



JAHELKA REAL ESTATE GROUP

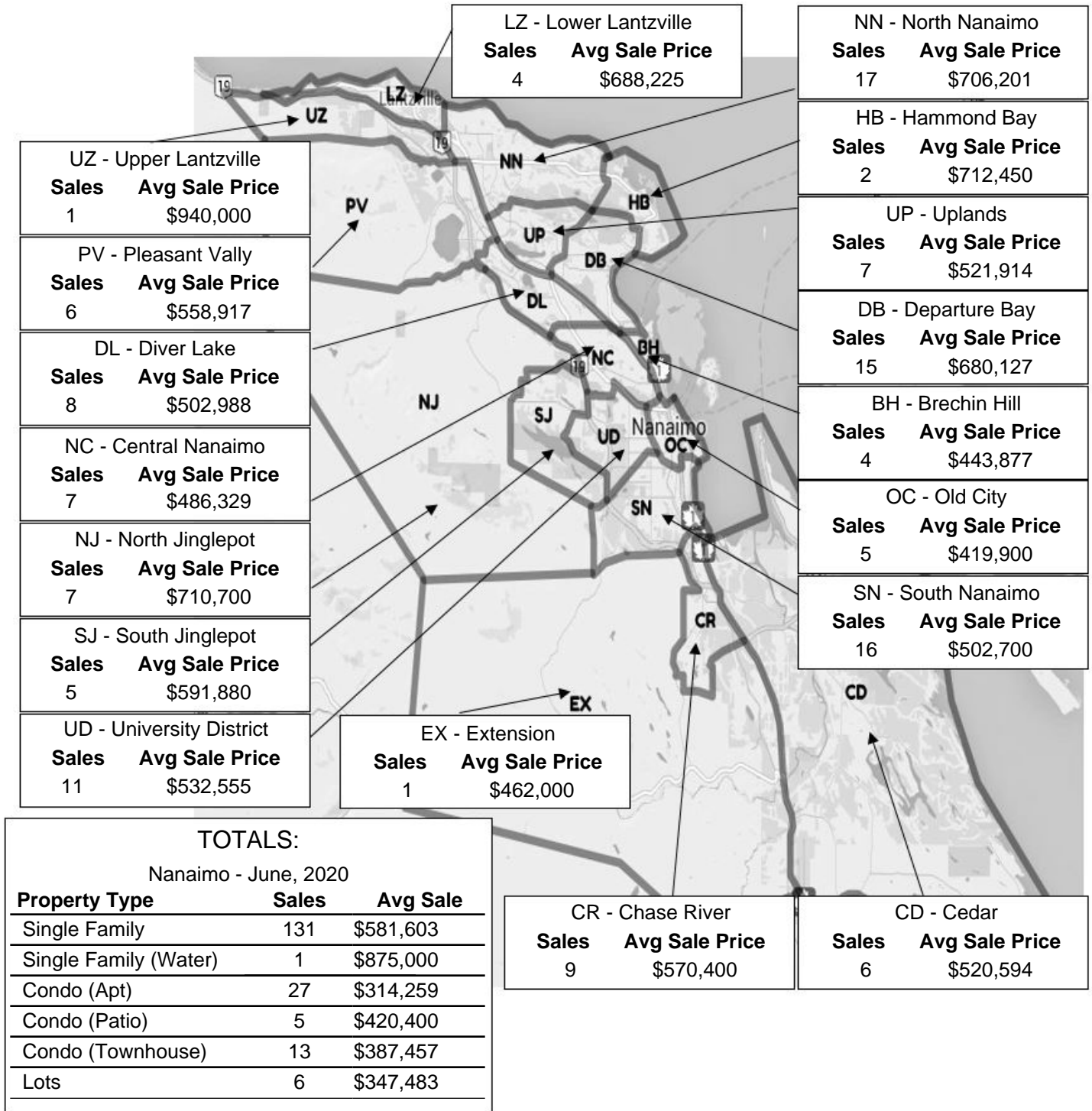
Real Estate Redefined

Market Statistics Nanaimo

June 2020

Nanaimo

Home Sales for the month of June, 2020 (Single Family)

