



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

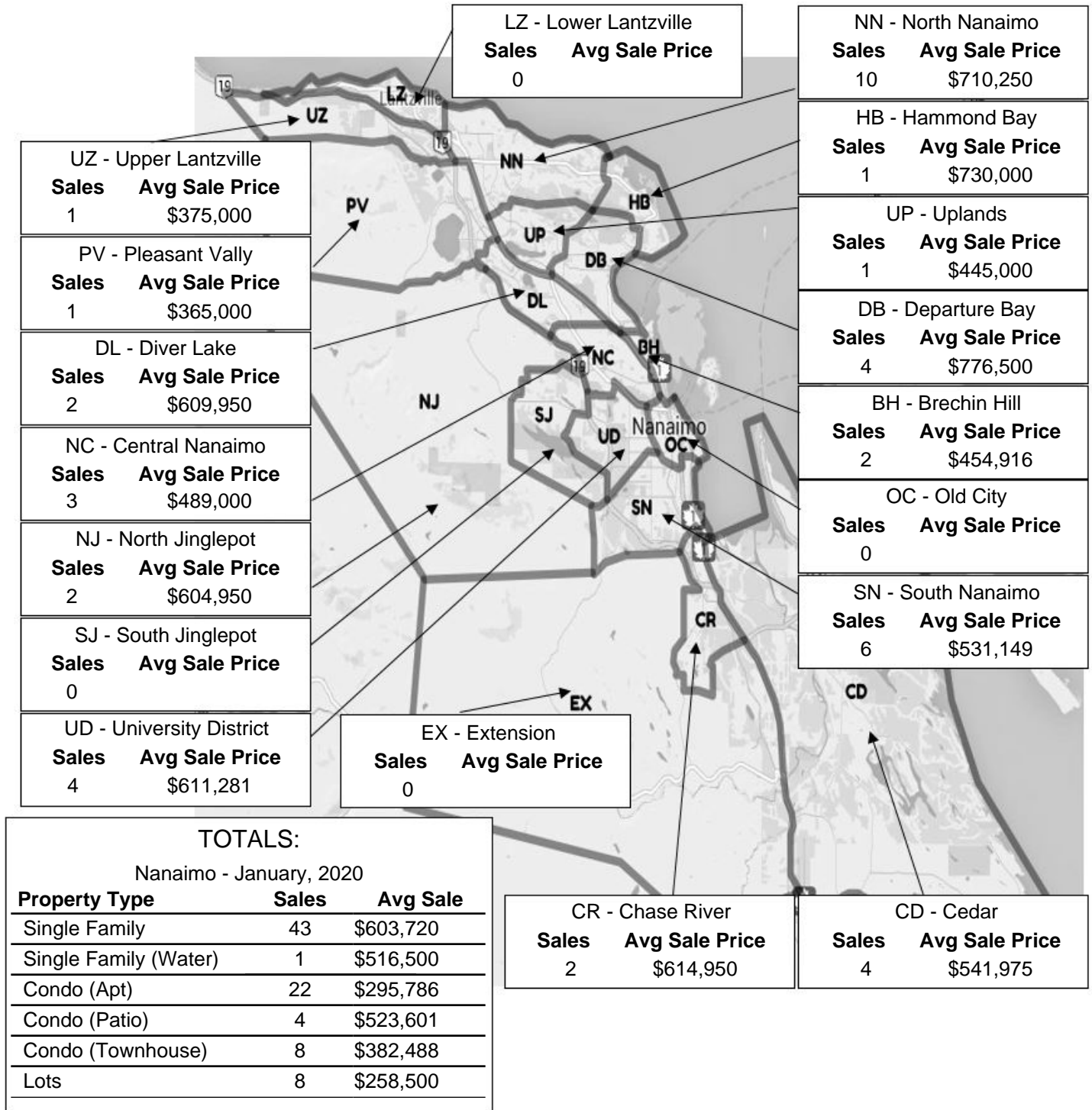
Market Statistics Nanaimo

January 2020

Nanaimo

Home Sales for the month of January, 2020

(Single Family)

