



JAHELKA REAL ESTATE GROUP

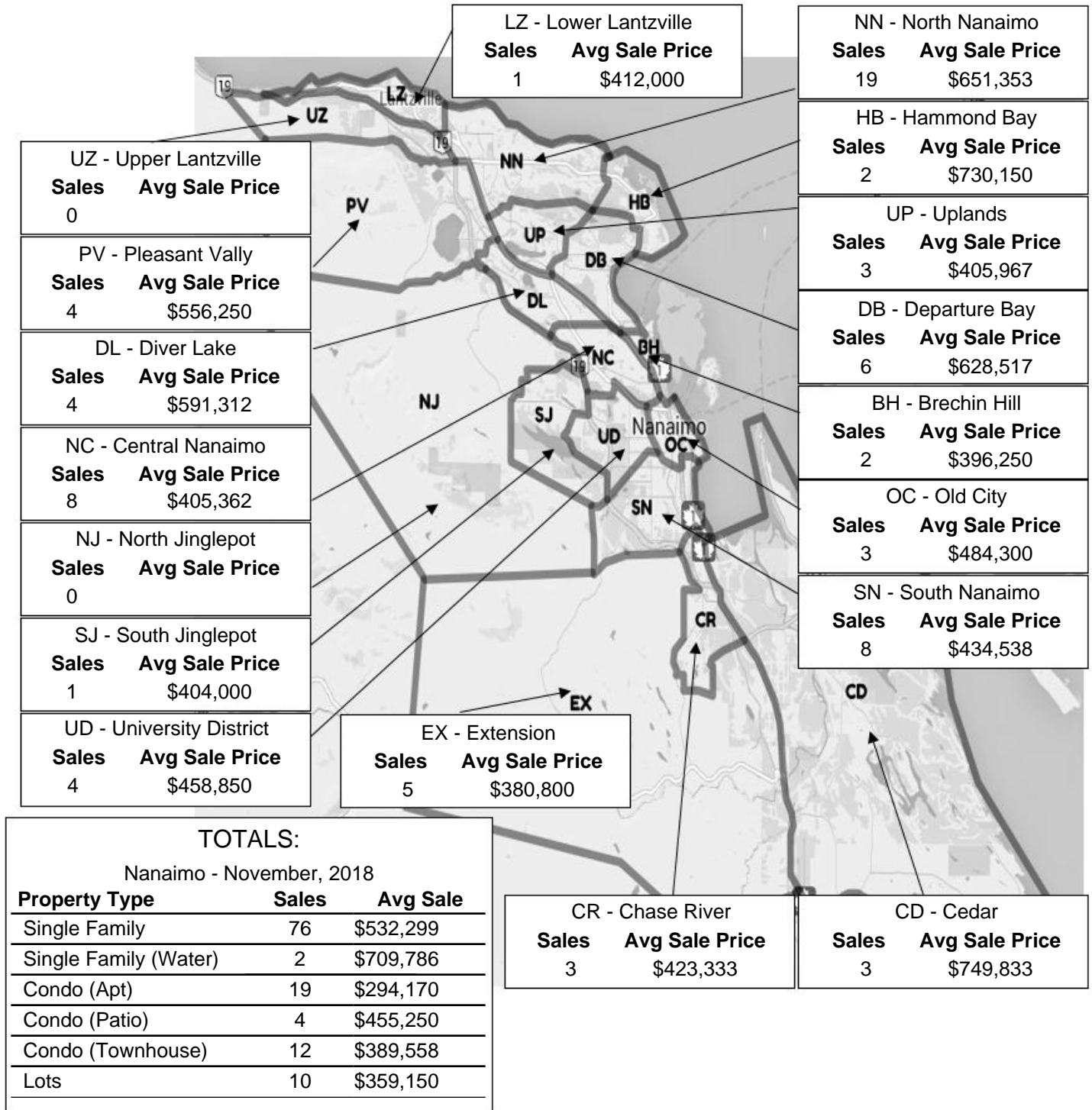
Real Estate Redefined

Market Statistics Nanaimo

November 2018

Nanaimo

Home Sales for the month of November, 2018 (Single Family)