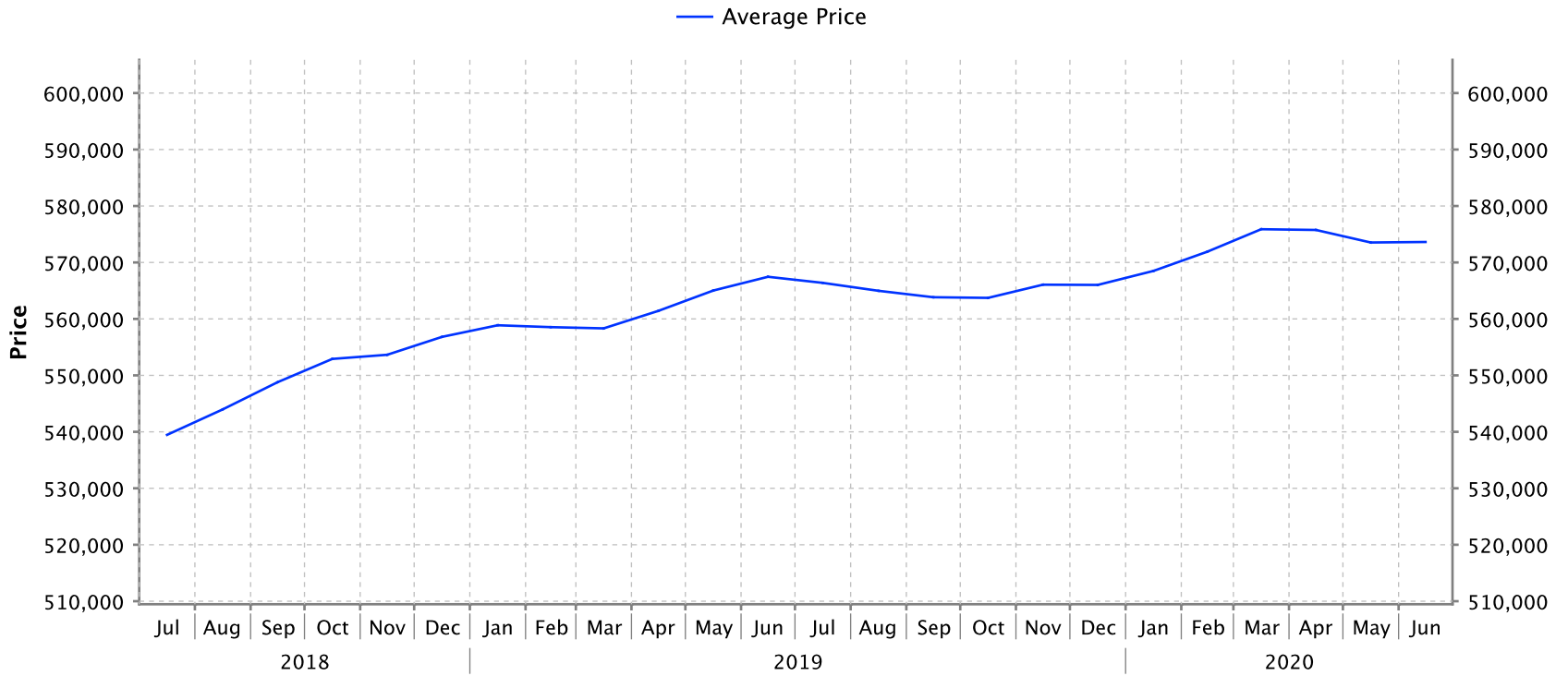


Average sale price does not include Waterfront.

