



JAHELKA REAL ESTATE GROUP

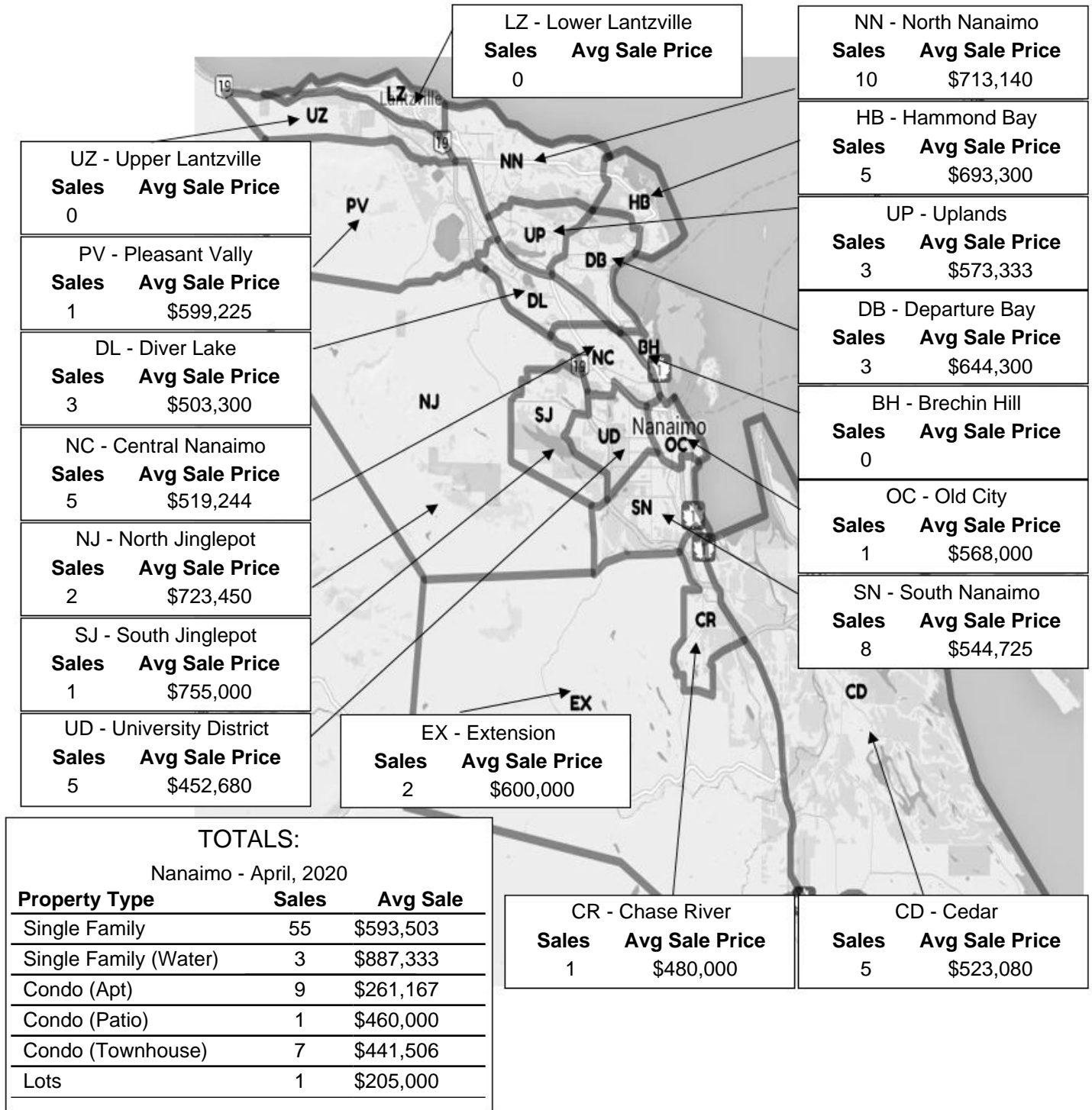
Real Estate Redefined

Market Statistics Nanaimo

April 2020

Nanaimo

Home Sales for the month of April, 2020 (Single Family)

