



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

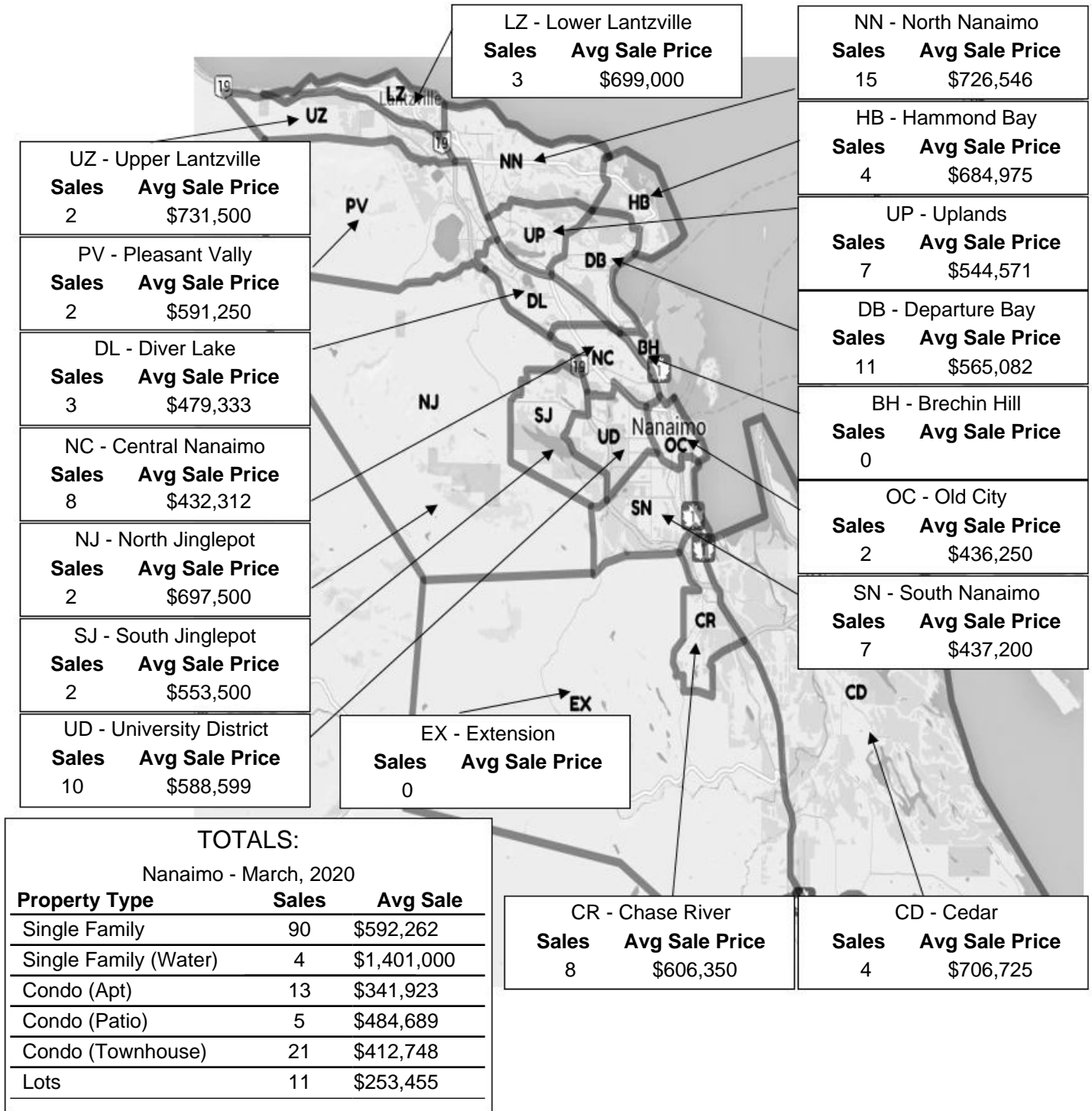
Market Statistics Nanaimo

March 2020

Nanaimo

Home Sales for the month of March, 2020

(Single Family)

