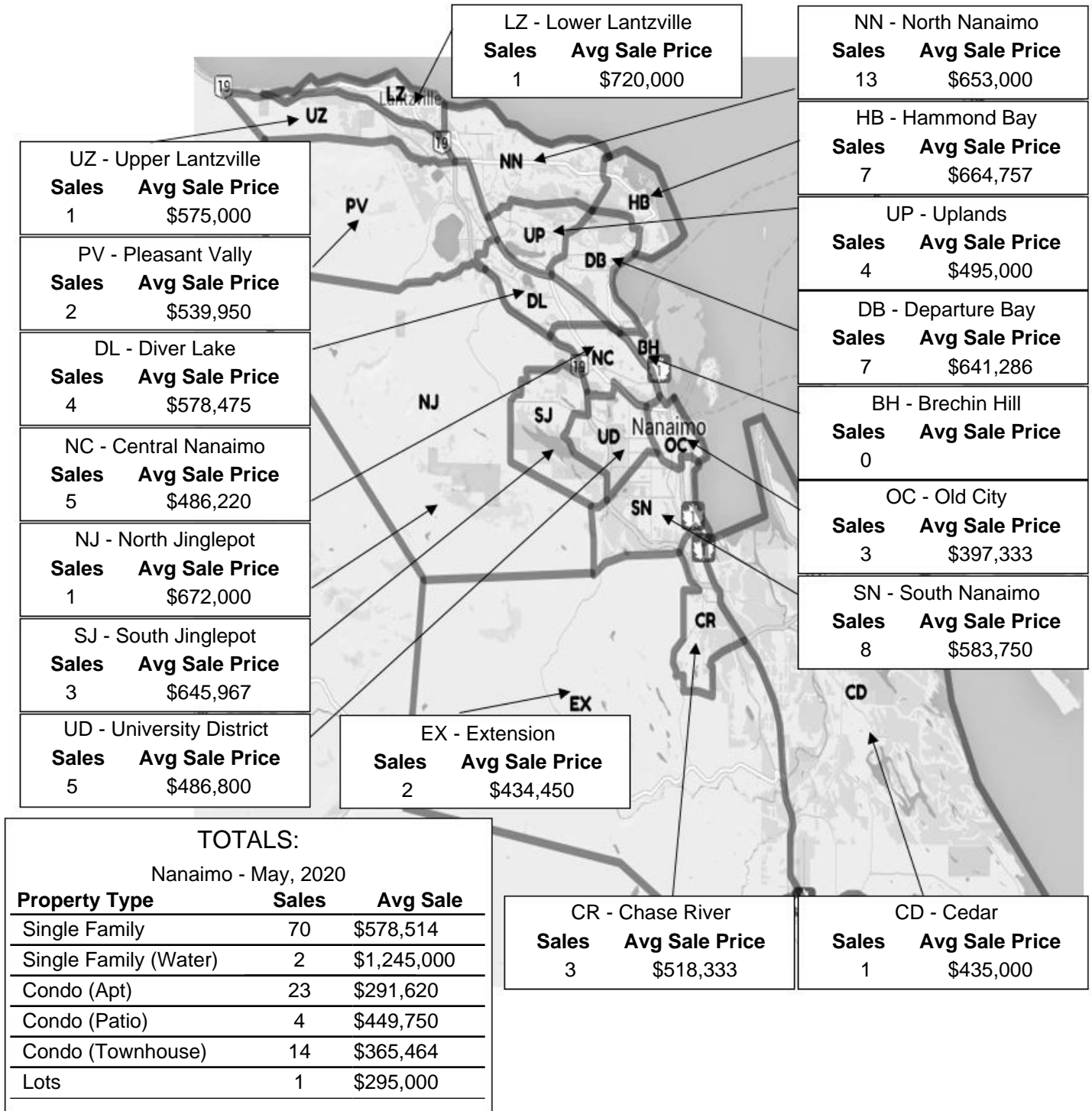
Market Statistics Nanaimo

May 2020

Nanaimo

Home Sales for the month of May, 2020

(Single Family)

