



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

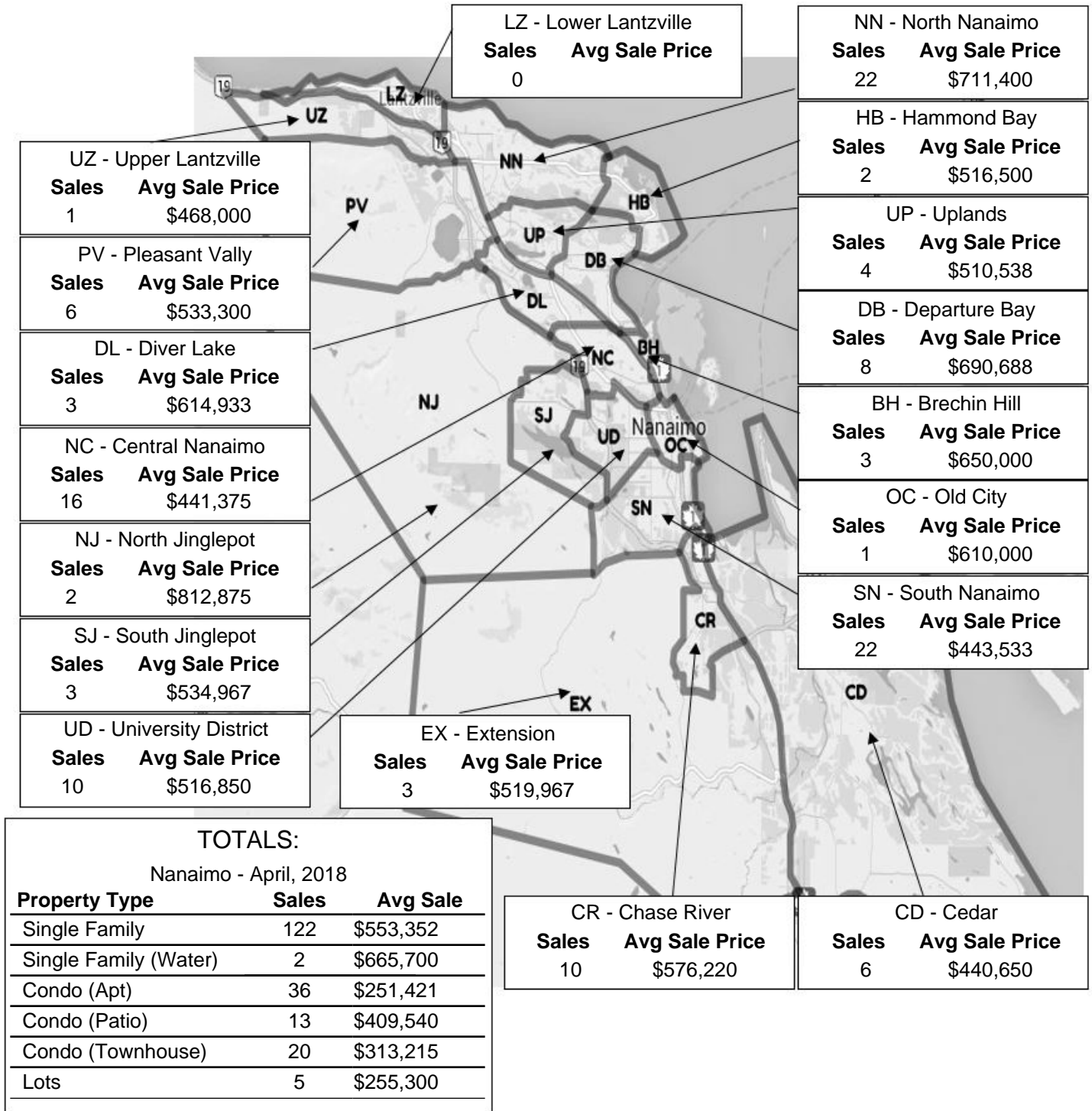
Market Statistics
Nanaimo

April 2018

Nanaimo

Home Sales for the month of April, 2018

(Single Family)