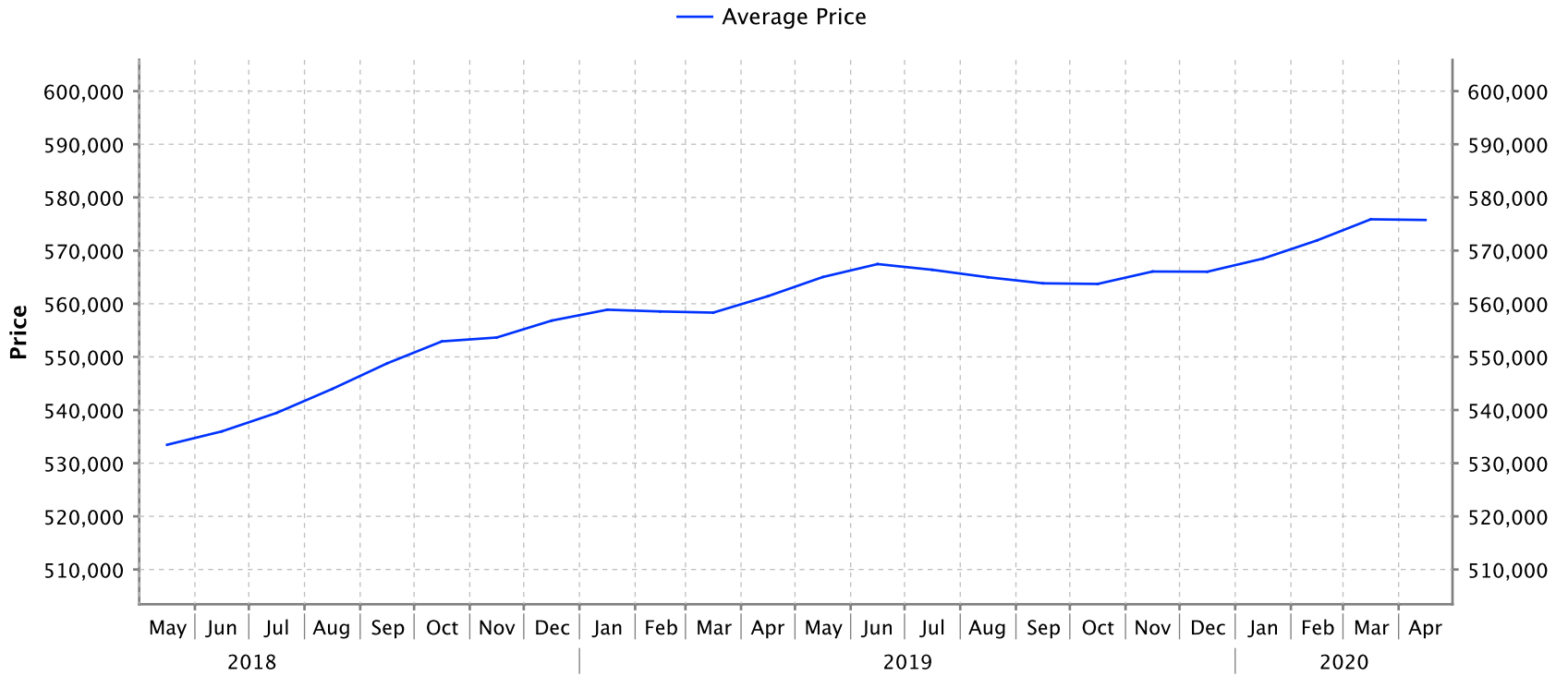


Average sale price does not include Waterfront.