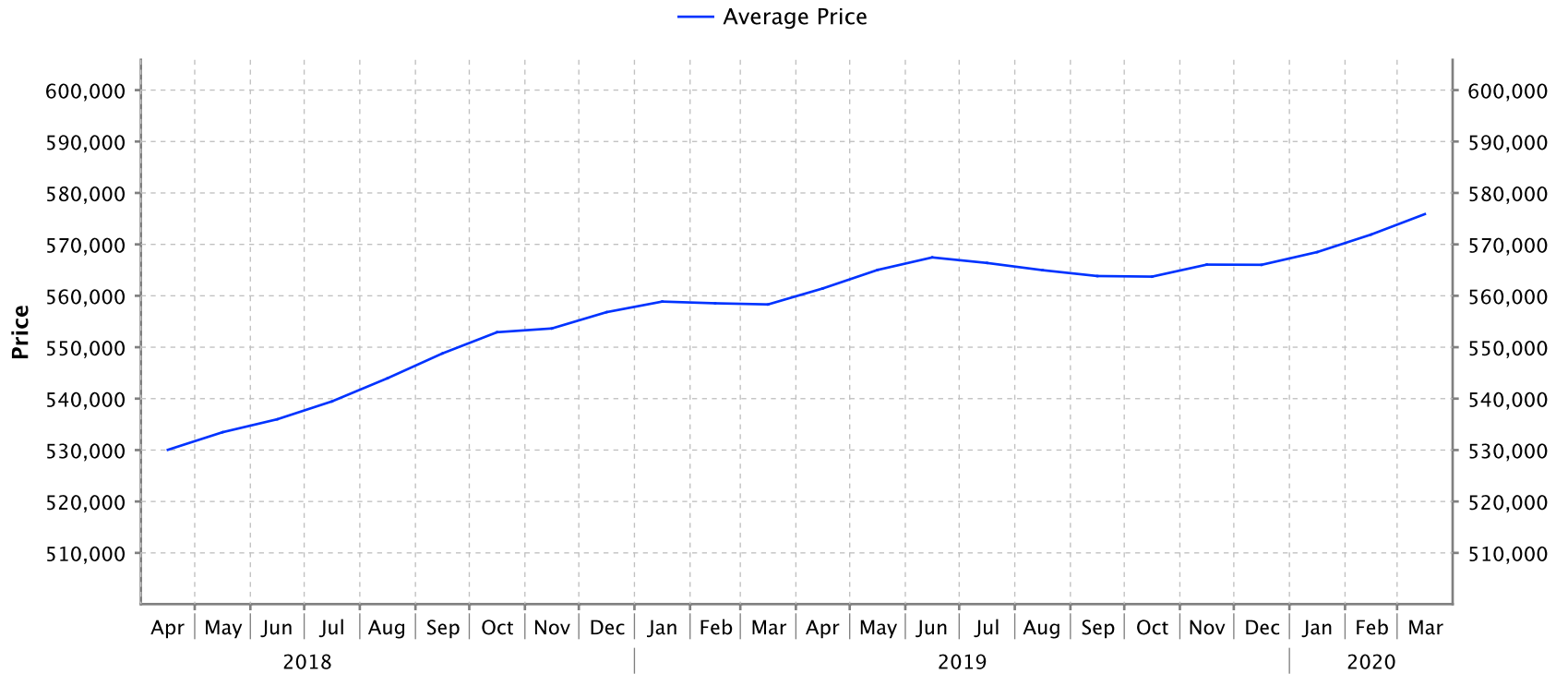


Average sale price does not include Waterfront.