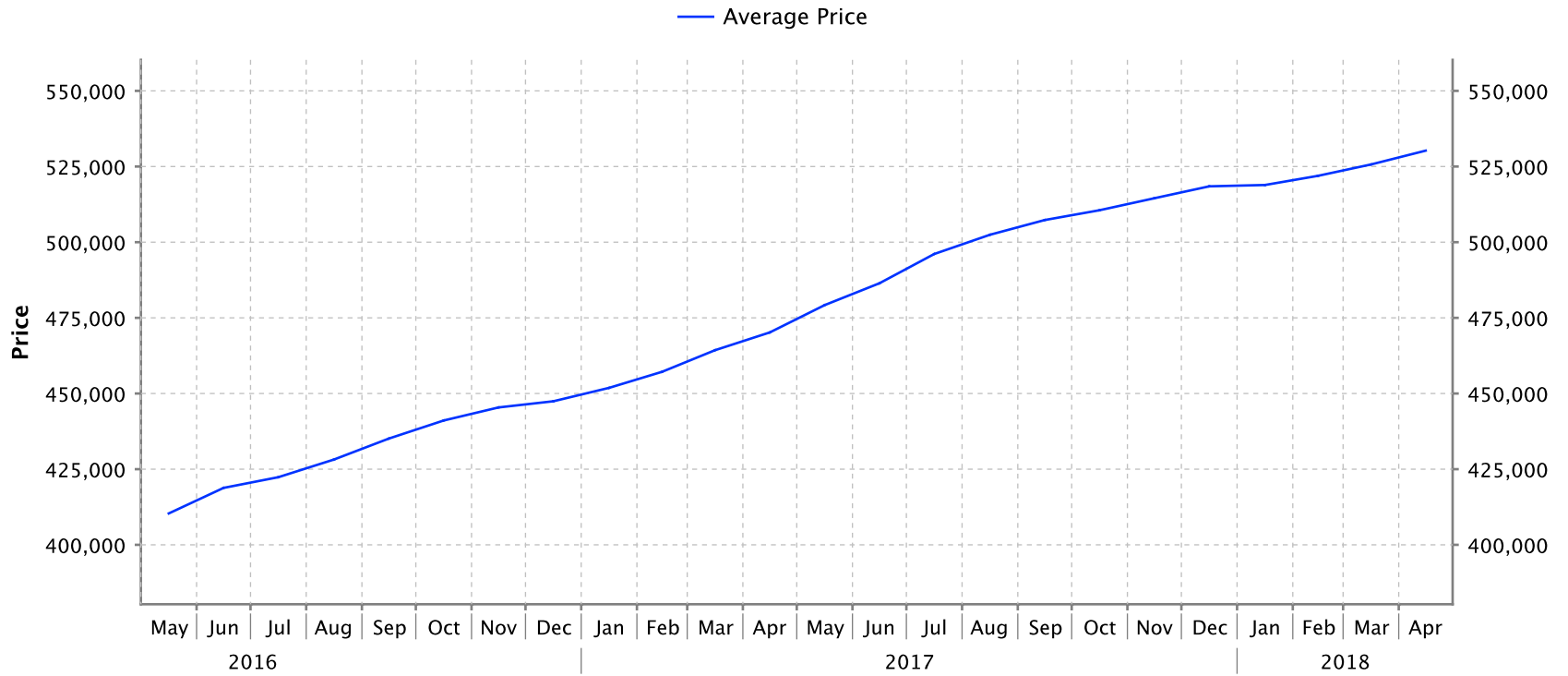


Average sale price does not include Waterfront.

