



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

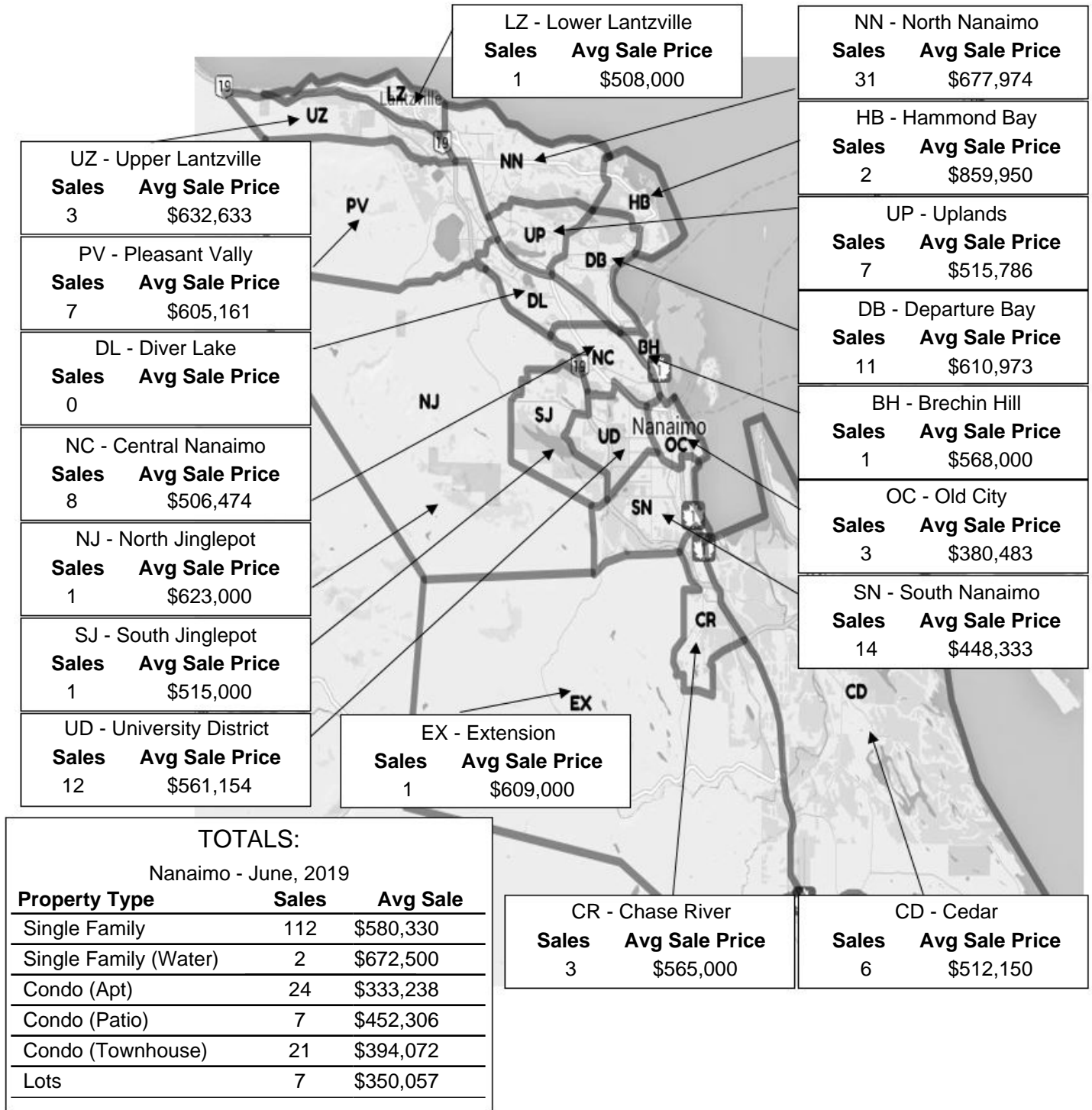
Market Statistics Nanaimo

June 2019

Nanaimo

Home Sales for the month of June, 2019

(Single Family)

