



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

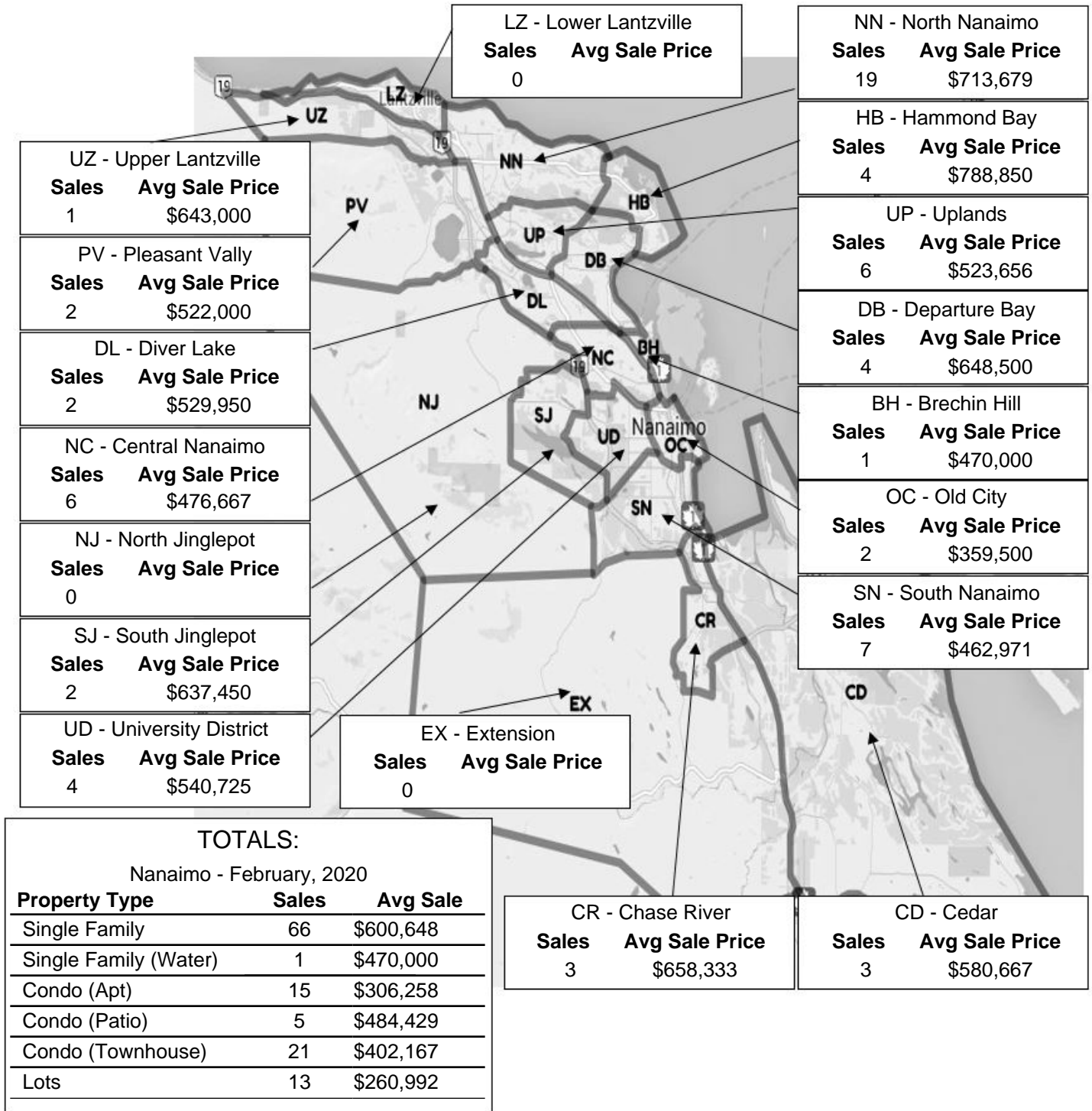
Market Statistics Nanaimo

February 2020

Nanaimo

Home Sales for the month of February, 2020

(Single Family)

