



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

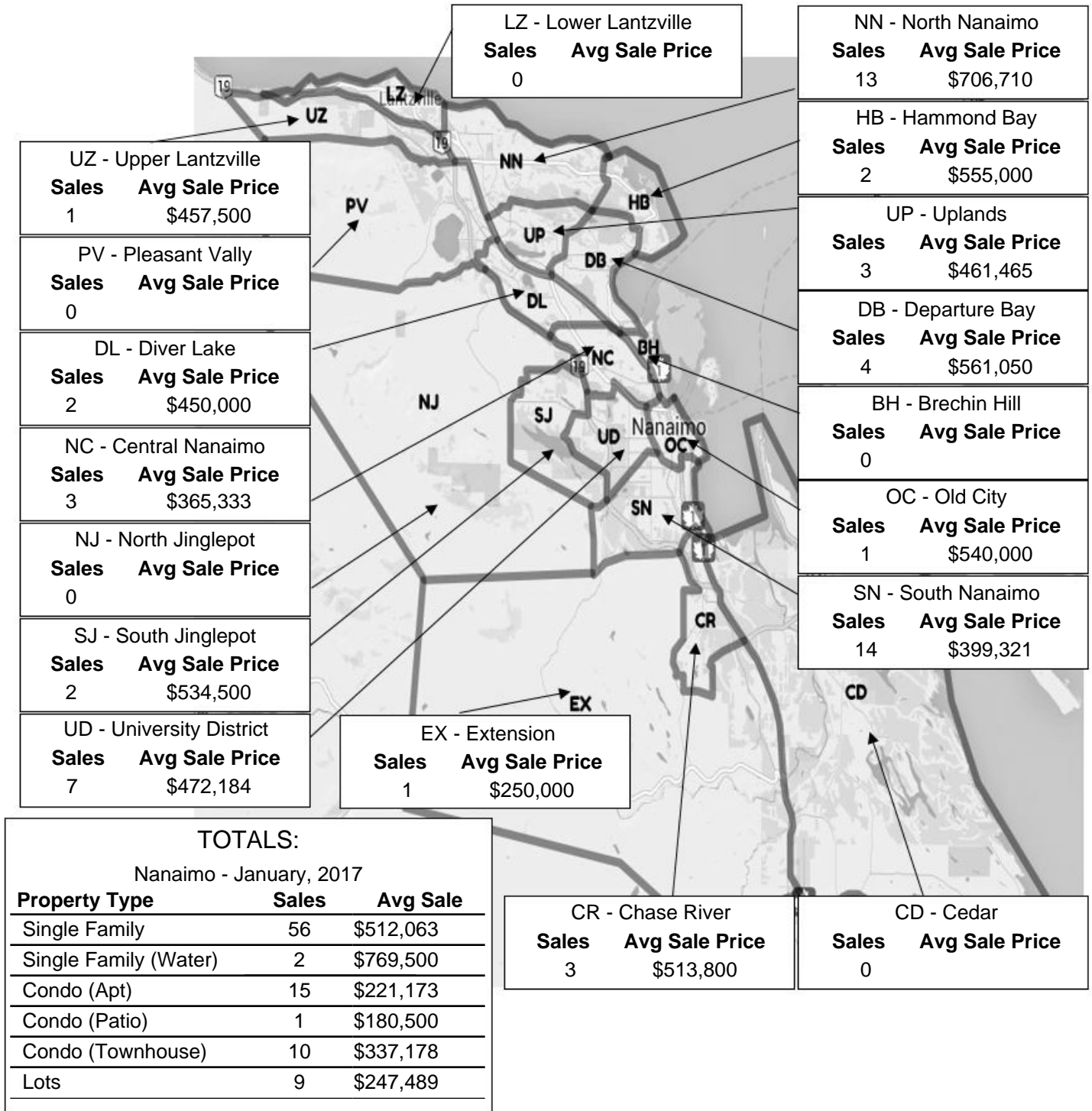
Market Statistics
Nanaimo

January 2017

Nanaimo

Home Sales for the month of January, 2017

(Single Family)