Nanaimo

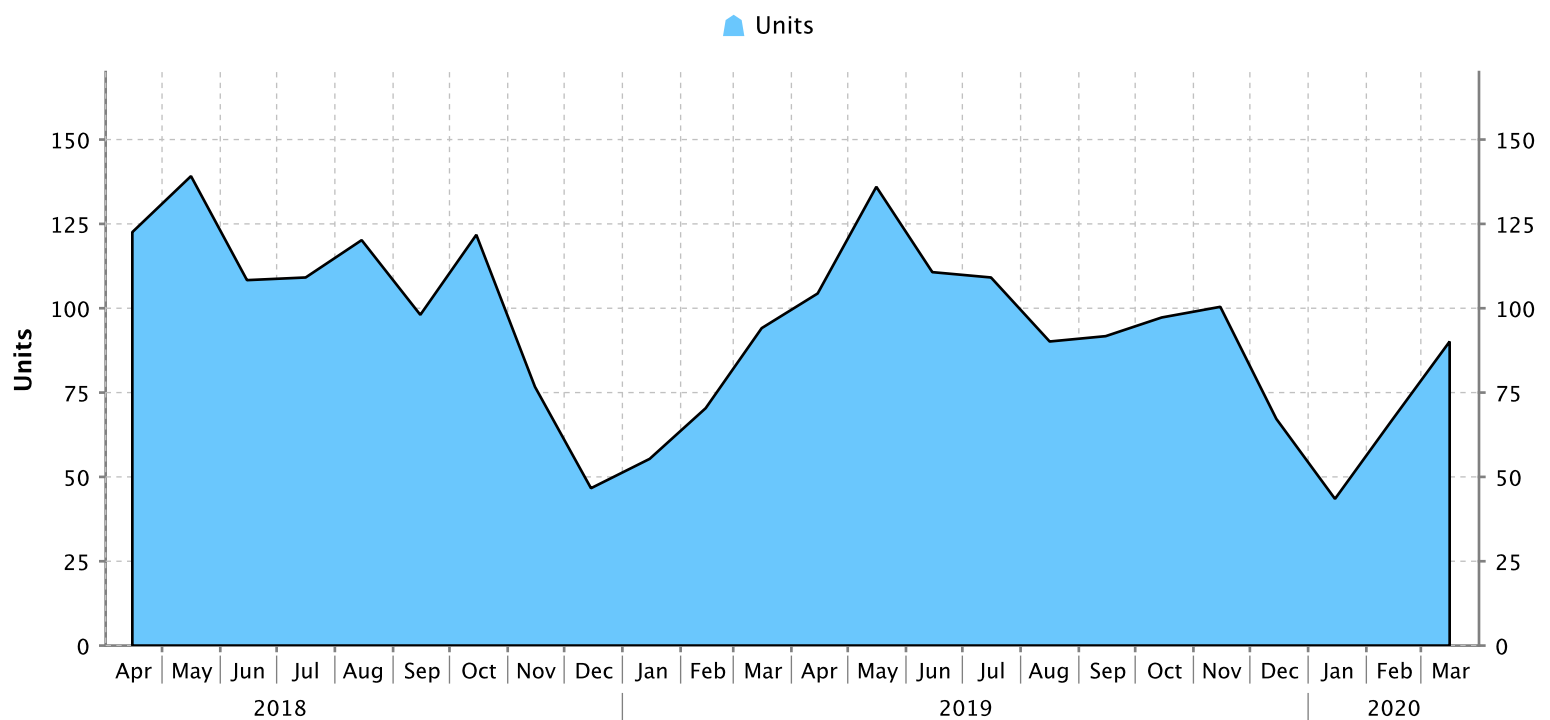
as at March 31, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	9	47	-81%	254	238	7%
Units Reported Sold	11	8	38%	102	46	122%
Sell/List Ratio	122%	17%		40%	19%	
Reported Sales Dollars	\$2,788,000	\$2,389,800	17%	\$28,013,850	\$13,330,496	110%
Average Sell Price / Unit	\$253,455	\$298,725	-15%	\$274,646	\$289,793	-5%
Median Sell Price	\$245,000			\$263,000		
Sell Price / List Price	96%	91%		95%	92%	
Days to Sell	144	72	101%	89	95	-7%
Active Listings	97	108				
Single Family						
Units Listed	185	199	-7%	1,883	2,131	-12%
Units Reported Sold	90	94	-4%	1,103	1,158	-5%
Sell/List Ratio	49%	47%		59%	54%	
Reported Sales Dollars	\$53,303,585	\$51,202,275	4%	\$635,199,825	\$646,538,682	-2%
Average Sell Price / Unit	\$592,262	\$544,705	9%	\$575,884	\$558,324	3%
Median Sell Price	\$565,000			\$557,000		
Sell Price / List Price	98%	98%		97%	98%	
Days to Sell	29	34	-12%	32	27	18%
Active Listings	288	313				
Condos (Apt)						
Units Listed	48	55	-13%	525	542	-3%
Units Reported Sold	13	34	-62%	278	345	-19%
Sell/List Ratio	27%	62%		53%	64%	
Reported Sales Dollars	\$4,445,000	\$9,929,240	-55%	\$87,223,070	\$104,123,366	-16%
Average Sell Price / Unit	\$341,923	\$292,036	17%	\$313,752	\$301,807	4%
Median Sell Price	\$300,000			\$290,000		
Sell Price / List Price	98%	97%		97%	98%	
Days to Sell	58	29	97%	34	27	24%
Active Listings	146	77				
Condos (Patio)						
Units Listed	5	6	-17%	90	95	-5%
Units Reported Sold	5	4	25%	70	78	-10%
Sell/List Ratio	100%	67%		78%	82%	
Reported Sales Dollars	\$2,423,445	\$1,607,395	51%	\$31,674,253	\$34,107,075	-7%
Average Sell Price / Unit	\$484,689	\$401,849	21%	\$452,489	\$437,270	3%
Median Sell Price	\$535,000			\$465,000		
Sell Price / List Price	100%	95%		100%	100%	
Days to Sell	54	39	38%	29	24	18%
Active Listings	10	12				
Condos (Twnhse)						
Units Listed	22	44	-50%	319	382	-16%
Units Reported Sold	21	13	62%	226	199	14%
Sell/List Ratio	95%	30%		71%	52%	
Reported Sales Dollars	\$8,667,700	\$4,845,490	79%	\$87,782,229	\$67,855,735	29%
Average Sell Price / Unit	\$412,748	\$372,730	11%	\$388,417	\$340,984	14%
Median Sell Price	\$411,000			\$363,888		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	21	36	-42%	30	23	29%
Active Listings	39	74				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