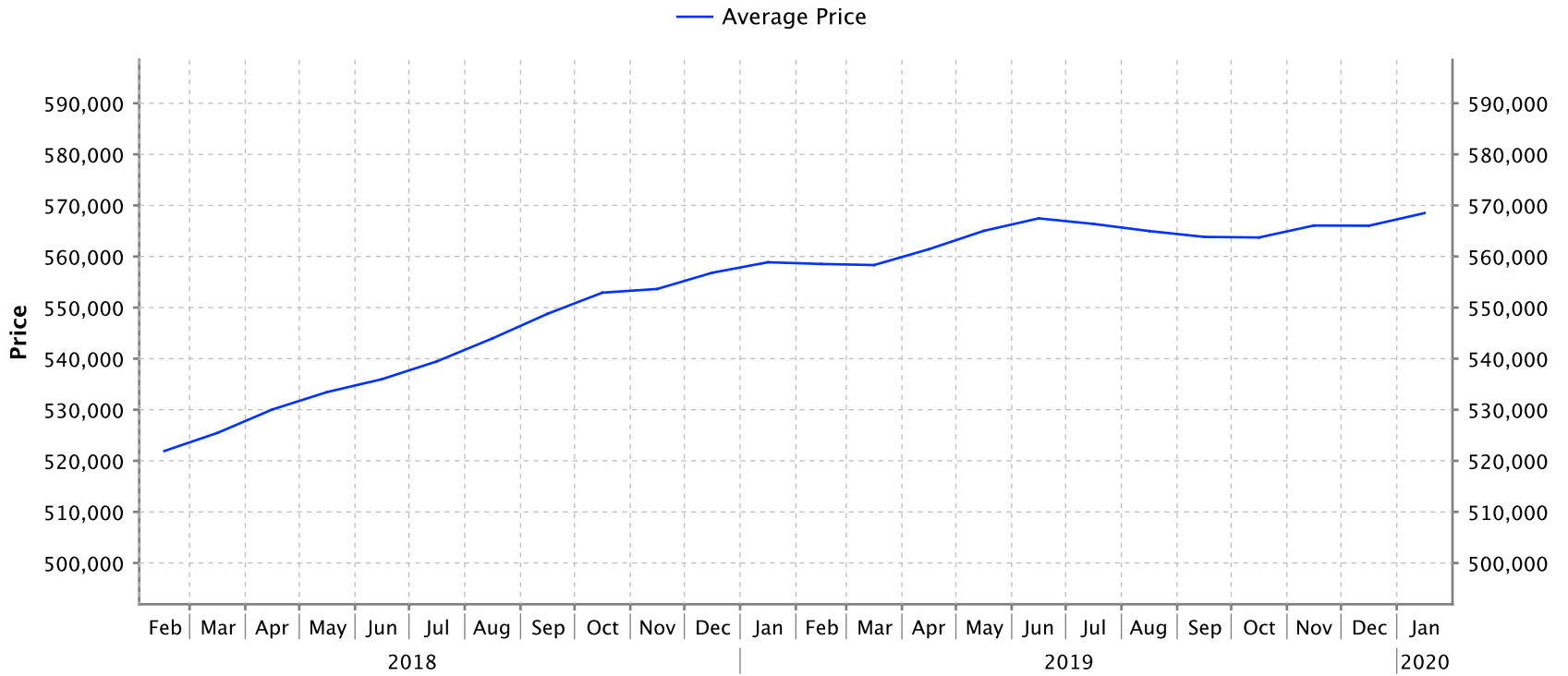


Average sale price does not include Waterfront.