Nanaimo

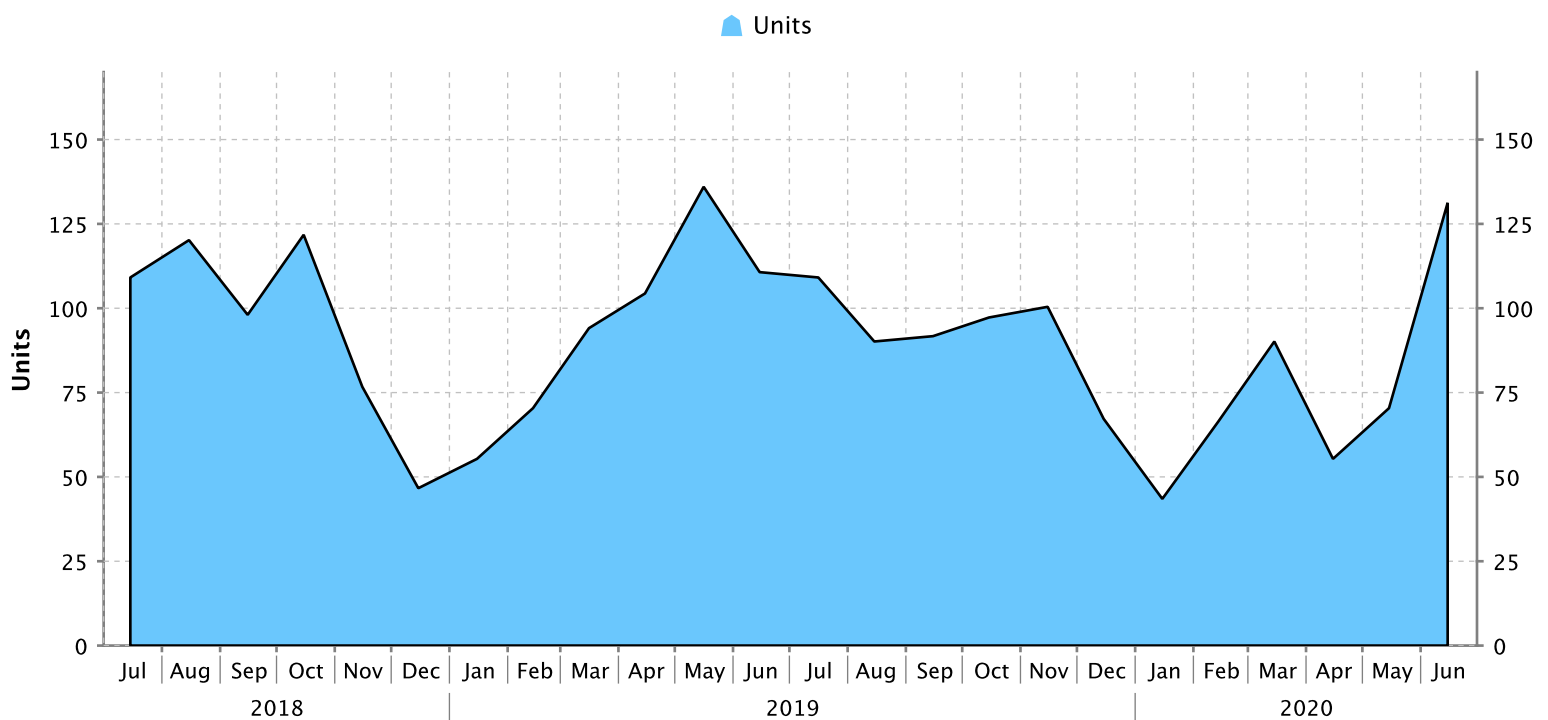
as at June 30, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	19	38	-50%	204	292	-30%
Units Reported Sold	6	7	-14%	85	60	42%
Sell/List Ratio	32%	18%		42%	21%	
Reported Sales Dollars	\$2,084,900	\$2,450,400	-15%	\$23,063,800	\$17,527,346	32%
Average Sell Price / Unit	\$347,483	\$350,057	-1%	\$271,339	\$292,122	-7%
Median Sell Price	\$355,000			\$263,000		
Sell Price / List Price	93%	96%		94%	92%	
Days to Sell	87	73	19%	92	86	7%
Active Listings	102	148				
Single Family						
Units Listed	195	190	3%	1,720	2,021	-15%
Units Reported Sold	131	110	19%	1,009	1,139	-11%
Sell/List Ratio	67%	58%		59%	56%	
Reported Sales Dollars	\$76,189,987	\$64,049,961	19%	\$578,789,359	\$646,338,645	-10%
Average Sell Price / Unit	\$581,603	\$582,272	-0%	\$573,627	\$567,461	1%
Median Sell Price	\$555,000			\$550,000		
Sell Price / List Price	98%	97%		97%	98%	
Days to Sell	29	30	-4%	33	30	8%
Active Listings	300	392				
Condos (Apt)						
Units Listed	52	42	24%	507	532	-5%
Units Reported Sold	27	24	12%	255	319	-20%
Sell/List Ratio	52%	57%		50%	60%	
Reported Sales Dollars	\$8,485,000	\$7,997,700	6%	\$79,770,820	\$99,042,914	-19%
Average Sell Price / Unit	\$314,259	\$333,238	-6%	\$312,827	\$310,479	1%
Median Sell Price	\$274,900			\$287,000		
Sell Price / List Price	96%	97%		97%	98%	
Days to Sell	60	34	79%	40	29	35%
Active Listings	154	92				
Condos (Patio)						
Units Listed	12	7	71%	84	89	-6%
Units Reported Sold	5	7	-29%	57	69	-17%
Sell/List Ratio	42%	100%		68%	78%	
Reported Sales Dollars	\$2,102,000	\$3,166,140	-34%	\$25,688,813	\$30,792,665	-17%
Average Sell Price / Unit	\$420,400	\$452,306	-7%	\$450,681	\$446,271	1%
Median Sell Price	\$425,000			\$450,000		
Sell Price / List Price	98%	102%		99%	99%	
Days to Sell	16	34	-52%	29	27	4%
Active Listings	17	11				
Condos (Twnhse)						
Units Listed	32	43	-26%	287	387	-26%
Units Reported Sold	13	21	-38%	187	208	-10%
Sell/List Ratio	41%	49%		65%	54%	
Reported Sales Dollars	\$5,036,935	\$8,275,522	-39%	\$72,309,035	\$75,611,271	-4%
Average Sell Price / Unit	\$387,457	\$394,072	-2%	\$386,679	\$363,516	6%
Median Sell Price	\$345,000			\$363,000		
Sell Price / List Price	98%	100%		98%	98%	
Days to Sell	22	15	50%	30	27	13%
Active Listings	62	67				