Nanaimo

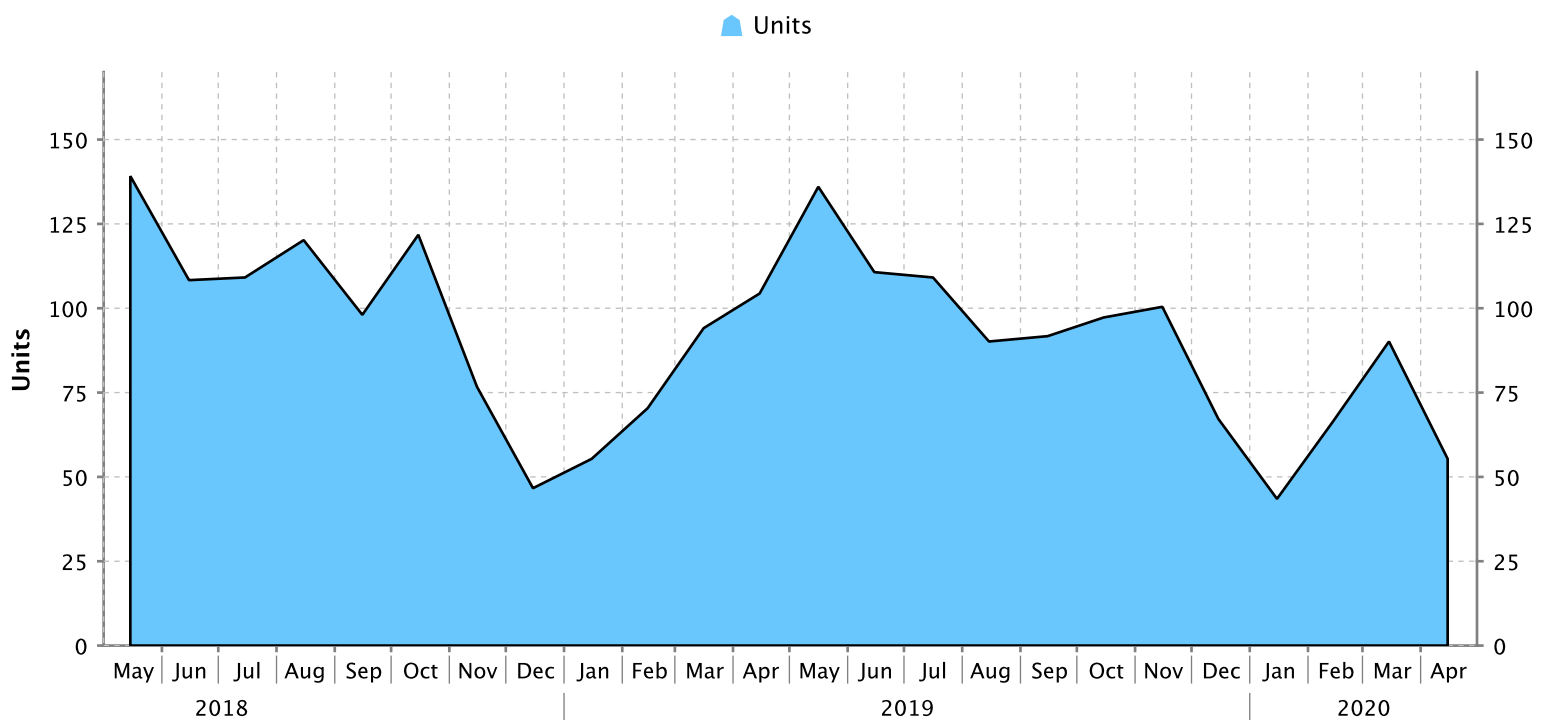
as at April 30, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	9	30	-70%	233	252	-8%
Units Reported Sold	1	6	-83%	97	48	102%
Sell/List Ratio	11%	20%		42%	19%	
Reported Sales Dollars	\$205,000	\$1,815,750	-89%	\$26,409,100	\$14,147,746	87%
Average Sell Price / Unit	\$205,000	\$302,625	-32%	\$272,259	\$294,745	-8%
Median Sell Price	\$205,000			\$260,000		
Sell Price / List Price	89%	94%		95%	91%	
Days to Sell	1	147	-99%	84	105	-20%
Active Listings	103	116				
Single Family						
Units Listed	97	184	-47%	1,796	2,089	-14%
Units Reported Sold	55	104	-47%	1,054	1,140	-8%
Sell/List Ratio	57%	57%		59%	55%	
Reported Sales Dollars	\$32,642,647	\$60,996,794	-46%	\$606,845,678	\$640,026,558	-5%
Average Sell Price / Unit	\$593,503	\$586,508	1%	\$575,755	\$561,427	3%
Median Sell Price	\$568,000			\$556,000		
Sell Price / List Price	97%	98%		97%	98%	
Days to Sell	24	29	-16%	32	28	14%
Active Listings	272	337				
Condos (Apt)						
Units Listed	17	47	-64%	495	548	-10%
Units Reported Sold	9	28	-68%	258	337	-23%
Sell/List Ratio	53%	60%		52%	61%	
Reported Sales Dollars	\$2,350,500	\$8,290,600	-72%	\$81,032,970	\$103,354,670	-22%
Average Sell Price / Unit	\$261,167	\$296,093	-12%	\$314,081	\$306,690	2%
Median Sell Price	\$260,000			\$291,000		
Sell Price / List Price	96%	97%		97%	98%	
Days to Sell	29	26	12%	34	28	22%
Active Listings	145	88				
Condos (Patio)						
Units Listed	3	11	-73%	82	96	-15%
Units Reported Sold	1	7	-86%	64	72	-11%
Sell/List Ratio	33%	64%		78%	75%	
Reported Sales Dollars	\$460,000	\$3,131,500	-85%	\$29,002,753	\$31,914,550	-9%
Average Sell Price / Unit	\$460,000	\$447,357	3%	\$453,168	\$443,258	2%
Median Sell Price	\$460,000			\$465,000		
Sell Price / List Price	99%	99%		100%	99%	
Days to Sell	42	35	21%	28	24	17%
Active Listings	9	15				
Condos (Twnhse)						
Units Listed	20	32	-38%	307	378	-19%
Units Reported Sold	7	17	-59%	216	196	10%
Sell/List Ratio	35%	53%		70%	52%	
Reported Sales Dollars	\$3,090,545	\$6,102,997	-49%	\$84,769,777	\$67,694,432	25%
Average Sell Price / Unit	\$441,506	\$359,000	23%	\$392,453	\$345,380	14%
Median Sell Price	\$431,000			\$369,000		
Sell Price / List Price	99%	97%		98%	98%	
Days to Sell	27	35	-23%	30	25	17%
Active Listings	44	70				