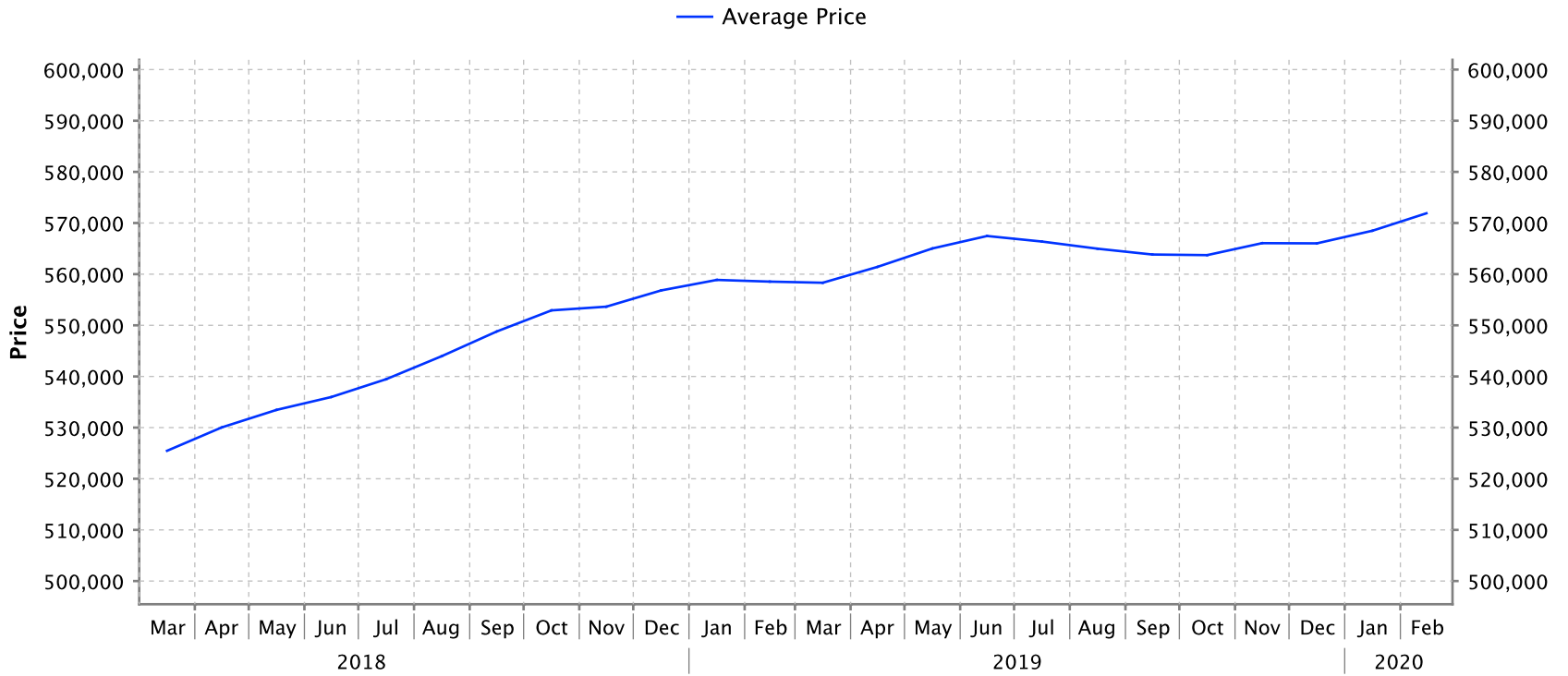


Average sale price does not include Waterfront.