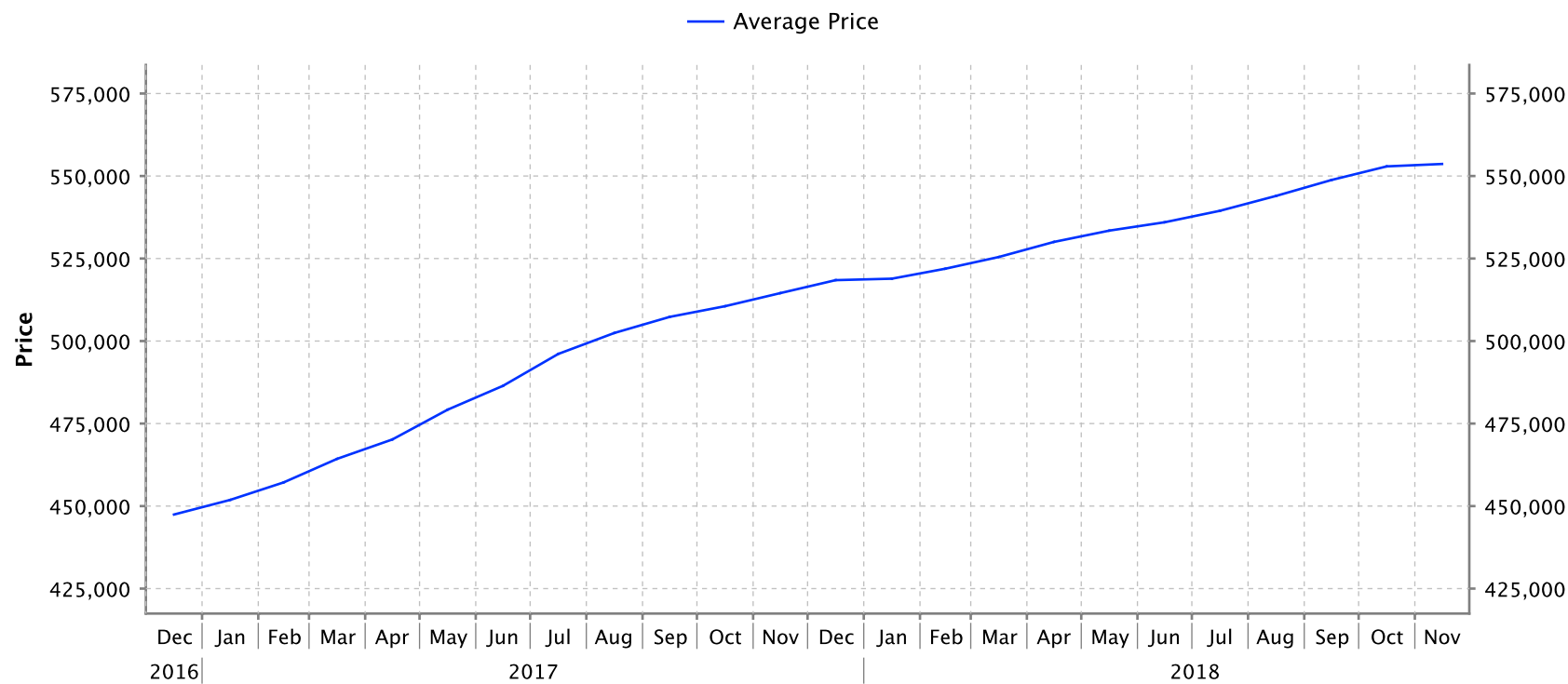


Average sale price does not include Waterfront.