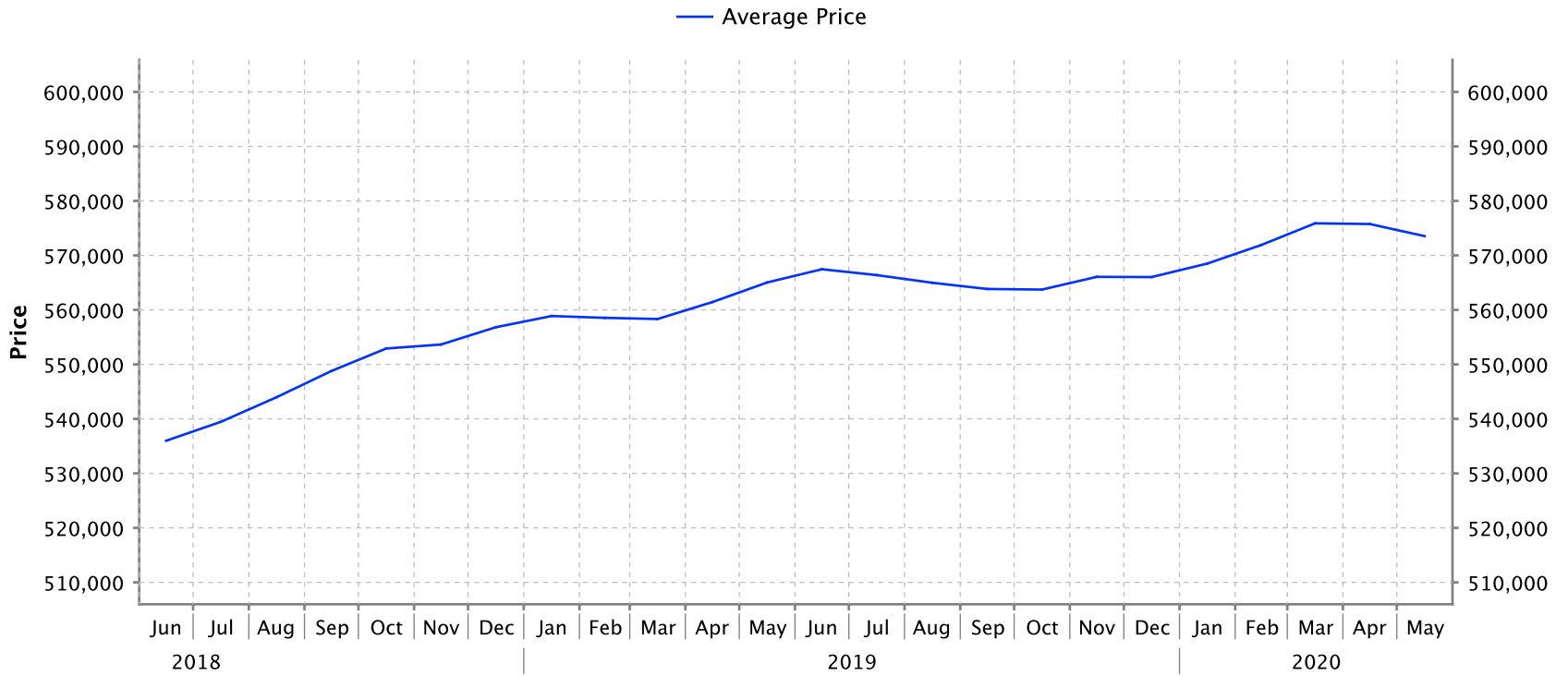


Average sale price does not include Waterfront.