Nanaimo

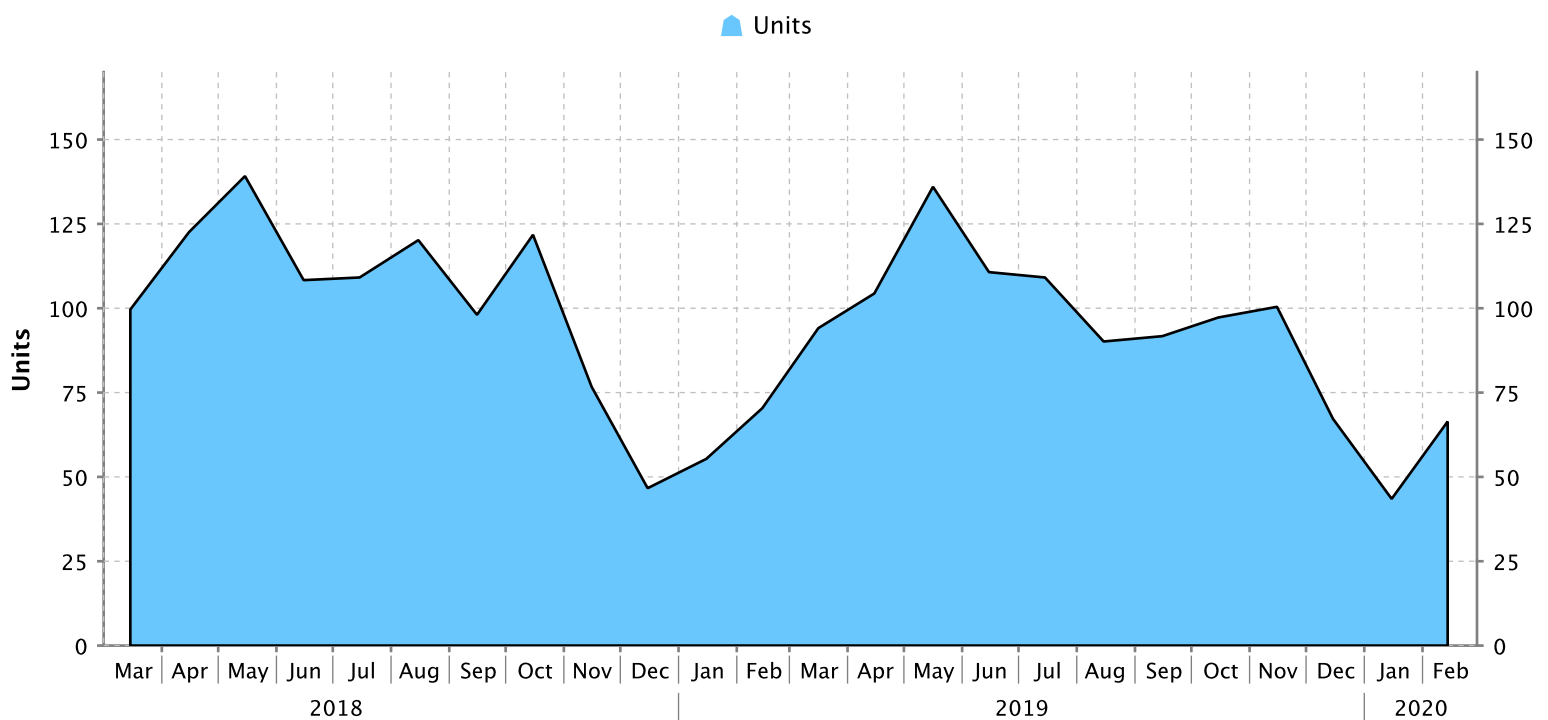
as at February 29, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	12	31	-61%	292	212	38%
Units Reported Sold	13	2	550%	99	43	130%
Sell/List Ratio	108%	6%		34%	20%	
Reported Sales Dollars	\$3,392,900	\$499,900	579%	\$27,615,650	\$12,499,027	121%
Average Sell Price / Unit	\$260,992	\$249,950	4%	\$278,946	\$290,675	-4%
Median Sell Price	\$269,000			\$269,000		
Sell Price / List Price	95%	98%		94%	93%	
Days to Sell	105	40	160%	81	97	-17%
Active Listings	107	74				
Single Family						
Units Listed	128	120	7%	1,897	2,125	-11%
Units Reported Sold	66	70	-6%	1,107	1,163	-5%
Sell/List Ratio	52%	58%		58%	55%	
Reported Sales Dollars	\$39,642,738	\$38,147,982	4%	\$633,098,515	\$649,584,041	-3%
Average Sell Price / Unit	\$600,648	\$544,971	10%	\$571,905	\$558,542	2%
Median Sell Price	\$585,000			\$551,500		
Sell Price / List Price	98%	98%		97%	99%	
Days to Sell	34	33	6%	33	26	25%
Active Listings	243	257				
Condos (Apt)						
Units Listed	40	37	8%	532	539	-1%
Units Reported Sold	15	22	-32%	299	347	-14%
Sell/List Ratio	38%	59%		56%	64%	
Reported Sales Dollars	\$4,593,870	\$7,560,550	-39%	\$92,707,310	\$105,834,438	-12%
Average Sell Price / Unit	\$306,258	\$343,661	-11%	\$310,058	\$304,998	2%
Median Sell Price	\$250,000			\$287,000		
Sell Price / List Price	95%	97%		97%	98%	
Days to Sell	38	33	15%	32	26	24%
Active Listings	121	69				
Condos (Patio)						
Units Listed	7	6	17%	91	98	-7%
Units Reported Sold	5	5	0%	69	86	-20%
Sell/List Ratio	71%	83%		76%	88%	
Reported Sales Dollars	\$2,422,145	\$2,100,290	15%	\$30,858,203	\$38,133,563	-19%
Average Sell Price / Unit	\$484,429	\$420,058	15%	\$447,220	\$443,414	1%
Median Sell Price	\$400,000			\$438,500		
Sell Price / List Price	102%	99%		100%	101%	
Days to Sell	31	50	-39%	28	28	-2%
Active Listings	10	12				
Condos (Twnhse)						
Units Listed	34	18	89%	341	368	-7%
Units Reported Sold	21	12	75%	218	204	7%
Sell/List Ratio	62%	67%		64%	55%	
Reported Sales Dollars	\$8,445,500	\$4,163,517	103%	\$83,960,019	\$69,395,442	21%
Average Sell Price / Unit	\$402,167	\$346,960	16%	\$385,138	\$340,174	13%
Median Sell Price	\$349,900			\$360,000		
Sell Price / List Price	99%	100%		98%	98%	
Days to Sell	15	24	-38%	31	21	46%
Active Listings	44	53				