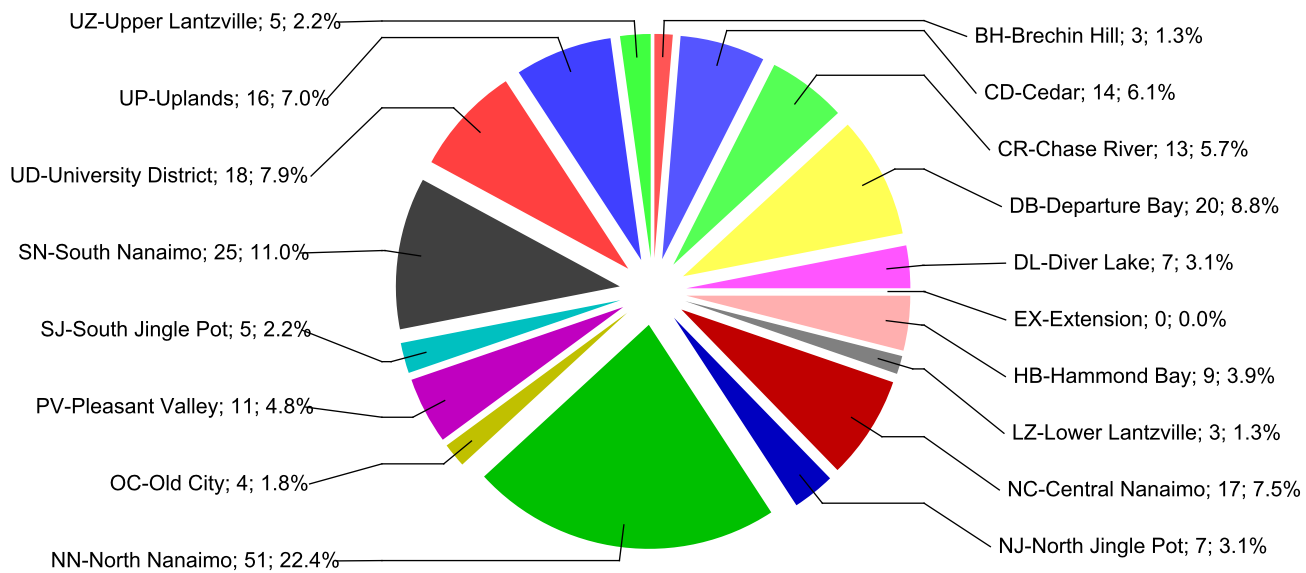
1st Quarter 2020

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	0	0	3	5	0	3	0	1	1	14
CR-Chase River	0	0	0	0	0	1	0	1	3	6	1	1	0	0	13
DB-Departure Bay	0	0	0	0	0	0	3	3	6	5	0	2	0	1	20
DL-Diver Lake	0	0	0	0	0	1	0	2	3	0	1	0	0	0	7
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	1	2	0	3	0	3	0	9
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	0	0	1	0	3
NC-Central Nanaimo	0	0	0	0	0	2	5	6	4	0	0	0	0	0	17
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	1	1	1	0	1	7
NN-North Nanaimo	0	0	0	0	0	0	0	4	12	12	11	5	2	5	51
OC-Old City	0	0	0	1	1	0	1	0	1	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	0	2	5	1	0	0	0	2	11
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	2	0	0	1	1	0	5
SN-South Nanaimo	0	0	0	0	2	3	1	13	4	2	0	0	0	0	25
UD-University District	0	0	0	0	0	0	3	2	6	4	2	0	1	0	18
UP-Uplands	0	0	0	0	0	0	3	5	7	1	0	0	0	0	16
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	1	1	0	0	1	1	5
Zone 4 TOTALS	0	0	1	1	4	9	17	45	64	34	22	10	10	11	228

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2020 = 228



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