Nanaimo

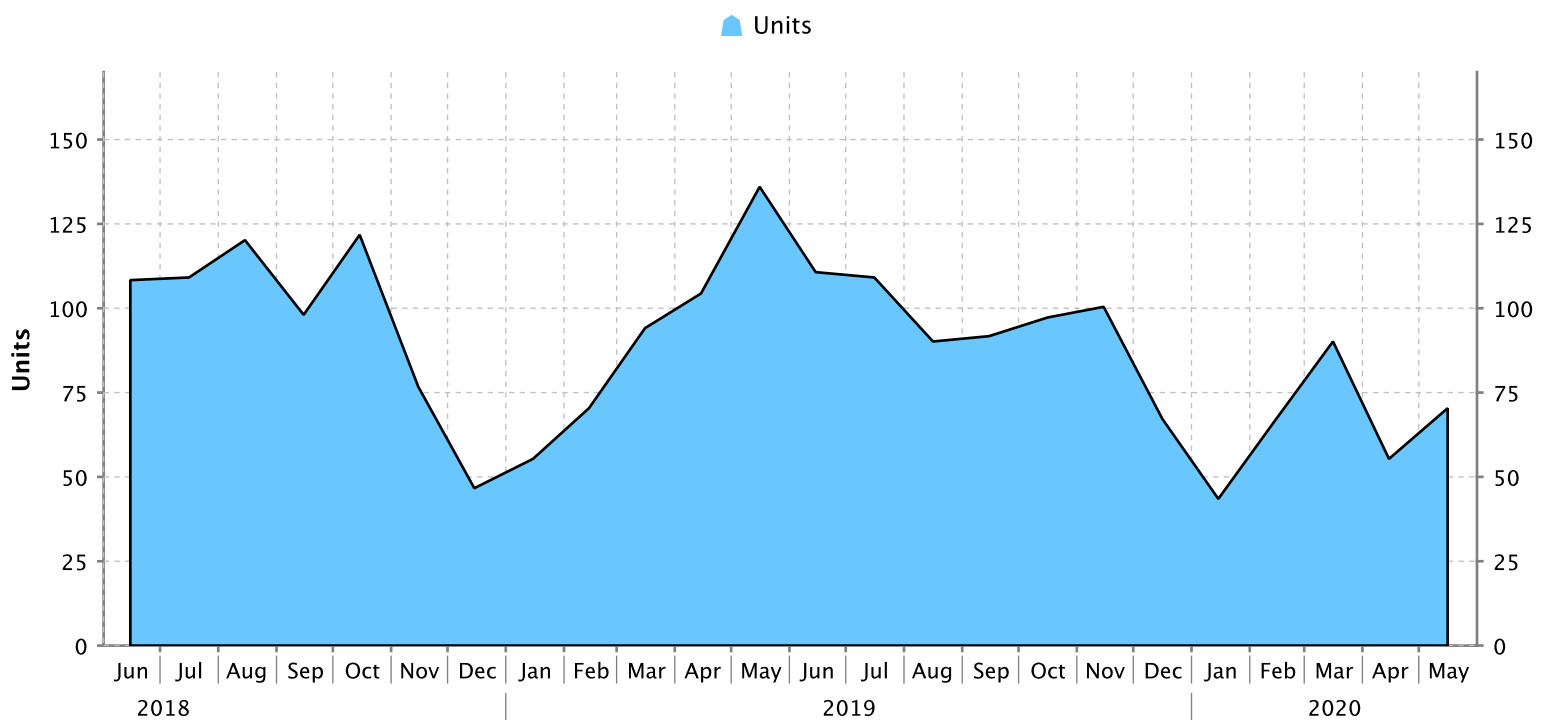
as at May 31, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	28	38	-26%	223	273	-18%
Units Reported Sold	1	11	-91%	87	56	55%
Sell/List Ratio	4%	29%		39%	21%	
Reported Sales Dollars	\$295,000	\$2,979,800	-90%	\$23,724,300	\$16,036,746	48%
Average Sell Price / Unit	\$295,000	\$270,891	9%	\$272,693	\$286,370	-5%
Median Sell Price	\$295,000			\$263,000		
Sell Price / List Price	99%	95%		95%	92%	
Days to Sell	37	32	16%	90	88	3%
Active Listings	100	130				
Single Family						
Units Listed	160	241	-34%	1,715	2,063	-17%
Units Reported Sold	70	136	-49%	988	1,137	-13%
Sell/List Ratio	44%	56%		58%	55%	
Reported Sales Dollars	\$40,496,000	\$80,692,345	-50%	\$566,649,333	\$642,431,656	-12%
Average Sell Price / Unit	\$578,514	\$593,326	-2%	\$573,532	\$565,023	2%
Median Sell Price	\$565,000			\$553,250		
Sell Price / List Price	110%	98%		98%	98%	
Days to Sell	26	24	4%	33	29	12%
Active Listings	311	382				
Condos (Apt)						
Units Listed	45	43	5%	497	548	-9%
Units Reported Sold	23	29	-21%	252	331	-24%
Sell/List Ratio	51%	67%		51%	60%	
Reported Sales Dollars	\$6,707,250	\$8,456,700	-21%	\$79,283,520	\$102,283,014	-22%
Average Sell Price / Unit	\$291,620	\$291,610	0%	\$314,617	\$309,012	2%
Median Sell Price	\$280,000			\$289,900		
Sell Price / List Price	96%	98%		97%	98%	
Days to Sell	46	21	121%	37	28	31%
Active Listings	154	87				
Condos (Patio)						
Units Listed	6	9	-33%	79	88	-10%
Units Reported Sold	4	9	-56%	59	71	-17%
Sell/List Ratio	67%	100%		75%	81%	
Reported Sales Dollars	\$1,799,000	\$4,048,800	-56%	\$26,752,953	\$31,636,160	-15%
Average Sell Price / Unit	\$449,750	\$449,867	-0%	\$453,440	\$445,580	2%
Median Sell Price	\$465,000			\$465,000		
Sell Price / List Price	98%	99%		100%	99%	
Days to Sell	33	18	82%	30	25	23%
Active Listings	11	13				
Condos (Twnhse)						
Units Listed	28	37	-24%	298	373	-20%
Units Reported Sold	14	35	-60%	195	208	-6%
Sell/List Ratio	50%	95%		65%	56%	
Reported Sales Dollars	\$5,116,495	\$14,338,650	-64%	\$75,547,622	\$74,037,349	2%
Average Sell Price / Unit	\$365,464	\$409,676	-11%	\$387,424	\$355,949	9%
Median Sell Price	\$348,200			\$363,888		
Sell Price / List Price	98%	98%		98%	98%	
Days to Sell	21	29	-26%	29	27	9%
Active Listings	48	63				