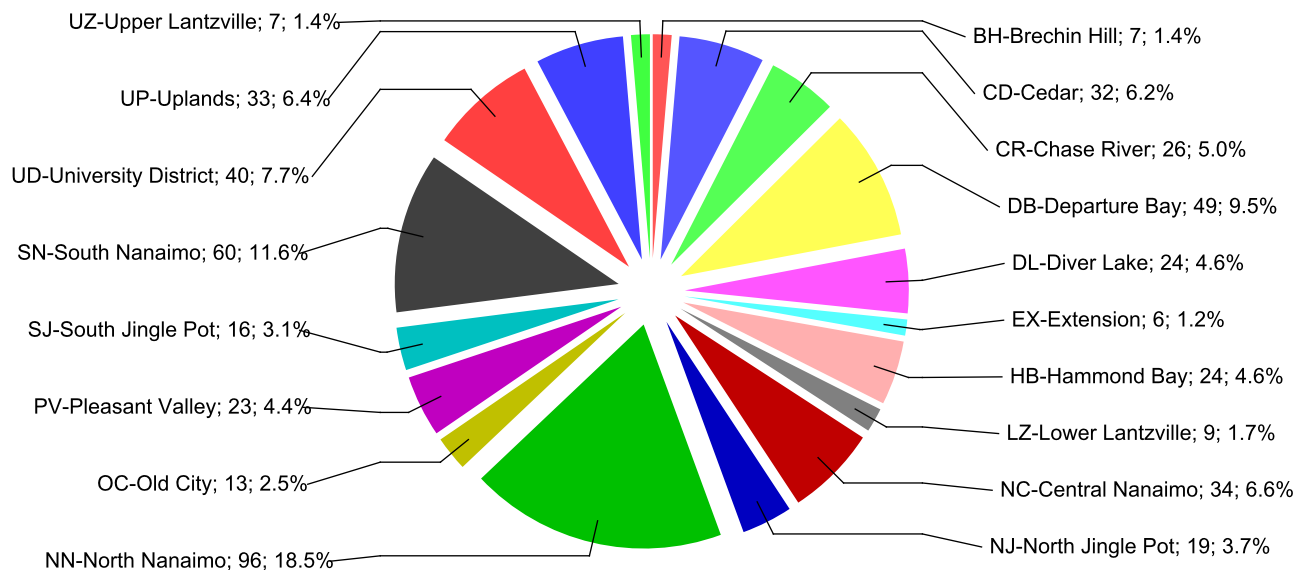
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	3	2	1	0	0	0	0	0	7
CD-Cedar	0	1	1	0	0	1	4	5	8	2	6	2	1	1	32
CR-Chase River	0	0	0	0	0	1	0	4	10	8	2	1	0	0	26
DB-Departure Bay	0	0	0	0	0	0	4	7	16	11	3	5	1	2	49
DL-Diver Lake	0	0	0	0	0	2	0	8	12	1	1	0	0	0	24
EX-Extension	0	0	0	0	1	0	0	1	2	1	1	0	0	0	6
HB-Hammond Bay	0	0	0	0	0	1	0	4	3	2	9	1	4	0	24
LZ-Lower Lantzville	0	0	0	0	0	0	0	2	1	1	1	2	1	1	9
NC-Central Nanaimo	0	0	0	0	0	3	9	8	14	0	0	0	0	0	34
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	6	7	2	0	1	19
NN-North Nanaimo	0	0	0	0	0	0	1	7	24	26	17	9	2	10	96
OC-Old City	0	0	0	1	3	2	3	1	3	0	0	0	0	0	13
PV-Pleasant Valley	0	0	0	0	0	2	0	5	10	4	0	0	0	2	23
SJ-South Jingle Pot	0	0	0	2	1	1	0	1	4	2	2	2	1	0	16
SN-South Nanaimo	0	0	0	0	2	7	8	18	11	14	0	0	0	0	60
UD-University District	0	0	0	1	0	1	7	10	11	6	3	0	1	0	40
UP-Uplands	0	0	0	0	0	0	5	10	14	2	1	0	0	1	33
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	2	1	0	0	2	1	7
Zone 4 TOTALS	0	1	1	4	7	23	44	93	149	87	53	24	13	19	518

