



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

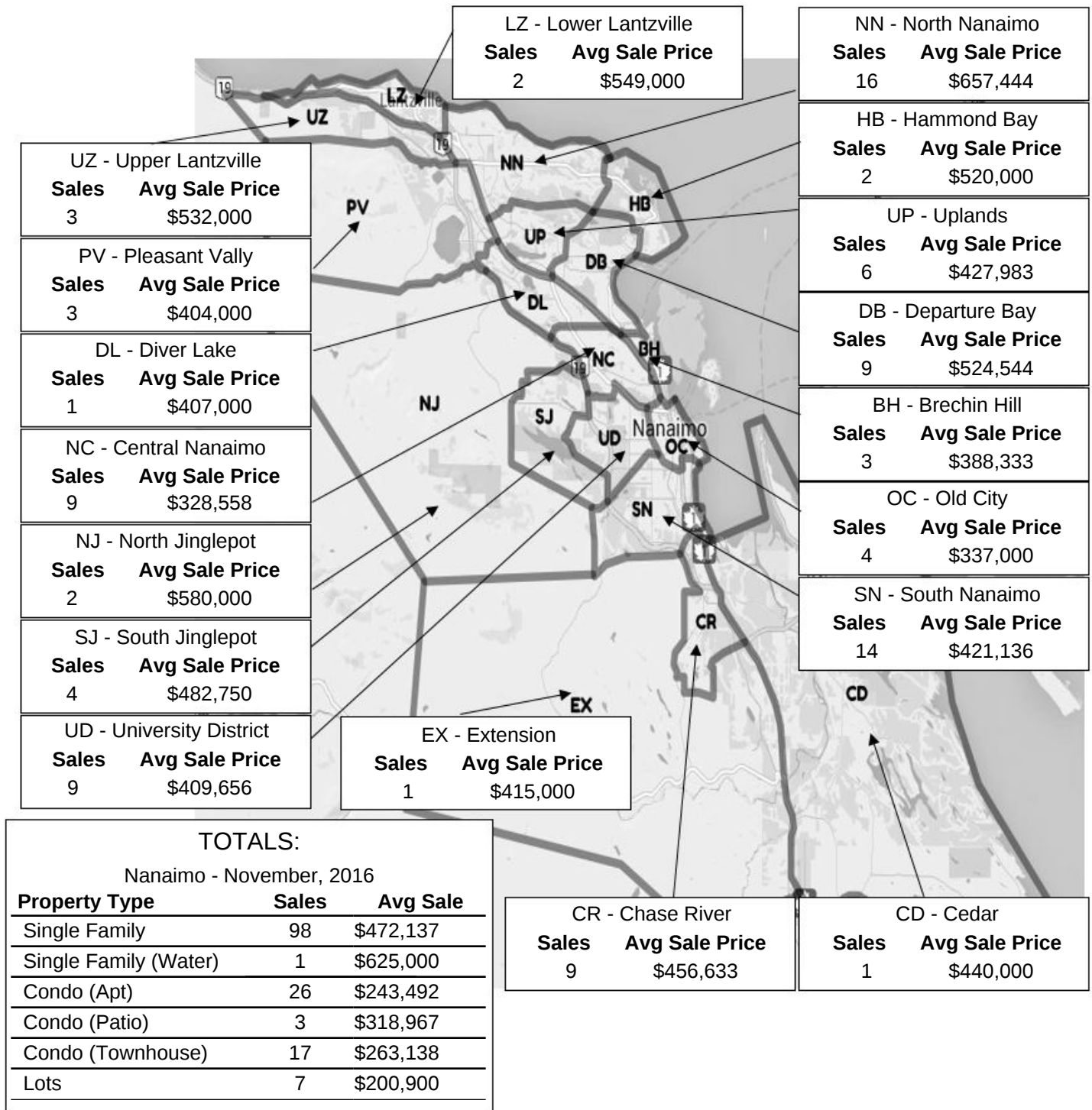
Market Statistics
Nanaimo

November 2016

Nanaimo

Home Sales for the month of November, 2016

(Single Family)