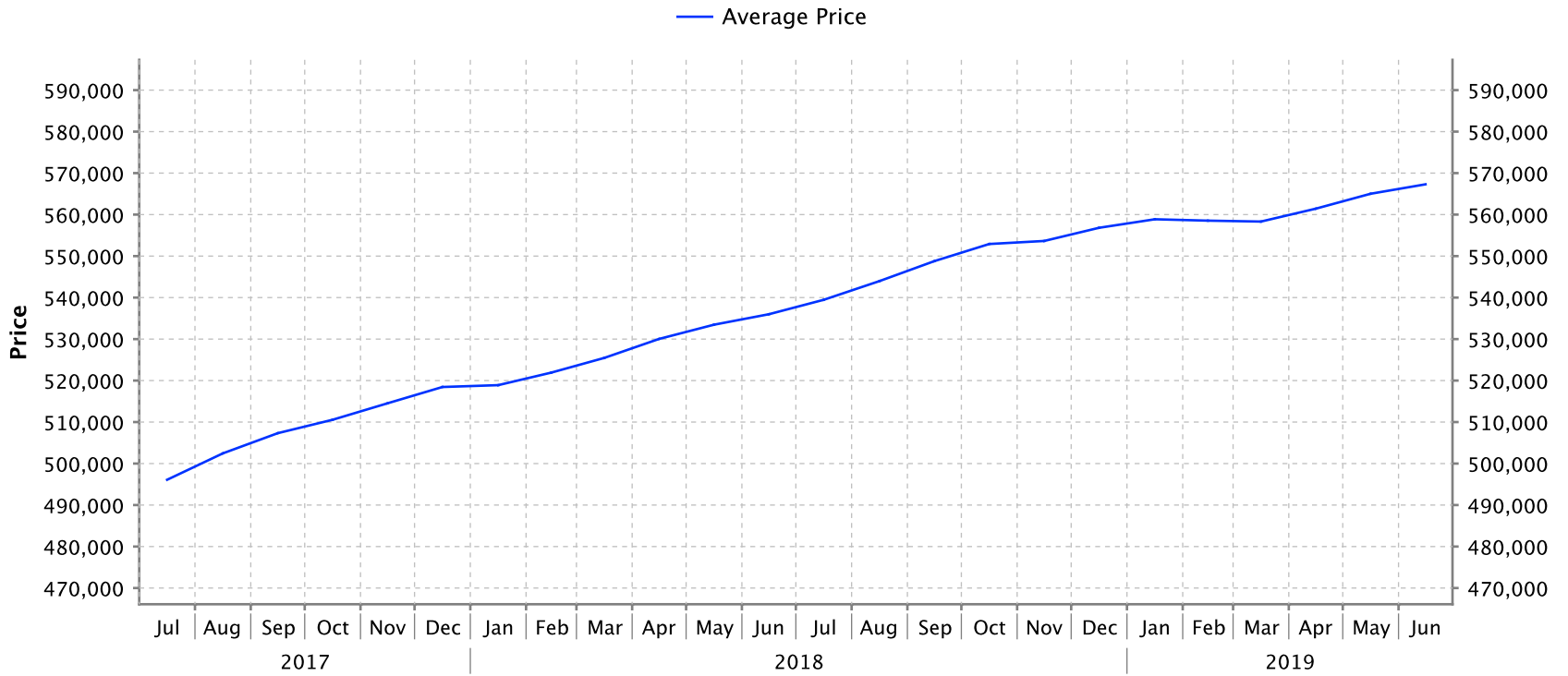


Average sale price does not include Waterfront.