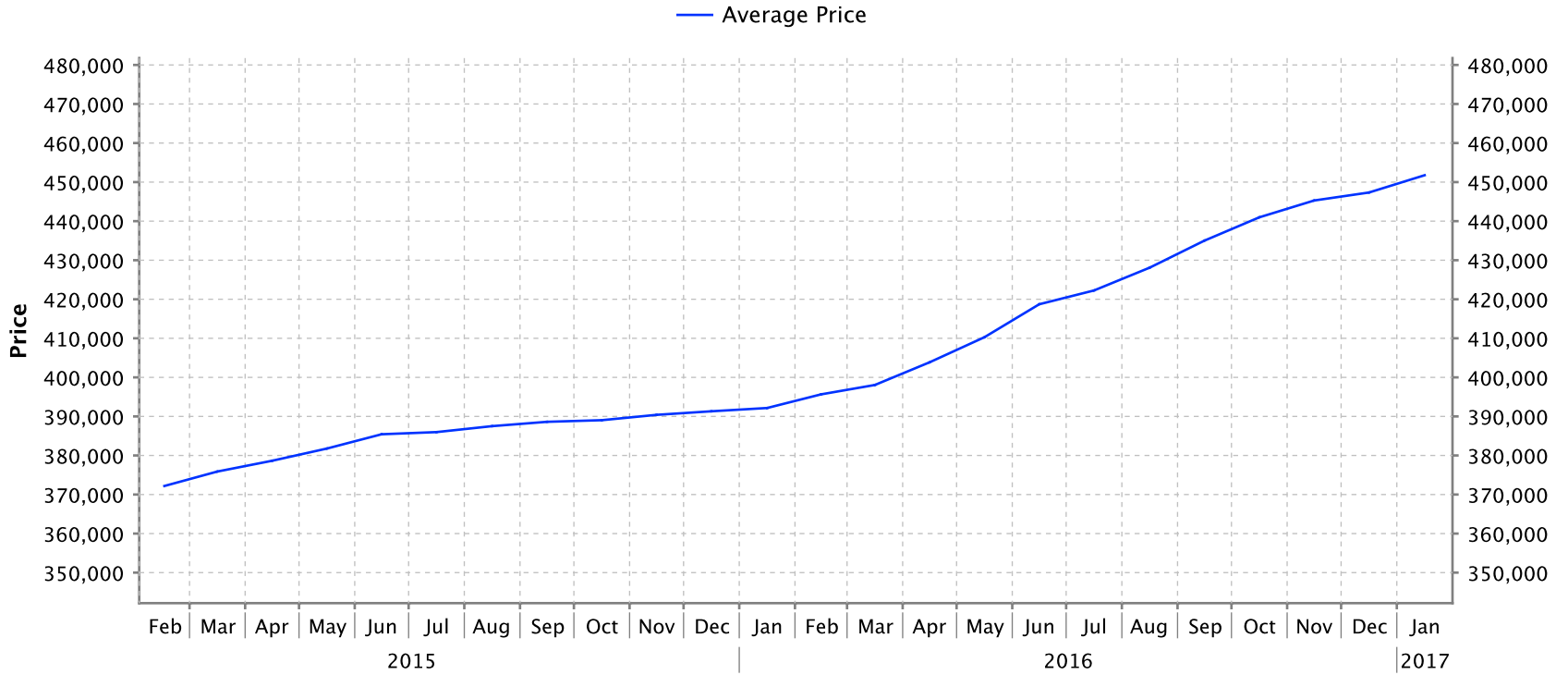


Average sale price does not include Waterfront.