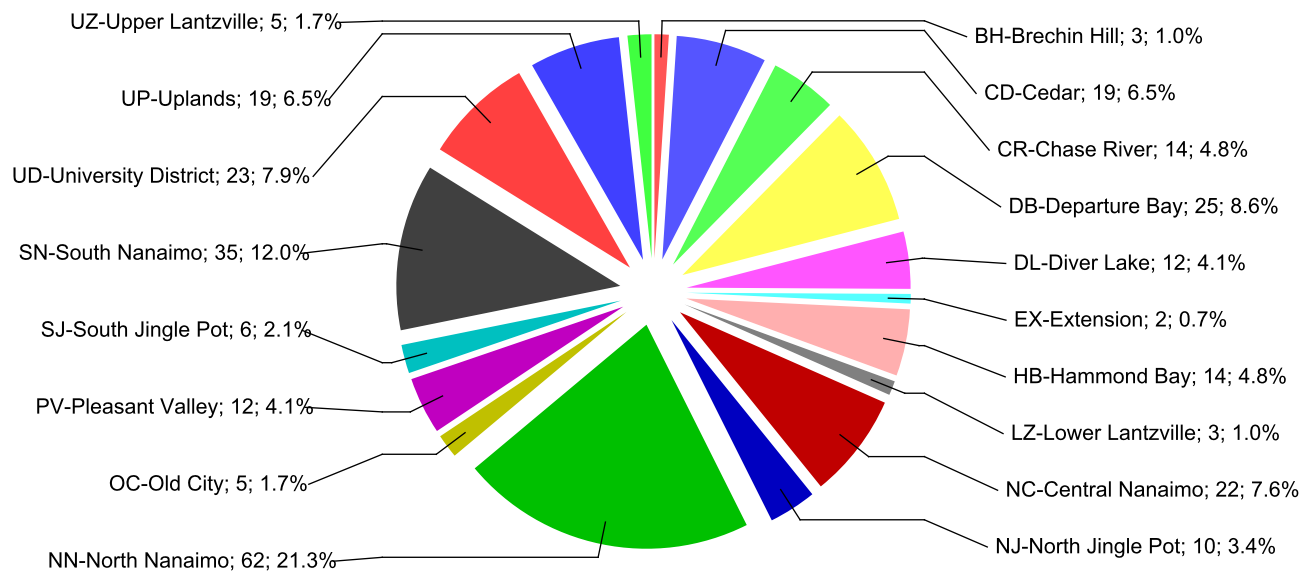
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	1	2	4	5	0	3	1	1	1	19
CR-Chase River	0	0	0	0	0	1	0	2	3	6	1	1	0	0	14
DB-Departure Bay	0	0	0	0	0	0	3	5	7	6	1	2	0	1	25
DL-Diver Lake	0	0	0	0	0	1	0	5	4	1	1	0	0	0	12
EX-Extension	0	0	0	0	0	0	0	0	1	1	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	0	0	0	1	3	0	7	0	3	0	14
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	0	0	1	0	3
NC-Central Nanaimo	0	0	0	0	0	2	5	8	7	0	0	0	0	0	22
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	1	4	1	0	1	10
NN-North Nanaimo	0	0	0	0	0	0	0	4	16	15	11	7	2	7	62
OC-Old City	0	0	0	1	1	0	1	0	2	0	0	0	0	0	5
PV-Pleasant Valley	0	0	0	0	0	1	0	2	6	1	0	0	0	2	12
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	2	0	1	1	1	0	6
SN-South Nanaimo	0	0	0	0	2	3	5	15	4	6	0	0	0	0	35
UD-University District	0	0	0	1	0	1	4	3	6	5	2	0	1	0	23
UP-Uplands	0	0	0	0	0	0	3	7	7	1	1	0	0	0	19
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	1	1	0	0	1	1	5
Zone 4 TOTALS	0	0	1	2	4	11	24	59	77	45	32	13	10	13	291

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2020 = 291



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P 250-751-0804 F 250-756-1210 TF 1-800-377-4374
info@jahelkagroup.com | www.jahelkagroup.com

Royal LePage Nanaimo Realty 4200 Island Hwy N Nanaimo, BC, V9T 1W6