Nanaimo

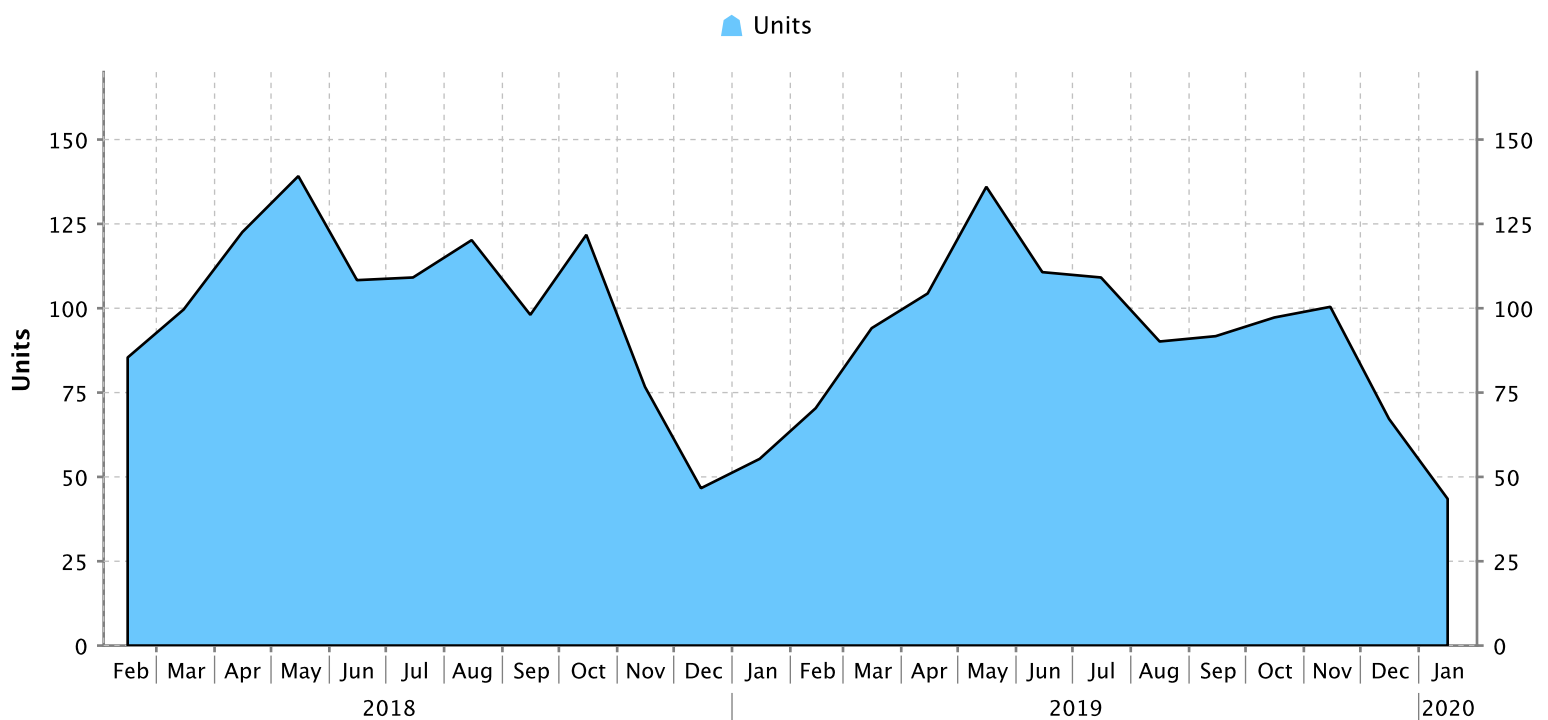
as at January 31, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	22	13	69%	311	189	65%
Units Reported Sold	8	4	100%	88	48	83%
Sell/List Ratio	36%	31%		28%	25%	
Reported Sales Dollars	\$2,068,000	\$1,080,700	91%	\$24,722,650	\$13,844,282	79%
Average Sell Price / Unit	\$258,500	\$270,175	-4%	\$280,939	\$288,423	-3%
Median Sell Price	\$270,000			\$269,000		
Sell Price / List Price	93%	95%		94%	93%	
Days to Sell	64	56	14%	77	110	-30%
Active Listings	111	70				
Single Family						
Units Listed	105	150	-30%	1,889	2,145	-12%
Units Reported Sold	43	55	-22%	1,111	1,178	-6%
Sell/List Ratio	41%	37%		59%	55%	
Reported Sales Dollars	\$25,959,951	\$29,999,591	-13%	\$631,603,759	\$658,352,754	-4%
Average Sell Price / Unit	\$603,720	\$545,447	11%	\$568,500	\$558,873	2%
Median Sell Price	\$579,000			\$549,900		
Sell Price / List Price	97%	96%		97%	99%	
Days to Sell	46	43	7%	33	26	25%
Active Listings	215	266				
Condos (Apt)						
Units Listed	19	28	-32%	528	542	-3%
Units Reported Sold	22	24	-8%	306	363	-16%
Sell/List Ratio	116%	86%		58%	67%	
Reported Sales Dollars	\$6,507,300	\$7,774,100	-16%	\$95,673,990	\$110,804,461	-14%
Average Sell Price / Unit	\$295,786	\$323,921	-9%	\$312,660	\$305,246	2%
Median Sell Price	\$271,000			\$295,000		
Sell Price / List Price	96%	97%		97%	99%	
Days to Sell	41	34	23%	32	25	27%
Active Listings	103	109				
Condos (Patio)						
Units Listed	7	5	40%	90	99	-9%
Units Reported Sold	4	6	-33%	69	87	-21%
Sell/List Ratio	57%	120%		77%	88%	
Reported Sales Dollars	\$2,094,403	\$2,433,295	-14%	\$30,536,348	\$38,812,573	-21%
Average Sell Price / Unit	\$523,601	\$405,549	29%	\$442,556	\$446,122	-1%
Median Sell Price	\$558,863			\$438,500		
Sell Price / List Price	105%	98%		99%	101%	
Days to Sell	1	28	-97%	29	27	8%
Active Listings	10	11				
Condos (Twnhse)						
Units Listed	28	16	75%	326	379	-14%
Units Reported Sold	8	10	-20%	209	210	-0%
Sell/List Ratio	29%	62%		64%	55%	
Reported Sales Dollars	\$3,059,900	\$2,941,700	4%	\$79,678,036	\$71,018,325	12%
Average Sell Price / Unit	\$382,488	\$294,170	30%	\$381,235	\$338,182	13%
Median Sell Price	\$360,000			\$360,000		
Sell Price / List Price	99%	95%		98%	98%	
Days to Sell	13	55	-77%	33	23	44%
Active Listings	37	63				