Nanaimo

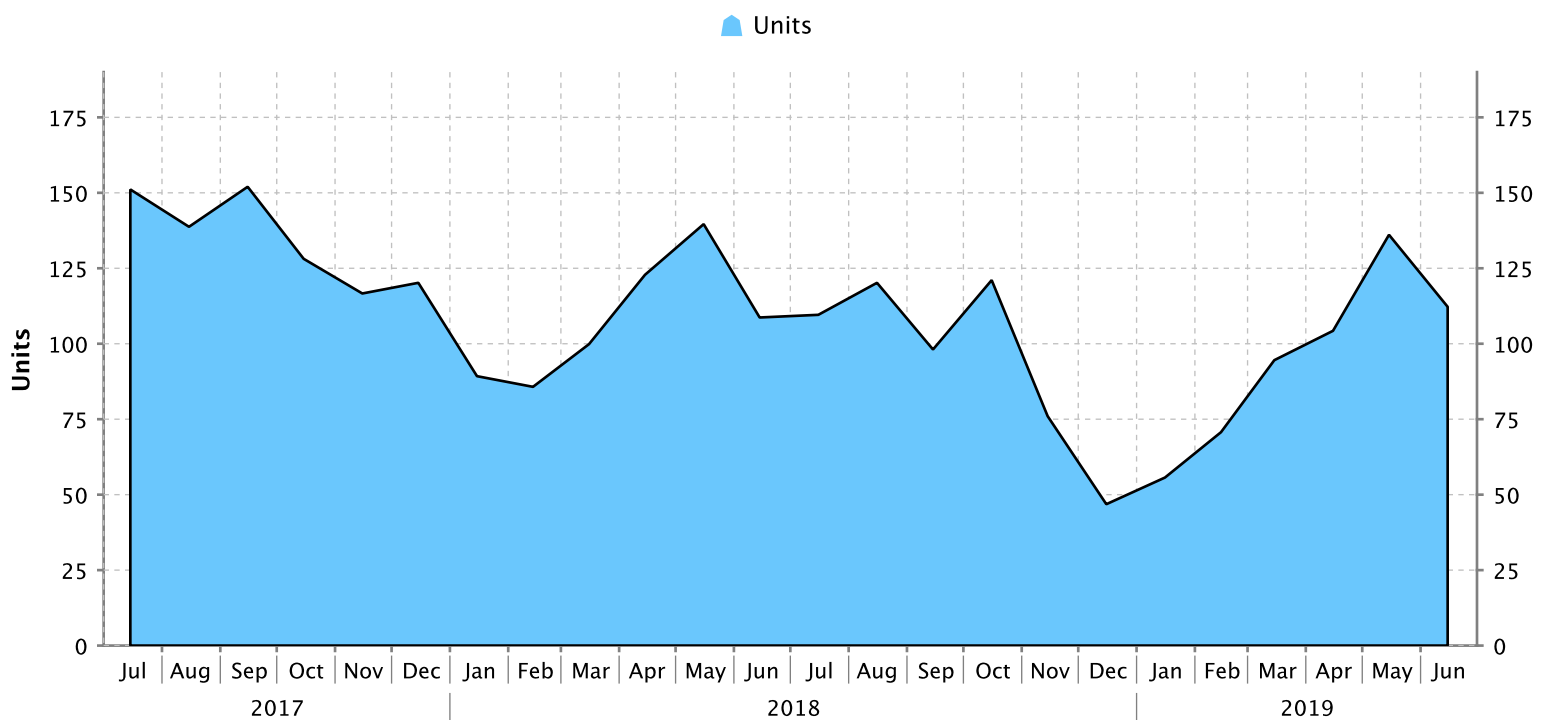
as at June 30, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	38	19	100%	292	162	80%
Units Reported Sold	7	3	133%	60	69	-13%
Sell/List Ratio	18%	16%		21%	43%	
Reported Sales Dollars	\$2,450,400	\$959,800	155%	\$17,527,346	\$17,914,386	-2%
Average Sell Price / Unit	\$350,057	\$319,933	9%	\$292,122	\$259,629	13%
Median Sell Price	\$350,000			\$282,000		
Sell Price / List Price	96%	99%		92%	99%	
Days to Sell	73	85	-14%	86	71	21%
Active Listings	148	65				
Single Family						
Units Listed	191	232	-18%	2,022	2,241	-10%
Units Reported Sold	112	108	4%	1,141	1,447	-21%
Sell/List Ratio	59%	47%		56%	65%	
Reported Sales Dollars	\$64,996,961	\$60,142,972	8%	\$647,285,645	\$775,570,439	-17%
Average Sell Price / Unit	\$580,330	\$556,879	4%	\$567,297	\$535,985	6%
Median Sell Price	\$574,888			\$544,900		
Sell Price / List Price	97%	99%		98%	99%	
Days to Sell	30	20	52%	30	24	28%
Active Listings	392	401				
Condos (Apt)						
Units Listed	42	58	-28%	532	540	-1%
Units Reported Sold	24	36	-33%	319	424	-25%
Sell/List Ratio	57%	62%		60%	79%	
Reported Sales Dollars	\$7,997,700	\$11,237,800	-29%	\$99,042,914	\$122,858,973	-19%
Average Sell Price / Unit	\$333,238	\$312,161	7%	\$310,479	\$289,762	7%
Median Sell Price	\$297,000			\$289,800		
Sell Price / List Price	97%	98%		98%	100%	
Days to Sell	34	21	60%	29	18	59%
Active Listings	92	65				
Condos (Patio)						
Units Listed	7	6	17%	89	100	-11%
Units Reported Sold	7	9	-22%	69	87	-21%
Sell/List Ratio	100%	150%		78%	87%	
Reported Sales Dollars	\$3,166,140	\$4,009,635	-21%	\$30,792,665	\$37,720,533	-18%
Average Sell Price / Unit	\$452,306	\$445,515	2%	\$446,271	\$433,569	3%
Median Sell Price	\$499,900			\$464,450		
Sell Price / List Price	102%	101%		99%	102%	
Days to Sell	34	10	226%	27	35	-21%
Active Listings	11	11				
Condos (Twnhse)						
Units Listed	43	29	48%	387	350	11%
Units Reported Sold	21	21	0%	208	249	-16%
Sell/List Ratio	49%	72%		54%	71%	
Reported Sales Dollars	\$8,275,522	\$6,701,600	23%	\$75,611,271	\$82,591,847	-8%
Average Sell Price / Unit	\$394,072	\$319,124	23%	\$363,516	\$331,694	10%
Median Sell Price	\$360,000			\$349,900		
Sell Price / List Price	100%	97%		98%	99%	
Days to Sell	15	15	2%	27	23	17%
Active Listings	67	56				