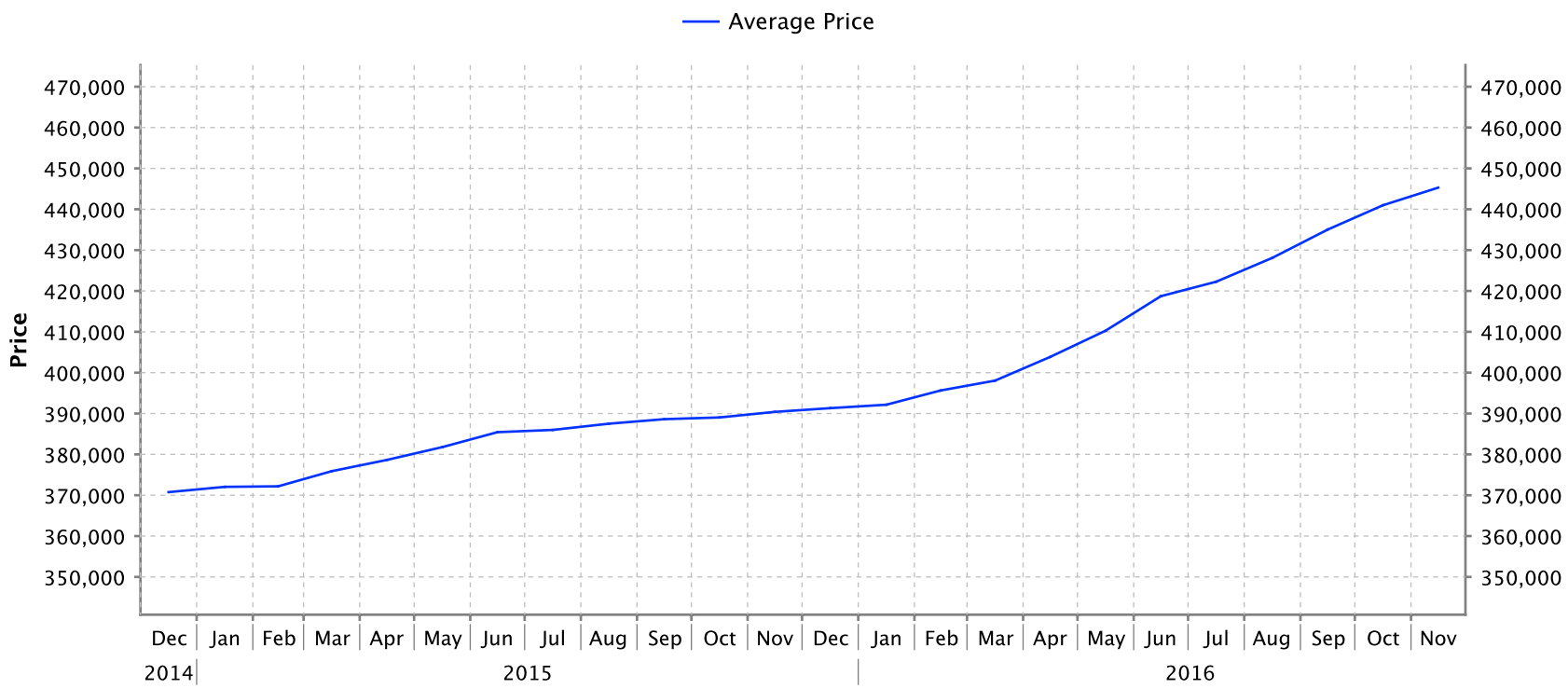


Average sale price does not include Waterfront.

