

JAHELKA REAL ESTATE GROUP

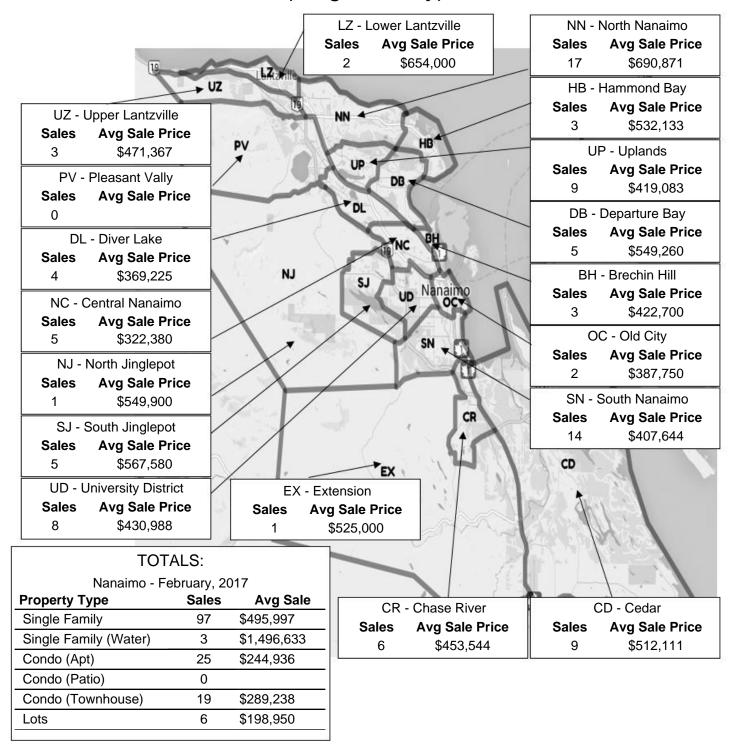
Real Estate Redefined

Market Statistics Nanaimo

February 2017

Nanaimo

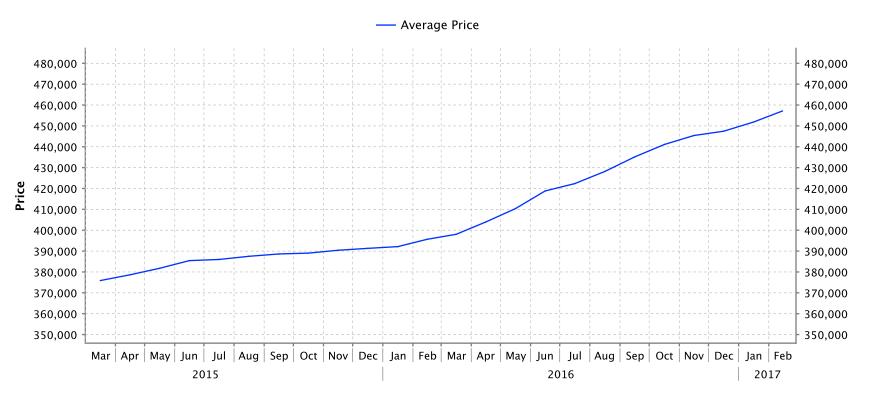
Home Sales for the month of February, 2017 (Single Family)



Average sale price does not include Waterfront.

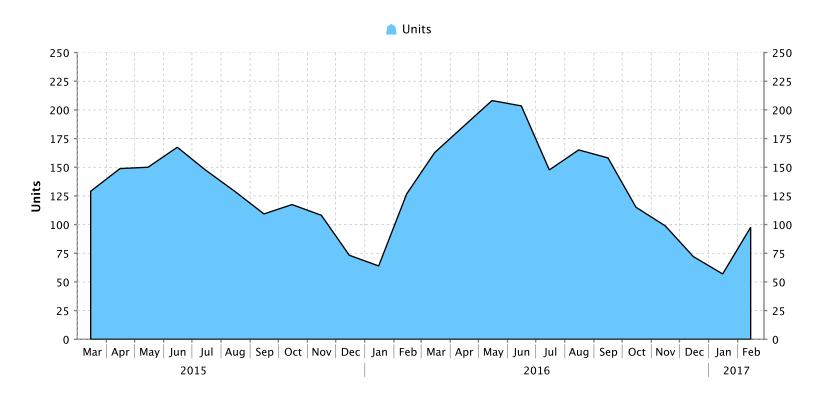
Nanaimo as at February 28, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