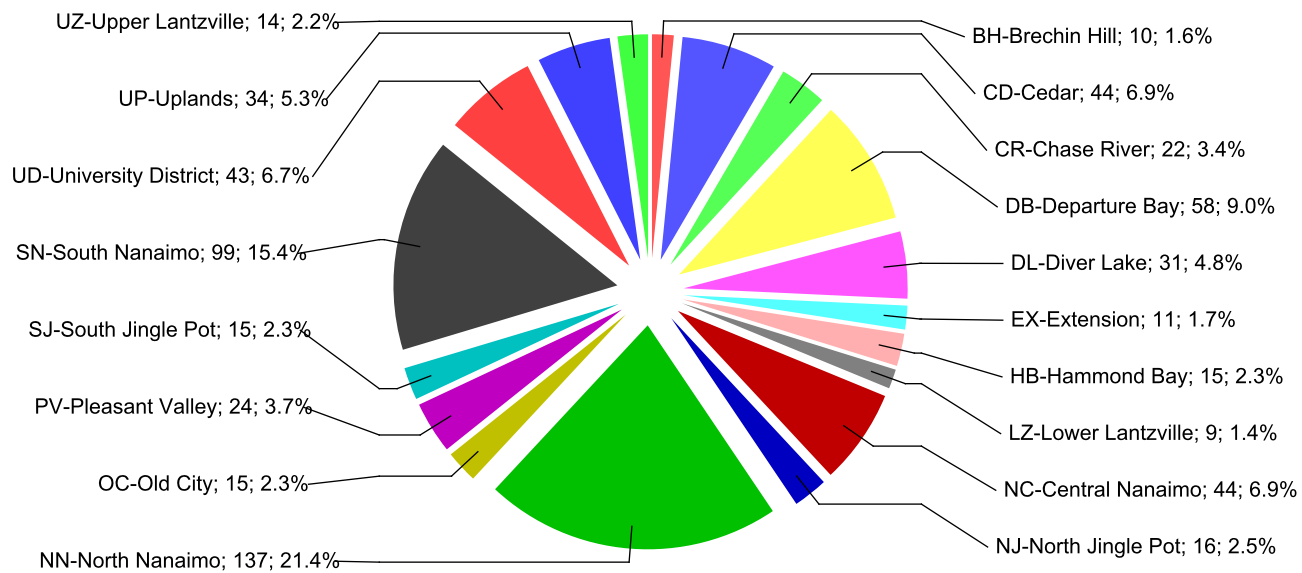
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	0	1	3	0	0	0	0	0	10
CD-Cedar	0	0	0	3	5	4	1	4	6	7	8	1	4	1	44
CR-Chase River	0	0	0	0	0	1	0	2	15	4	0	0	0	0	22
DB-Departure Bay	0	0	0	0	0	3	6	8	18	11	5	4	0	3	58
DL-Diver Lake	0	0	0	0	0	3	5	7	10	2	4	0	0	0	31
EX-Extension	0	1	0	1	2	1	0	2	2	1	0	0	0	1	11
HB-Hammond Bay	0	0	0	0	0	1	0	1	1	3	3	1	3	2	15
LZ-Lower Lantzville	0	0	0	0	0	0	1	1	2	1	1	1	0	2	9
NC-Central Nanaimo	0	0	0	1	2	6	12	9	12	2	0	0	0	0	44
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	5	6	4	0	1	16
NN-North Nanaimo	0	0	0	0	1	3	0	8	40	41	20	10	5	9	137
OC-Old City	0	1	0	1	1	6	0	4	1	1	0	0	0	0	15
PV-Pleasant Valley	0	0	0	0	0	3	0	4	4	8	3	1	0	1	24
SJ-South Jingle Pot	0	0	0	0	0	0	1	1	5	3	4	1	0	0	15
SN-South Nanaimo	0	0	1	1	8	13	19	18	22	17	0	0	0	0	99
UD-University District	0	0	0	1	0	8	4	1	15	10	2	2	0	0	43
UP-Uplands	0	0	0	0	0	3	5	6	13	4	2	0	1	0	34
UZ-Upper Lantzville	0	0	0	0	0	0	1	3	5	0	4	0	1	0	14
Zone 4 TOTALS	0	2	1	9	20	59	55	80	174	120	62	25	14	20	641