Nanaimo

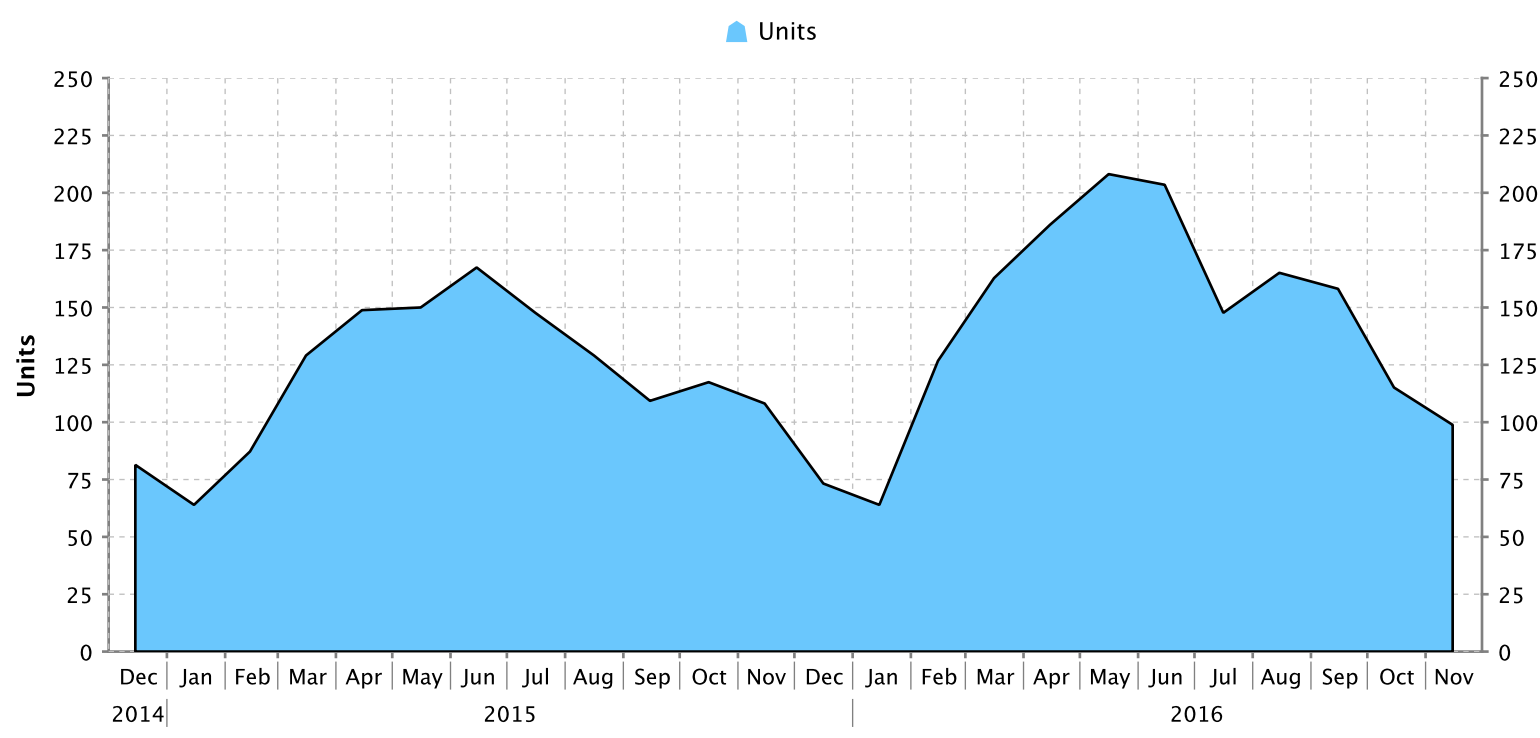
as at November 30, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	13	25	-48%	168	196	-14%
Units Reported Sold	7	6	17%	151	120	26%
Sell/List Ratio	54%	24%		90%	61%	
Reported Sales Dollars	\$1,406,300	\$828,900	70%	\$27,124,046	\$19,311,022	40%
Average Sell Price / Unit	\$200,900	\$138,150	45%	\$179,629	\$160,925	12%
Median Sell Price	\$168,200			\$163,000		
Sell Price / List Price	102%	92%		100%	95%	
Days to Sell	325	375	-13%	182	212	-14%
Active Listings	59	118				
Single Family						
Units Listed	128	103	24%	2,145	2,152	-0%
Units Reported Sold	98	107	-8%	1,701	1,433	19%
Sell/List Ratio	77%	104%		79%	67%	
Reported Sales Dollars	\$46,269,418	\$42,904,540	8%	\$757,437,615	\$559,446,430	35%
Average Sell Price / Unit	\$472,137	\$400,977	18%	\$445,290	\$390,402	14%
Median Sell Price	\$445,000			\$414,900		
Sell Price / List Price	99%	96%		99%	97%	
Days to Sell	26	50	-48%	29	42	-29%
Active Listings	229	311				
Condos (Apt)						
Units Listed	29	30	-3%	469	433	8%
Units Reported Sold	26	17	53%	417	275	52%
Sell/List Ratio	90%	57%		89%	64%	
Reported Sales Dollars	\$6,330,800	\$3,412,577	86%	\$98,611,932	\$61,252,738	61%
Average Sell Price / Unit	\$243,492	\$200,740	21%	\$236,479	\$222,737	6%
Median Sell Price	\$215,000			\$219,900		
Sell Price / List Price	97%	97%		98%	96%	
Days to Sell	43	71	-40%	80	92	-13%
Active Listings	44	131				
Condos (Patio)						
Units Listed	5	5	0%	84	75	12%
Units Reported Sold	3	3	0%	76	59	29%
Sell/List Ratio	60%	60%		90%	79%	
Reported Sales Dollars	\$956,900	\$810,900	18%	\$23,374,057	\$16,200,800	44%
Average Sell Price / Unit	\$318,967	\$270,300	18%	\$307,553	\$274,590	12%
Median Sell Price	\$312,000			\$315,000		
Sell Price / List Price	100%	98%		99%	97%	
Days to Sell	2	24	-92%	26	42	-39%
Active Listings	6	7				
Condos (Twnhse)						
Units Listed	11	20	-45%	337	297	13%
Units Reported Sold	17	19	-11%	286	207	38%
Sell/List Ratio	155%	95%		85%	70%	
Reported Sales Dollars	\$4,473,339	\$4,163,951	7%	\$79,452,384	\$53,339,477	49%
Average Sell Price / Unit	\$263,138	\$219,155	20%	\$277,806	\$257,679	8%
Median Sell Price	\$289,900			\$265,500		
Sell Price / List Price	98%	97%		99%	97%	
Days to Sell	59	47	26%	36	65	-44%
Active Listings	35	53				