Nanaimo

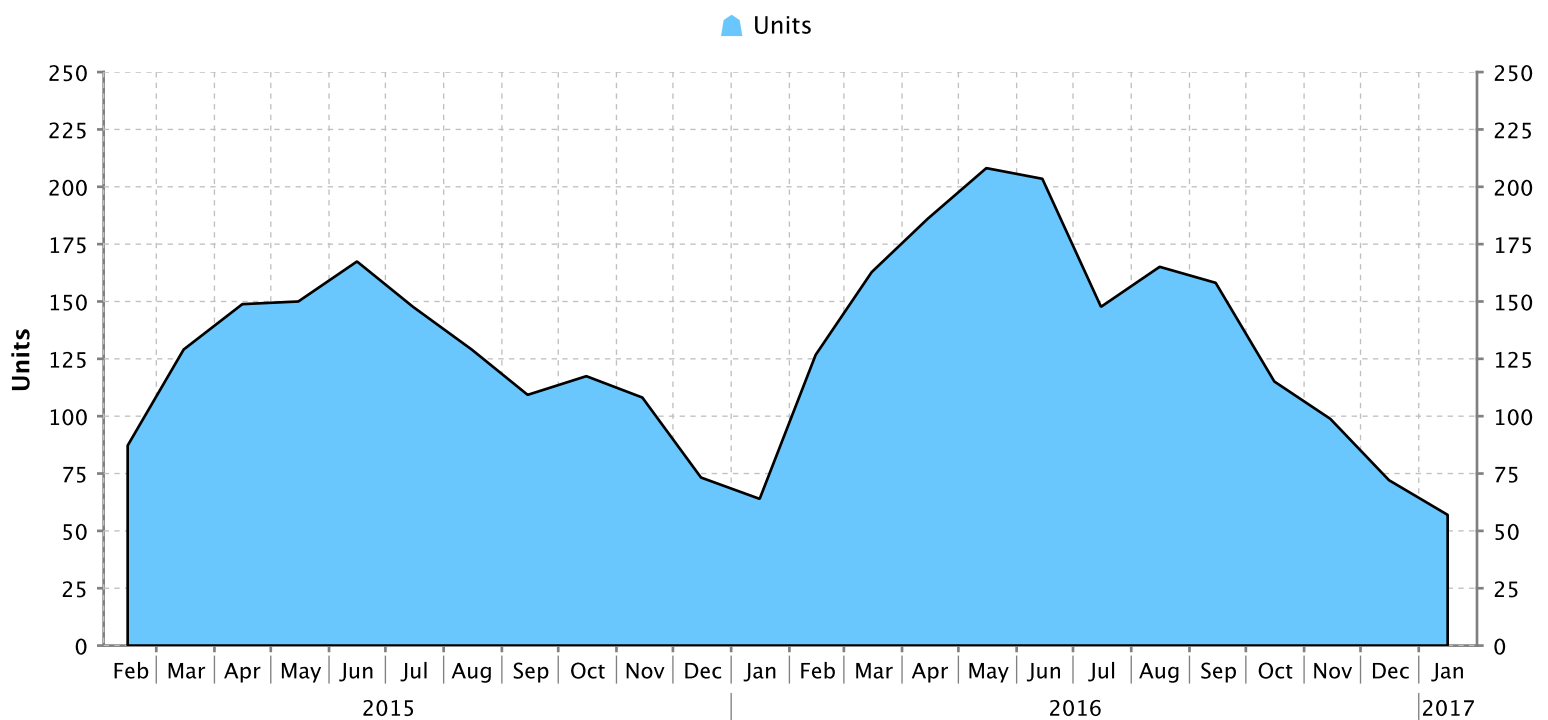
as at January 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	8	28	-71%	168	213	-21%
Units Reported Sold	9	12	-25%	177	123	44%
Sell/List Ratio	112%	43%		105%	58%	
Reported Sales Dollars	\$2,227,400	\$2,120,300	5%	\$33,489,946	\$19,936,322	68%
Average Sell Price / Unit	\$247,489	\$176,692	40%	\$189,209	\$162,084	17%
Median Sell Price	\$249,900			\$171,900		
Sell Price / List Price	99%	97%		101%	95%	
Days to Sell	26	297	-91%	147	211	-30%
Active Listings	34	128				
Single Family						
Units Listed	100	125	-20%	2,117	2,088	1%
Units Reported Sold	56	63	-11%	1,692	1,425	19%
Sell/List Ratio	56%	50%		80%	68%	
Reported Sales Dollars	\$28,675,514	\$24,317,552	18%	\$764,381,053	\$558,819,288	37%
Average Sell Price / Unit	\$512,063	\$385,993	33%	\$451,762	\$392,154	15%
Median Sell Price	\$516,000			\$419,000		
Sell Price / List Price	98%	97%		99%	97%	
Days to Sell	40	49	-17%	28	40	-32%
Active Listings	196	274				
Condos (Apt)						
Units Listed	33	31	6%	464	419	11%
Units Reported Sold	15	18	-17%	415	280	48%
Sell/List Ratio	45%	58%		89%	67%	
Reported Sales Dollars	\$3,317,600	\$3,787,427	-12%	\$98,668,364	\$62,662,981	57%
Average Sell Price / Unit	\$221,173	\$210,413	5%	\$237,755	\$223,796	6%
Median Sell Price	\$184,300			\$224,000		
Sell Price / List Price	97%	98%		98%	96%	
Days to Sell	26	110	-76%	71	101	-30%
Active Listings	45	111				
Condos (Patio)						
Units Listed	1	12	-92%	70	81	-14%
Units Reported Sold	1	3	-67%	74	59	25%
Sell/List Ratio	100%	25%		106%	73%	
Reported Sales Dollars	\$180,500	\$671,000	-73%	\$22,916,557	\$16,257,300	41%
Average Sell Price / Unit	\$180,500	\$223,667	-19%	\$309,683	\$275,547	12%
Median Sell Price	\$180,500			\$315,000		
Sell Price / List Price	98%	98%		99%	97%	
Days to Sell	36	63	-43%	23	39	-41%
Active Listings	5	15				
Condos (Twnhse)						
Units Listed	16	27	-41%	324	296	9%
Units Reported Sold	10	11	-9%	284	212	34%
Sell/List Ratio	62%	41%		88%	72%	
Reported Sales Dollars	\$3,371,779	\$2,808,100	20%	\$79,723,563	\$54,316,040	47%
Average Sell Price / Unit	\$337,178	\$255,282	32%	\$280,717	\$256,208	10%
Median Sell Price	\$324,979			\$269,900		
Sell Price / List Price	100%	96%		99%	97%	
Days to Sell	84	65	30%	37	62	-40%
Active Listings	35	56				