Nanaimo

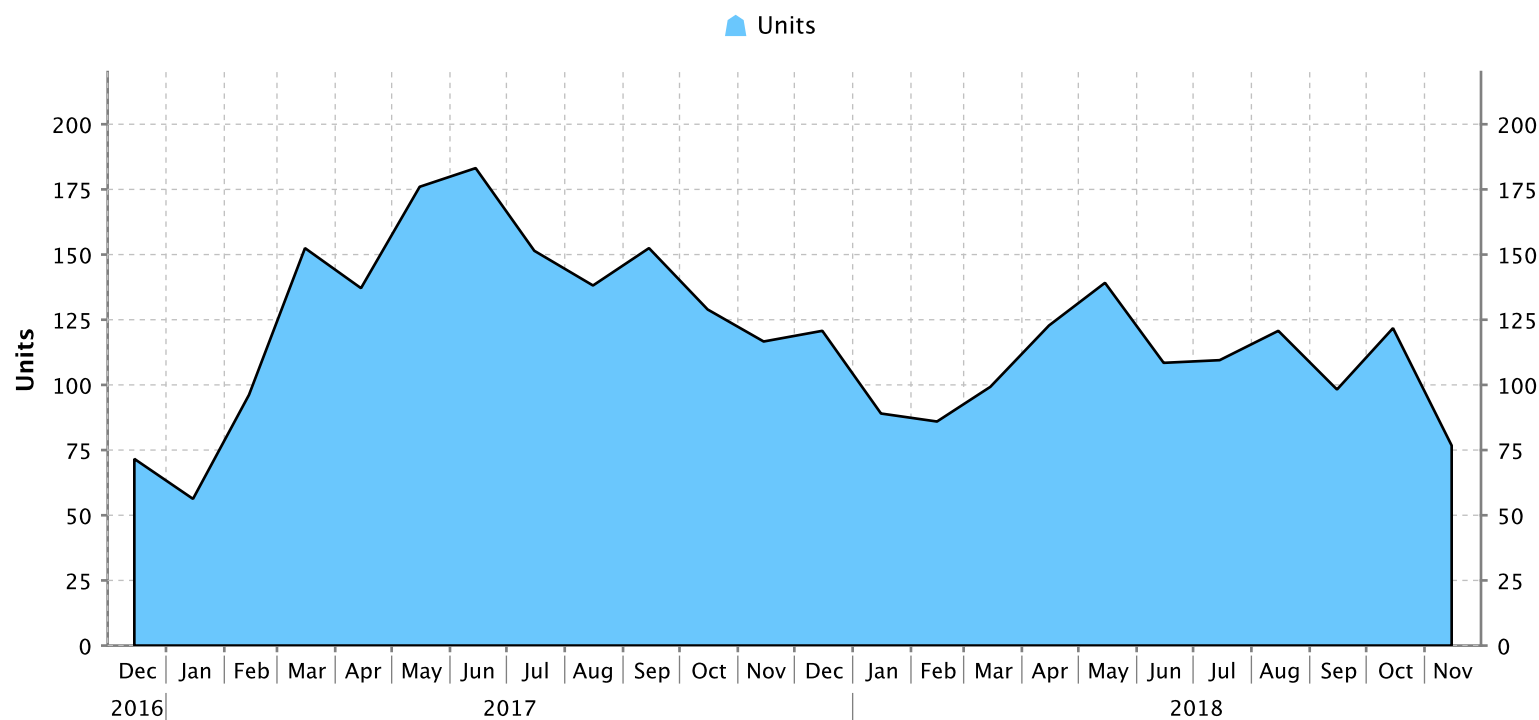
as at November 30, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	13	11	18%	193	180	7%
Units Reported Sold	10	4	150%	63	123	-49%
Sell/List Ratio	77%	36%		33%	68%	
Reported Sales Dollars	\$3,591,496	\$1,100,400	226%	\$17,850,382	\$27,748,100	-36%
Average Sell Price / Unit	\$359,150	\$275,100	31%	\$283,339	\$225,594	26%
Median Sell Price	\$346,047			\$270,000		
Sell Price / List Price	85%	98%		95%	103%	
Days to Sell	186	12	1,391%	82	77	6%
Active Listings	74	51				
Single Family						
Units Listed	124	135	-8%	2,157	2,243	-4%
Units Reported Sold	76	116	-34%	1,286	1,556	-17%
Sell/List Ratio	61%	86%		60%	69%	
Reported Sales Dollars	\$40,454,750	\$61,631,633	-34%	\$711,989,198	\$800,597,497	-11%
Average Sell Price / Unit	\$532,299	\$531,307	0%	\$553,646	\$514,523	8%
Median Sell Price	\$495,000			\$529,900		
Sell Price / List Price	98%	99%		99%	99%	
Days to Sell	27	31	-13%	26	23	10%
Active Listings	313	265				
Condos (Apt)						
Units Listed	34	27	26%	588	463	27%
Units Reported Sold	19	24	-21%	408	367	11%
Sell/List Ratio	56%	89%		69%	79%	
Reported Sales Dollars	\$5,589,223	\$6,659,500	-16%	\$123,859,150	\$96,419,337	28%
Average Sell Price / Unit	\$294,170	\$277,479	6%	\$303,576	\$262,723	16%
Median Sell Price	\$247,000			\$282,000		
Sell Price / List Price	96%	98%		100%	99%	
Days to Sell	75	26	183%	22	21	6%
Active Listings	117	48				
Condos (Patio)						
Units Listed	4	5	-20%	94	81	16%
Units Reported Sold	4	2	100%	90	55	64%
Sell/List Ratio	100%	40%		96%	68%	
Reported Sales Dollars	\$1,821,000	\$747,800	144%	\$40,204,328	\$22,103,600	82%
Average Sell Price / Unit	\$455,250	\$373,900	22%	\$446,715	\$401,884	11%
Median Sell Price	\$552,000			\$472,500		
Sell Price / List Price	100%	102%		101%	101%	
Days to Sell	11	4	181%	32	25	26%
Active Listings	10	20				
Condos (Twnhse)						
Units Listed	28	18	56%	389	308	26%
Units Reported Sold	12	18	-33%	219	262	-16%
Sell/List Ratio	43%	100%		56%	85%	
Reported Sales Dollars	\$4,674,695	\$5,705,350	-18%	\$74,752,392	\$82,048,911	-9%
Average Sell Price / Unit	\$389,558	\$316,964	23%	\$341,335	\$313,164	9%
Median Sell Price	\$346,500			\$337,500		
Sell Price / List Price	98%	97%		99%	100%	
Days to Sell	26	30	-15%	22	26	-13%
Active Listings	71	32				