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2020 = 518

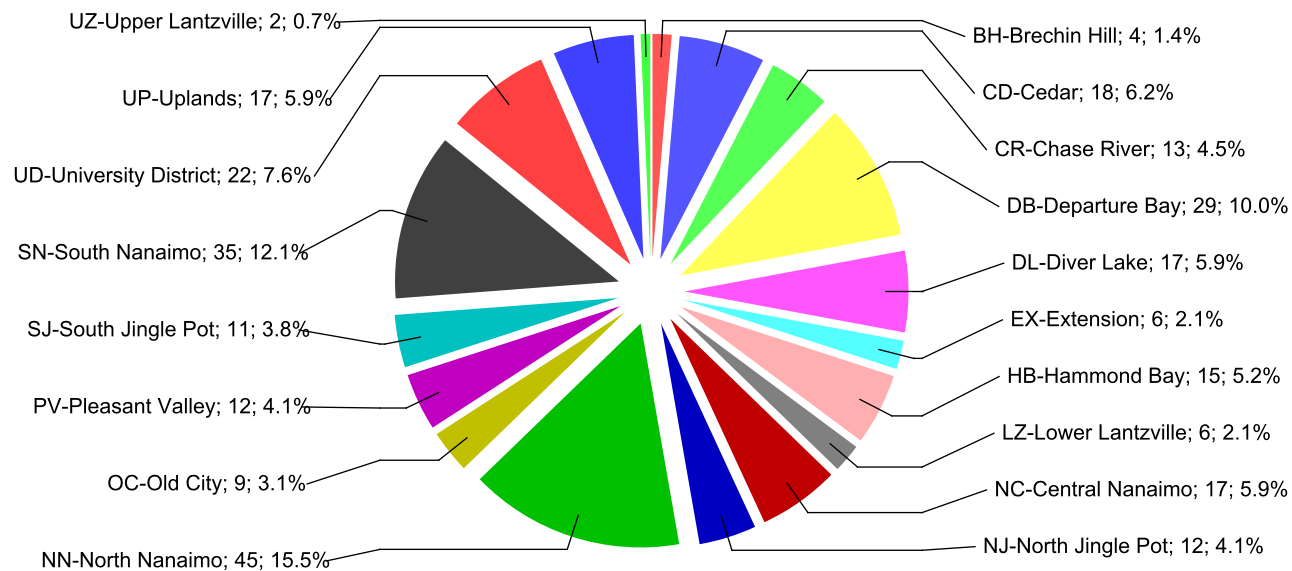
2nd Quarter 2020

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	2	0	1	0	0	0	0	0	4
CD-Cedar	0	1	0	0	0	1	4	2	3	2	3	2	0	0	18
CR-Chase River	0	0	0	0	0	0	0	3	7	2	1	0	0	0	13
DB-Departure Bay	0	0	0	0	0	0	1	4	10	6	3	3	1	1	29
DL-Diver Lake	0	0	0	0	0	1	0	6	9	1	0	0	0	0	17
EX-Extension	0	0	0	0	1	0	0	1	2	1	1	0	0	0	6
HB-Hammond Bay	0	0	0	0	0	1	0	3	1	2	6	1	1	0	15
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	1	0	1	2	0	1	6
NC-Central Nanaimo	0	0	0	0	0	1	4	2	10	0	0	0	0	0	17
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	5	6	1	0	0	12
NN-North Nanaimo	0	0	0	0	0	0	1	3	12	14	6	4	0	5	45
OC-Old City	0	0	0	0	2	2	2	1	2	0	0	0	0	0	9
PV-Pleasant Valley	0	0	0	0	0	1	0	3	5	3	0	0	0	0	12
SJ-South Jingle Pot	0	0	0	2	0	1	0	1	2	2	2	1	0	0	11
SN-South Nanaimo	0	0	0	0	0	4	7	5	7	12	0	0	0	0	35
UD-University District	0	0	0	1	0	1	4	8	5	2	1	0	0	0	22
UP-Uplands	0	0	0	0	0	0	2	5	7	1	1	0	0	1	17
UZ-Upper Lantzville	0	0	0	0	0	0	0	0	1	0	0	0	1	0	2
Zone 4 TOTALS	0	1	0	3	3	14	27	48	85	53	31	14	3	8	290

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2020 = 290



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Real Estate Redefined

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