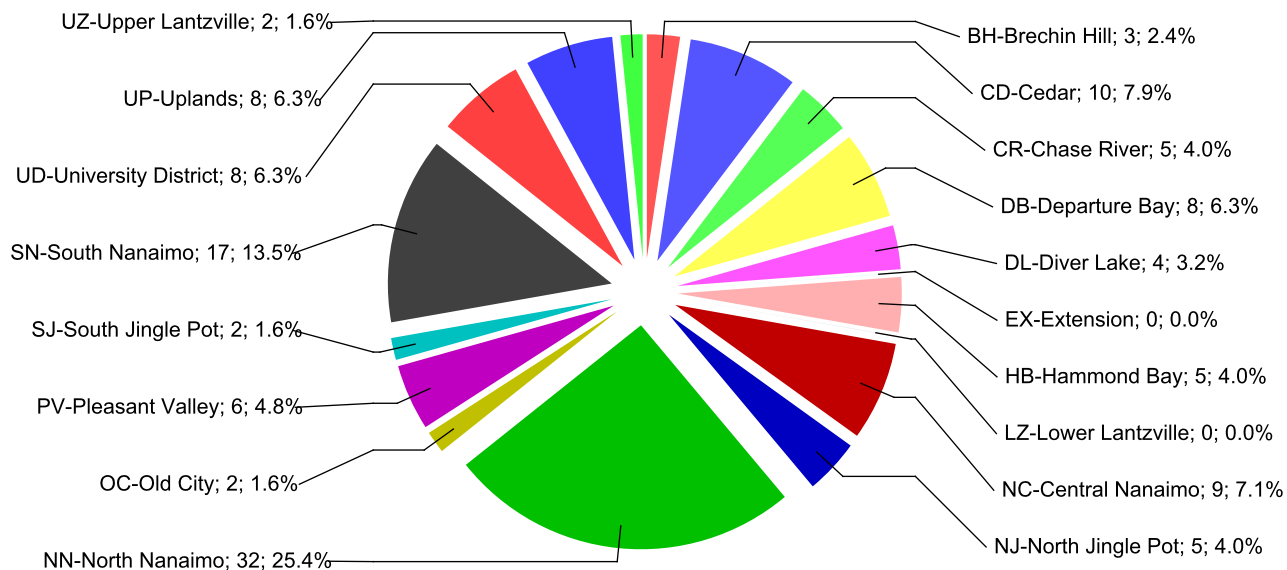
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 29, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	0	0	3	3	0	2	0	0	1	10
CR-Chase River	0	0	0	0	0	1	0	0	0	3	0	1	0	0	5
DB-Departure Bay	0	0	0	0	0	0	0	1	2	3	0	1	0	1	8
DL-Diver Lake	0	0	0	0	0	0	0	2	1	0	1	0	0	0	4
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	0	1	0	2	0	2	0	5
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NC-Central Nanaimo	0	0	0	0	0	0	1	6	2	0	0	0	0	0	9
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	1	1	0	0	1	5
NN-North Nanaimo	0	0	0	0	0	0	0	3	7	9	7	3	1	2	32
OC-Old City	0	0	0	1	0	0	1	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	0	1	0	2	2	1	0	0	0	0	6
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	0	0	0	0	1	0	2
SN-South Nanaimo	0	0	0	0	1	0	1	11	3	1	0	0	0	0	17
UD-University District	0	0	0	0	0	0	1	1	2	3	1	0	0	0	8
UP-Uplands	0	0	0	0	0	0	2	3	3	0	0	0	0	0	8
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	0	1	0	0	0	0	2
Zone 4 TOTALS	0	0	1	1	2	3	7	34	28	22	14	5	4	5	126

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 29, 2020 = 126



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