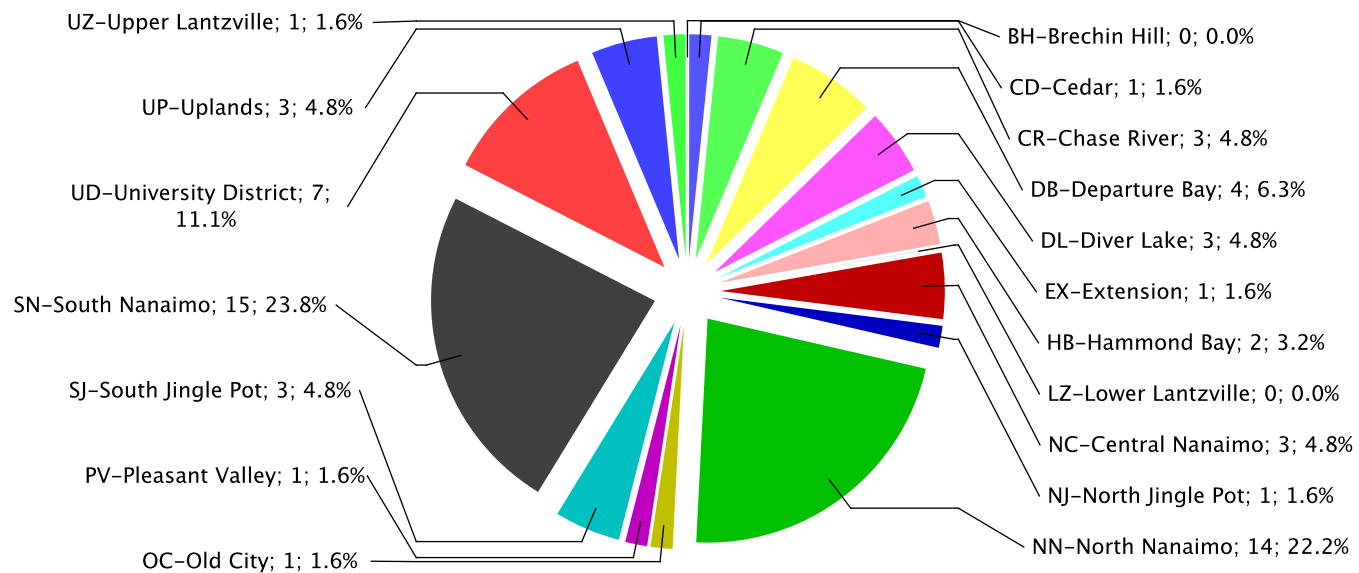
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CD-Cedar	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
CR-Chase River	0	0	0	0	0	0	0	1	2	0	0	0	0	0	3
DB-Departure Bay	0	0	0	0	0	0	1	0	2	1	0	0	0	0	4
DL-Diver Lake	0	0	0	0	0	0	2	1	0	0	0	0	0	0	3
EX-Extension	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
HB-Hammond Bay	0	0	0	0	0	0	0	0	2	0	0	0	0	0	2
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NC-Central Nanaimo	0	0	0	0	1	1	1	0	0	0	0	0	0	0	3
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
NN-North Nanaimo	0	0	0	0	0	1	0	1	4	2	2	0	1	3	14
OC-Old City	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
PV-Pleasant Valley	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
SJ-South Jingle Pot	0	0	0	0	0	0	1	0	0	2	0	0	0	0	3
SN-South Nanaimo	1	0	2	0	1	1	5	1	4	0	0	0	0	0	15
UD-University District	0	0	0	0	1	1	1	0	4	0	0	0	0	0	7
UP-Uplands	0	0	0	0	1	1	0	0	0	1	0	0	0	0	3
UZ-Upper Lantzville	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
Zone 4 TOTALS	1	0	3	0	4	5	12	5	19	8	2	0	1	3	63

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2017 = 63



JAHELKA REAL ESTATE GROUP

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P 250-751-0804 F 250-756-1210 TF 1-800-377-4374
info@jahelkagroup.com | www.jahelkagroup.com

Royal LePage Nanaimo Realty 4200 Island Hwy N Nanaimo, BC, V9T 1W6