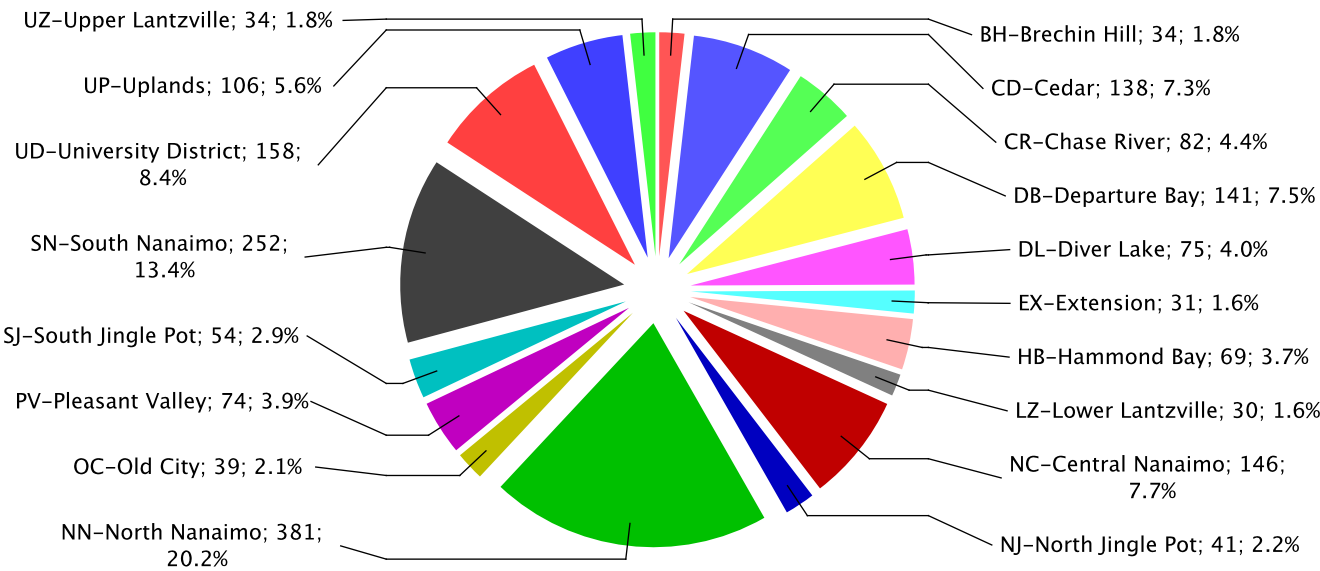
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	6	6	12	4	1	4	0	1	0	0	0	34
CD-Cedar	3	7	7	11	15	17	15	10	25	13	3	1	3	8	138
CR-Chase River	0	0	0	1	18	13	17	12	17	4	0	0	0	0	82
DB-Departure Bay	0	0	0	6	14	34	21	23	17	13	4	5	1	3	141
DL-Diver Lake	0	1	4	6	13	26	7	9	6	3	0	0	0	0	75
EX-Extension	1	1	1	4	8	2	8	2	2	1	1	0	0	0	31
HB-Hammond Bay	0	0	1	0	3	3	9	4	18	8	12	3	3	5	69
LZ-Lower Lantzville	0	0	0	0	1	4	4	5	4	4	4	2	1	1	30
NC-Central Nanaimo	0	0	7	44	45	27	17	6	0	0	0	0	0	0	146
NJ-North Jingle Pot	0	0	0	0	0	3	1	3	12	10	3	1	1	7	41
NN-North Nanaimo	0	0	1	8	9	29	44	43	92	69	40	21	6	19	381
OC-Old City	1	2	6	8	6	8	3	3	1	0	1	0	0	0	39
PV-Pleasant Valley	0	0	3	3	13	9	14	10	17	2	2	0	0	1	74
SJ-South Jingle Pot	0	1	2	0	7	11	11	5	5	9	2	0	0	1	54
SN-South Nanaimo	0	7	21	46	64	45	37	19	8	3	2	0	0	0	252
UD-University District	0	4	9	31	30	18	21	10	21	13	0	1	0	0	158
UP-Uplands	0	0	2	13	23	22	18	14	4	4	3	0	1	2	106
UZ-Upper Lantzville	0	0	2	1	3	5	2	4	6	6	2	1	1	1	34
Zone 4 TOTALS	5	23	66	188	278	288	253	183	259	162	80	35	17	48	1,885

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2016 = 1,885



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P 250-751-0804 F 250-756-1210 TF 1-800-377-4374
info@jahelkagroup.com | www.jahelkagroup.com

Royal LePage Nanaimo Realty 4200 Island Hwy N Nanaimo, BC, V9T 1W6