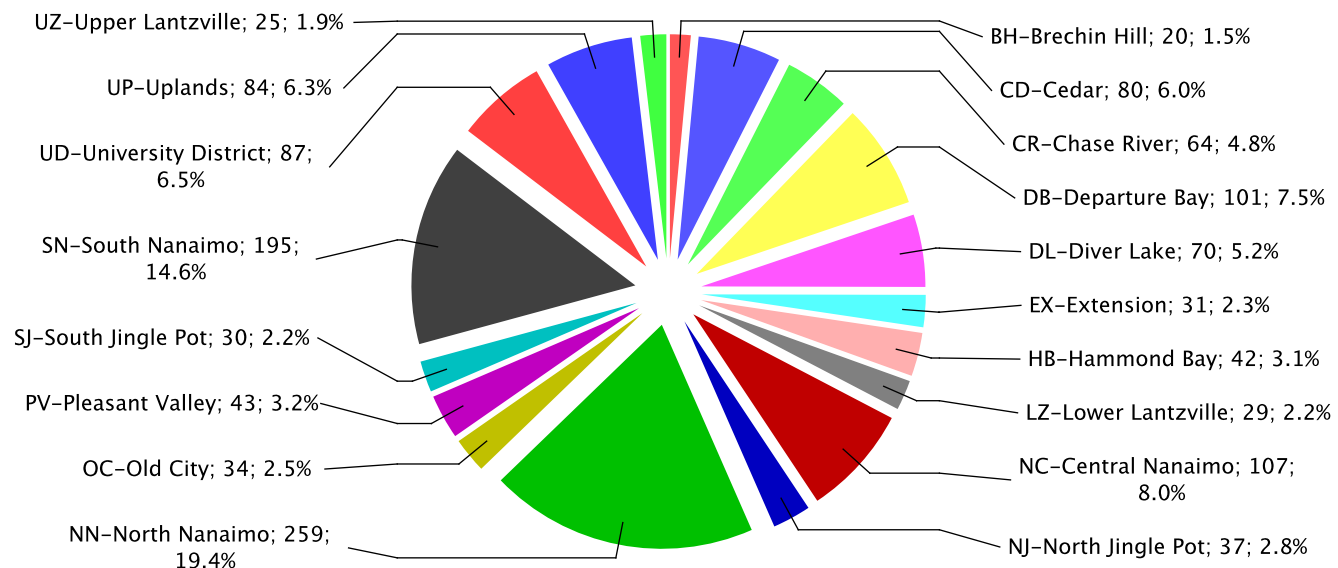
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	5	3	4	6	0	0	0	0	1	20
CD-Cedar	0	0	2	1	4	5	12	9	12	16	5	5	3	6	80
CR-Chase River	0	0	0	0	0	4	5	14	25	15	0	1	0	0	64
DB-Departure Bay	0	0	0	0	0	0	4	27	29	20	13	5	1	2	101
DL-Diver Lake	0	0	0	1	2	5	7	21	23	6	4	0	0	1	70
EX-Extension	0	0	0	1	8	3	5	4	5	1	1	3	0	0	31
HB-Hammond Bay	0	0	0	0	0	1	0	3	14	11	2	3	6	2	42
LZ-Lower Lantzville	0	0	0	0	0	2	2	3	6	4	3	4	0	5	29
NC-Central Nanaimo	0	0	0	0	12	21	23	28	21	1	1	0	0	0	107
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	4	6	8	6	5	7	37
NN-North Nanaimo	0	0	0	1	6	2	4	14	60	77	49	23	9	14	259
OC-Old City	0	0	1	0	5	6	7	8	4	1	1	1	0	0	34
PV-Pleasant Valley	0	0	0	0	0	0	2	3	23	10	3	0	1	1	43
SJ-South Jingle Pot	0	1	0	0	1	1	1	3	15	5	3	0	0	0	30
SN-South Nanaimo	0	0	7	15	22	24	31	43	31	19	2	1	0	0	195
UD-University District	0	0	3	0	4	10	15	14	24	11	5	1	0	0	87
UP-Uplands	0	0	1	0	1	7	16	18	23	10	2	1	2	3	84
UZ-Upper Lantzville	0	0	0	1	0	0	3	3	11	3	3	0	1	0	25
Zone 4 TOTALS	0	1	14	21	65	96	140	220	336	216	105	54	28	42	1,338

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2018 = 1,338



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