Nanaimo

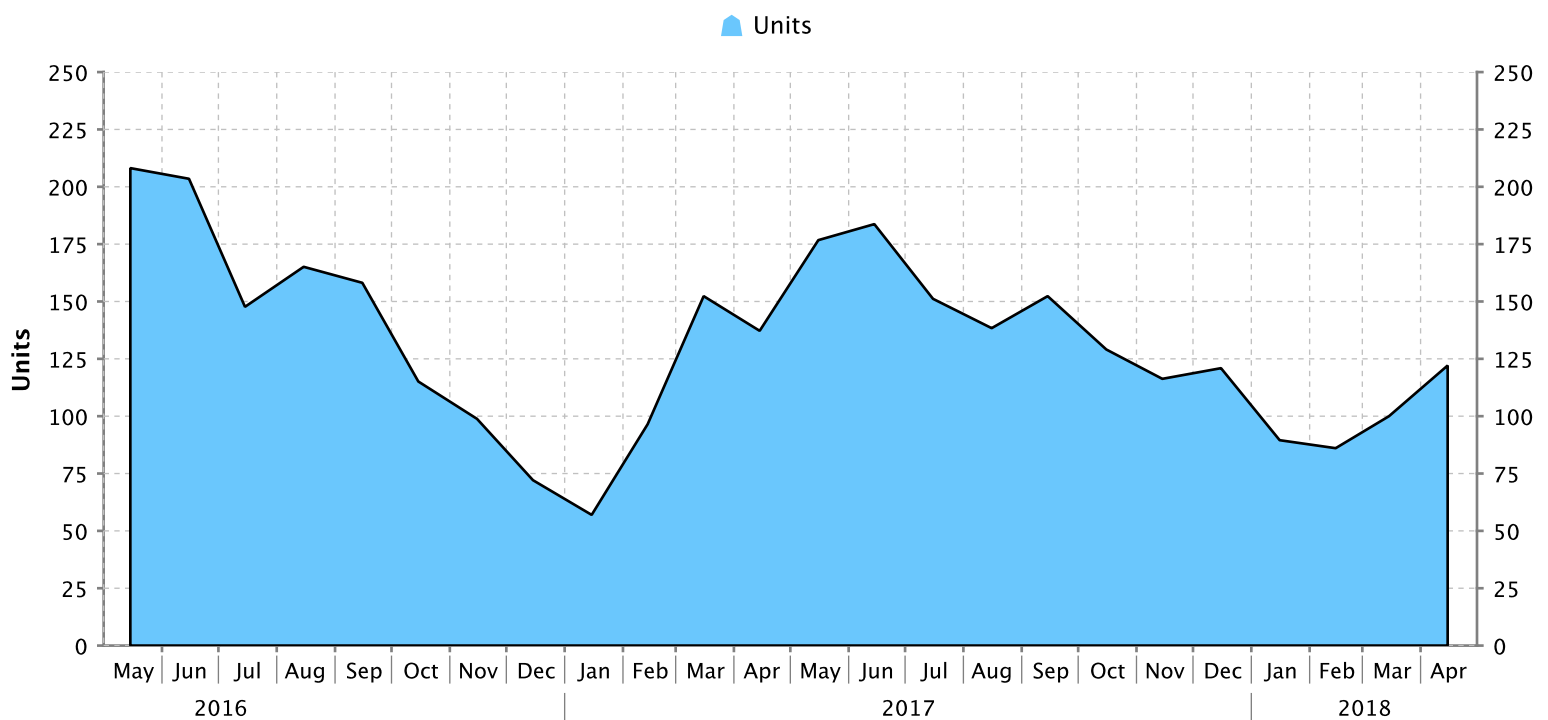
as at April 30, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	16	9	78%	164	148	11%
Units Reported Sold	5	7	-29%	87	170	-49%
Sell/List Ratio	31%	78%		53%	115%	
Reported Sales Dollars	\$1,276,500	\$1,630,700	-22%	\$21,375,286	\$34,891,245	-39%
Average Sell Price / Unit	\$255,300	\$232,957	10%	\$245,693	\$205,243	20%
Median Sell Price	\$225,000			\$259,900		
Sell Price / List Price	101%	102%		102%	102%	
Days to Sell	48	71	-32%	78	133	-41%
Active Listings	54	37				
Single Family						
Units Listed	226	224	1%	2,257	2,131	6%
Units Reported Sold	122	137	-11%	1,560	1,603	-3%
Sell/List Ratio	54%	61%		69%	75%	
Reported Sales Dollars	\$67,508,918	\$68,254,103	-1%	\$827,193,271	\$753,707,730	10%
Average Sell Price / Unit	\$553,352	\$498,205	11%	\$530,252	\$470,186	13%
Median Sell Price	\$532,000			\$500,000		
Sell Price / List Price	897%	100%		162%	99%	
Days to Sell	19	18	9%	23	24	-4%
Active Listings	308	276				
Condos (Apt)						
Units Listed	41	44	-7%	527	455	16%
Units Reported Sold	36	27	33%	430	412	4%
Sell/List Ratio	88%	61%		82%	91%	
Reported Sales Dollars	\$9,051,140	\$5,848,900	55%	\$122,237,550	\$100,746,498	21%
Average Sell Price / Unit	\$251,421	\$216,626	16%	\$284,273	\$244,530	16%
Median Sell Price	\$240,100			\$256,900		
Sell Price / List Price	100%	100%		100%	99%	
Days to Sell	17	13	38%	18	50	-64%
Active Listings	53	55				
Condos (Patio)						
Units Listed	10	6	67%	95	68	40%
Units Reported Sold	13	4	225%	82	65	26%
Sell/List Ratio	130%	67%		86%	96%	
Reported Sales Dollars	\$5,324,025	\$2,089,700	155%	\$34,604,608	\$22,069,780	57%
Average Sell Price / Unit	\$409,540	\$522,425	-22%	\$422,007	\$339,535	24%
Median Sell Price	\$472,500			\$422,800		
Sell Price / List Price	103%	103%		101%	100%	
Days to Sell	30	80	-62%	37	22	64%
Active Listings	10	11				
Condos (Twnhse)						
Units Listed	36	27	33%	344	288	19%
Units Reported Sold	20	21	-5%	260	274	-5%
Sell/List Ratio	56%	78%		76%	95%	
Reported Sales Dollars	\$6,264,300	\$7,057,200	-11%	\$84,338,833	\$79,342,625	6%
Average Sell Price / Unit	\$313,215	\$336,057	-7%	\$324,380	\$289,572	12%
Median Sell Price	\$316,000			\$310,000		
Sell Price / List Price	99%	101%		100%	99%	
Days to Sell	14	26	-47%	22	35	-36%
Active Listings	55	31				