		Current Month		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Lots										
Units Listed	13	5	160%	176	211	-17%				
Units Reported Sold	6	8	-25%	174	123	41%				
Sell/List Ratio	46%	160%		99%	58%					
Reported Sales Dollars	\$1,193,700	\$1,165,700	2%	\$33,207,946	\$20,169,072	65%				
Average Sell Price / Unit	\$198,950	\$145,712	37%	\$190,850	\$163,976	16%				
Median Sell Price	\$299,900			\$180,000						
Sell Price / List Price	108%	93%		101%	95%					
Days to Sell	129	173	-25%	146	203	-28%				
Active Listings	38	122								
Single Family										
Units Listed	180	163	10%	2,123	2,072	2%				
Units Reported Sold	97	111	-13%	1,662	1,464	14%				
Sell/List Ratio	54%	68%		78%	71%					
Reported Sales Dollars	\$48,111,732	\$45,597,199	6%	\$759,954,486	\$579,225,076	31%				
Average Sell Price / Unit	\$495,997	\$410,786	21%	\$457,253	\$395,646	16%				
Median Sell Price	\$465,000			\$425,000						
Sell Price / List Price	99%	98%		99%	97%					
Days to Sell	27	46	-41%	26	41	-36%				
Active Listings	240	288								
Condos (Apt)										
Units Listed	33	31	6%	464	411	13%				
Units Reported Sold	25	20	25%	419	289	45%				
Sell/List Ratio	76%	65%		90%	70%					
Reported Sales Dollars	\$6,123,400	\$3,720,800	65%	\$100,814,964	\$64,085,581	57%				
Average Sell Price / Unit	\$244,936	\$186,040	32%	\$240,609	\$221,749	9%				
Median Sell Price	\$246,200			\$225,000						
Sell Price / List Price	99%	95%		98%	96%					
Days to Sell	25	125	-80%	66	104	-37%				
Active Listings	43	115								
Condos (Patio)										
Units Listed	8	3	167%	74	73	1%				
Units Reported Sold	0	6	-100%	67	65	3%				
Sell/List Ratio	0%	200%		91%	89%					
Reported Sales Dollars	\$0	\$1,646,500	-100%	\$20,975,057	\$17,918,800	17%				
Average Sell Price / Unit		\$274,417		\$313,061	\$275,674	14%				
Median Sell Price				\$320,000						
Sell Price / List Price		97%		99%	97%					
Days to Sell		11		24	38	-36%				
Active Listings	13	11								
Condos (Twnhse)										
Units Listed	17	27	-37%	314	301	4%				
Units Reported Sold	19	17	12%	285	216	32%				
Sell/List Ratio	112%	63%		91%	72%					
Reported Sales Dollars	\$5,495,513	\$4,456,157	23%	\$80,513,219	\$55,630,073	45%				
Average Sell Price / Unit	\$289,238	\$262,127	10%	\$282,503	\$257,547	10%				
Median Sell Price	\$292,500			\$270,000						
Sell Price / List Price	102%	98%		99%	97%					
Days to Sell	24	51	-52%	36	59	-40%				
Active Listings	31	61								

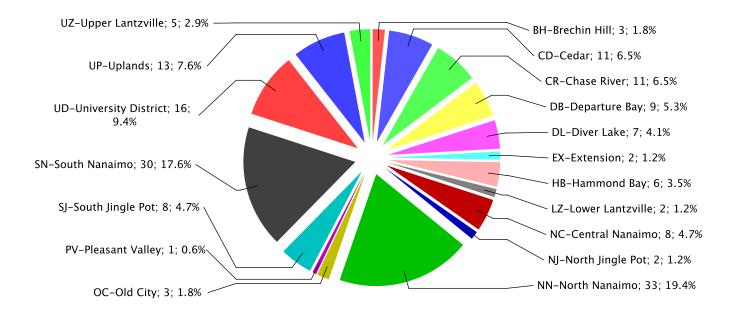
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2017

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	2	1	0	0	0	0	0	0	3
CD-Cedar	0	0	0	0	1	2	1	1	4	1	1	0	0	0	11
CR-Chase River	0	0	0	0	0	3	2	2	4	0	0	0	0	0	11
DB-Departure Bay	0	0	0	0	1	0	1	2	2	2	1	0	0	0	9
DL-Diver Lake	0	0	0	0	2	1	3	1	0	0	0	0	0	0	7
EX-Extension	0	0	1	0	0	0	0	0	1	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	0	0	1	0	3	1	0	0	0	1	6
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	1	0	1	0	0	0	2
NC-Central Nanaimo	0	0	0	2	3	2	1	0	0	0	0	0	0	0	8
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	1	1	0	0	0	0	2
NN-North Nanaimo	0	0	0	0	0	1	2	1	8	5	8	3	2	3	33
OC-Old City	0	0	0	1	0	0	0	1	1	0	0	0	0	0	3
PV-Pleasant Valley	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
SJ-South Jingle Pot	0	0	0	0	0	1	2	1	0	3	0	1	0	0	8
SN-South Nanaimo	1	0	4	1	2	5	7	3	6	1	0	0	0	0	30
UD-University District	0	0	0	0	3	2	4	1	6	0	0	0	0	0	16
UP-Uplands	0	0	0	0	2	6	2	0	1	2	0	0	0	0	13
UZ-Upper Lantzville	0	0	0	0	0	0	1	2	2	0	0	0	0	0	5
Zone 4 TOTALS	1	0	5	4	14	23	30	16	40	16	11	4	2	4	170

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2017 = 170



JAHELKA REAL ESTATE GROUP

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