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2019 = 641

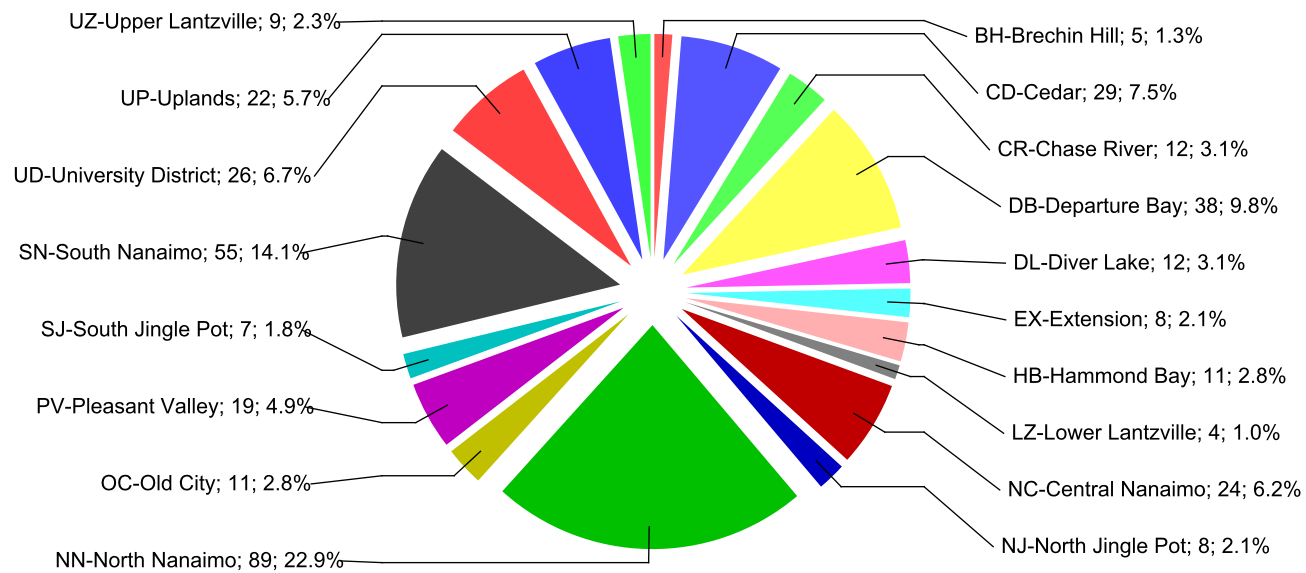
2nd Quarter 2019

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	2	0	0	2	0	0	0	0	0	5
CD-Cedar	0	0	0	2	3	2	1	2	5	5	3	1	4	1	29
CR-Chase River	0	0	0	0	0	0	0	1	9	2	0	0	0	0	12
DB-Departure Bay	0	0	0	0	0	2	3	6	11	8	3	3	0	2	38
DL-Diver Lake	0	0	0	0	0	1	1	2	6	2	0	0	0	0	12
EX-Extension	0	0	0	1	2	0	0	2	1	1	0	0	0	1	8
HB-Hammond Bay	0	0	0	0	0	0	0	1	0	2	3	1	2	2	11
LZ-Lower Lantzville	0	0	0	0	0	0	1	0	2	0	0	0	0	1	4
NC-Central Nanaimo	0	0	0	0	1	2	7	4	9	1	0	0	0	0	24
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	3	2	3	0	0	8
NN-North Nanaimo	0	0	0	0	1	1	0	6	21	25	15	10	4	6	89
OC-Old City	0	1	0	1	1	4	0	2	1	1	0	0	0	0	11
PV-Pleasant Valley	0	0	0	0	0	2	0	4	4	6	2	1	0	0	19
SJ-South Jingle Pot	0	0	0	0	0	0	1	0	3	2	1	0	0	0	7
SN-South Nanaimo	0	0	0	0	4	5	11	10	13	12	0	0	0	0	55
UD-University District	0	0	0	0	0	5	3	0	9	8	0	1	0	0	26
UP-Uplands	0	0	0	0	0	3	2	5	7	3	2	0	0	0	22
UZ-Upper Lantzville	0	0	0	0	0	0	1	2	2	0	4	0	0	0	9
Zone 4 TOTALS	0	1	0	4	13	29	31	47	105	81	35	20	10	13	389

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2019 = 389



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