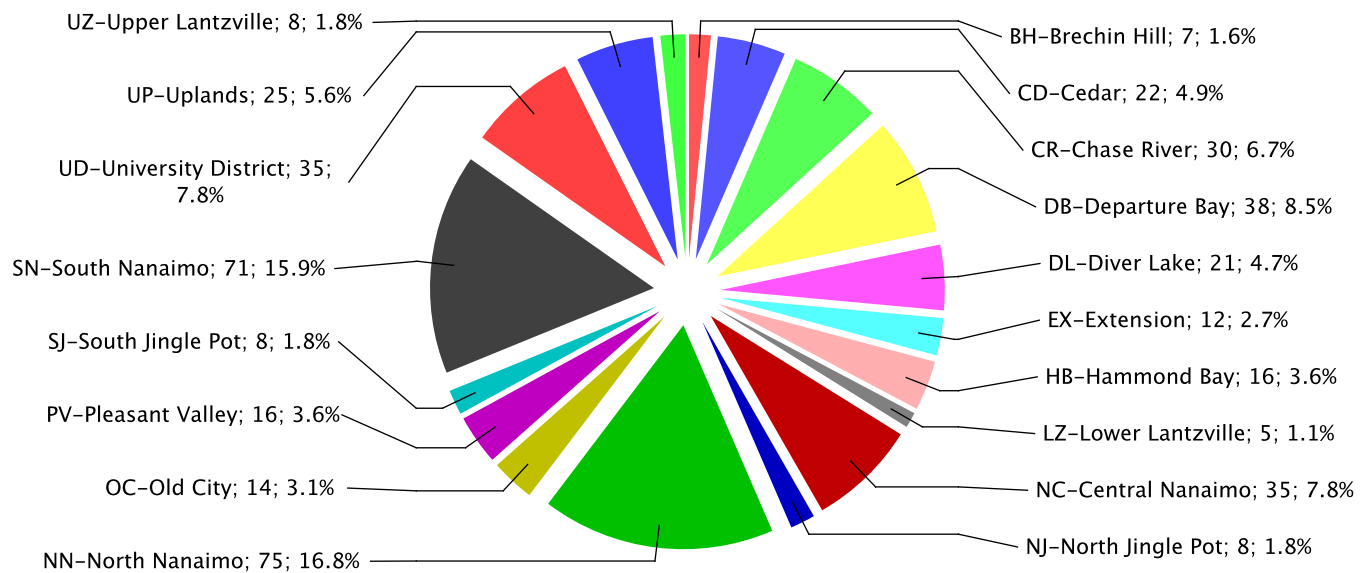
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	4	0	2	0	0	0	0	0	1	7
CD-Cedar	0	0	1	0	1	2	4	3	3	3	1	0	1	3	22
CR-Chase River	0	0	0	0	0	1	3	6	14	5	0	1	0	0	30
DB-Departure Bay	0	0	0	0	0	0	0	9	12	6	8	0	1	2	38
DL-Diver Lake	0	0	0	1	2	1	1	5	7	3	1	0	0	0	21
EX-Extension	0	0	0	1	2	3	3	0	1	0	1	1	0	0	12
HB-Hammond Bay	0	0	0	0	0	0	0	0	7	5	0	1	3	0	16
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	3	0	1	0	0	1	5
NC-Central Nanaimo	0	0	0	0	3	9	5	8	10	0	0	0	0	0	35
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	2	2	2	1	8
NN-North Nanaimo	0	0	0	0	3	1	1	6	12	26	18	2	2	4	75
OC-Old City	0	0	0	0	2	3	4	1	2	1	1	0	0	0	14
PV-Pleasant Valley	0	0	0	0	0	0	1	1	10	3	1	0	0	0	16
SJ-South Jingle Pot	0	0	0	0	0	1	0	1	5	0	1	0	0	0	8
SN-South Nanaimo	0	0	3	9	10	8	5	16	13	7	0	0	0	0	71
UD-University District	0	0	3	0	1	4	5	7	10	3	2	0	0	0	35
UP-Uplands	0	0	0	0	0	1	4	6	7	6	0	0	0	1	25
UZ-Upper Lantzville	0	0	0	1	0	0	1	1	4	0	1	0	0	0	8
Zone 4 TOTALS	0	0	7	12	24	38	37	72	120	69	38	7	9	13	446

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2018 = 446



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