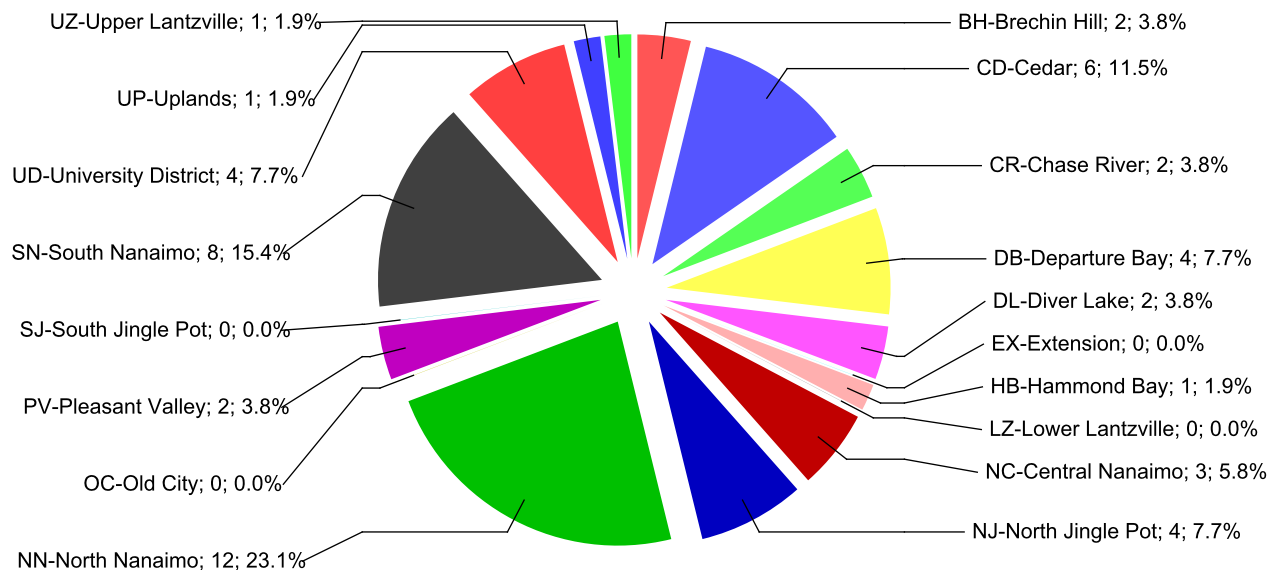
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	1	0	0	0	0	0	0	2
CD-Cedar	0	0	1	0	0	0	0	1	2	0	1	0	0	1	6
CR-Chase River	0	0	0	0	0	1	0	0	0	0	0	1	0	0	2
DB-Departure Bay	0	0	0	0	0	0	0	0	1	2	0	0	0	1	4
DL-Diver Lake	0	0	0	0	0	0	0	1	0	0	1	0	0	0	2
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NC-Central Nanaimo	0	0	0	0	0	0	0	3	0	0	0	0	0	0	3
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	1	1	0	0	0	4
NN-North Nanaimo	0	0	0	0	0	0	0	1	5	3	1	1	0	1	12
OC-Old City	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PV-Pleasant Valley	0	0	0	0	0	1	0	0	1	0	0	0	0	0	2
SJ-South Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SN-South Nanaimo	0	0	0	0	0	0	0	5	2	1	0	0	0	0	8
UD-University District	0	0	0	0	0	0	0	0	2	1	1	0	0	0	4
UP-Uplands	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
Zone 4 TOTALS	0	0	1	0	0	3	2	12	15	8	6	2	0	3	52

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2020 = 52



JAHELKA REAL ESTATE GROUP

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P 250-751-0804 F 250-756-1210 TF 1-800-377-4374
info@jahelkagroup.com | www.jahelkagroup.com

Royal LePage Nanaimo Realty 4200 Island Hwy N Nanaimo, BC, V9T 1W6