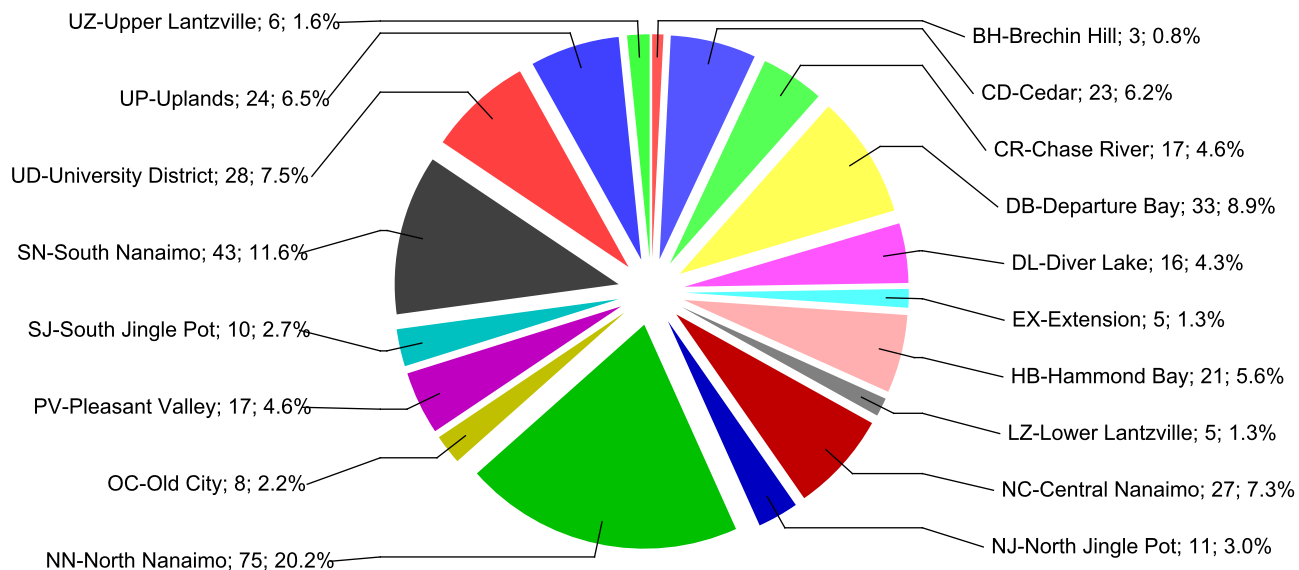
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	1	3	4	7	1	3	1	1	1	23
CR-Chase River	0	0	0	0	0	1	0	3	5	6	1	1	0	0	17
DB-Departure Bay	0	0	0	0	0	0	3	5	12	7	2	3	0	1	33
DL-Diver Lake	0	0	0	0	0	1	0	5	8	1	1	0	0	0	16
EX-Extension	0	0	0	0	1	0	0	0	2	1	1	0	0	0	5
HB-Hammond Bay	0	0	0	0	0	0	0	4	3	1	8	1	4	0	21
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	1	0	1	1	5
NC-Central Nanaimo	0	0	0	0	0	3	6	8	10	0	0	0	0	0	27
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	2	4	1	0	1	11
NN-North Nanaimo	0	0	0	0	0	0	0	4	21	21	12	7	2	8	75
OC-Old City	0	0	0	1	2	0	3	0	2	0	0	0	0	0	8
PV-Pleasant Valley	0	0	0	0	0	2	0	3	7	3	0	0	0	2	17
SJ-South Jingle Pot	0	0	0	1	1	0	0	0	3	1	2	1	1	0	10
SN-South Nanaimo	0	0	0	0	2	3	6	16	5	11	0	0	0	0	43
UD-University District	0	0	0	1	0	1	4	7	7	5	2	0	1	0	28
UP-Uplands	0	0	0	0	0	0	4	8	9	1	1	0	0	1	24
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	2	1	0	0	1	1	6
Zone 4 TOTALS	0	0	1	3	6	13	30	70	106	63	38	15	11	16	372

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2020 = 372



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