



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

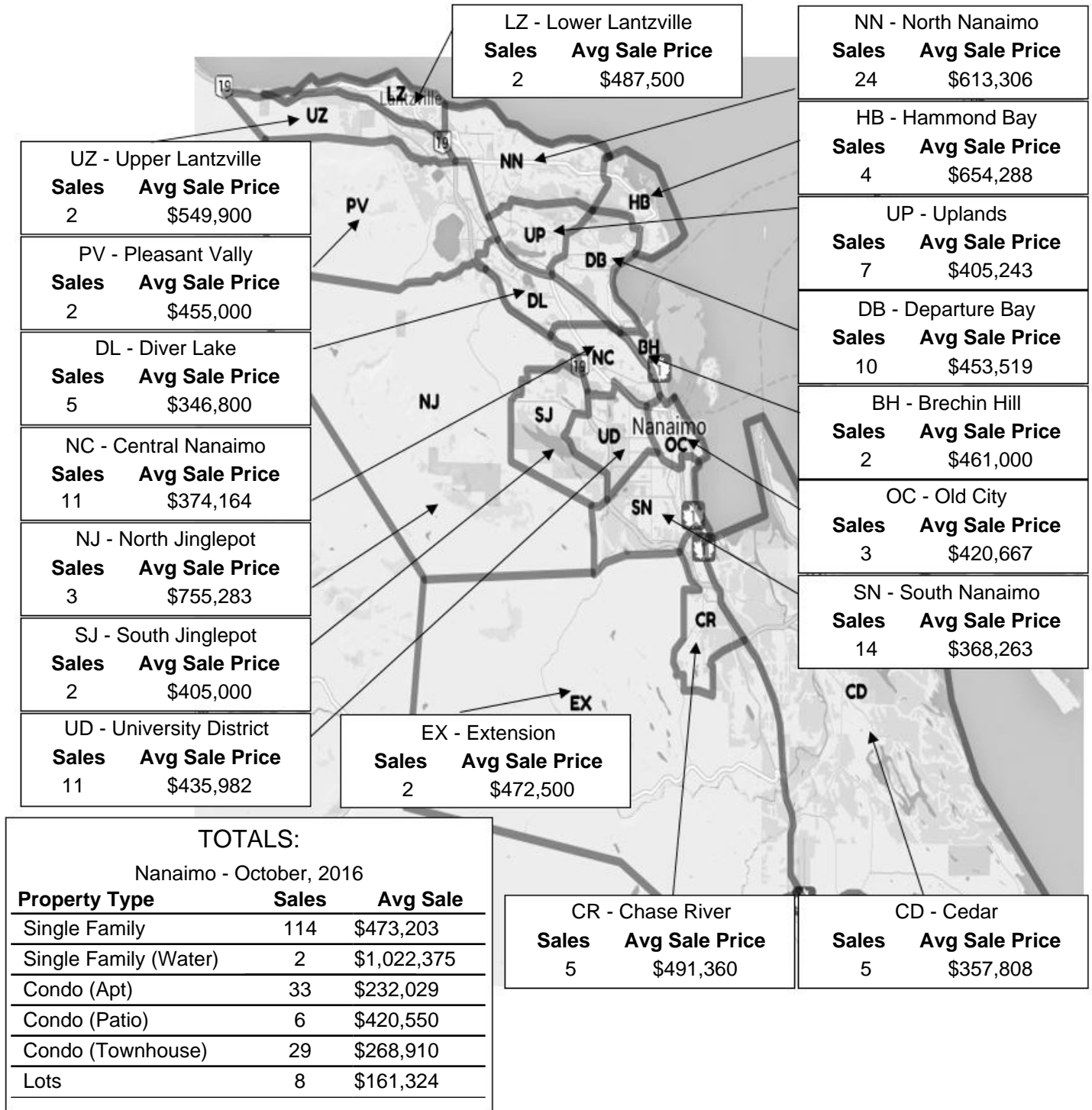
Market Statistics
Nanaimo

October 2016

Nanaimo

Home Sales for the month of October, 2016

(Single Family)

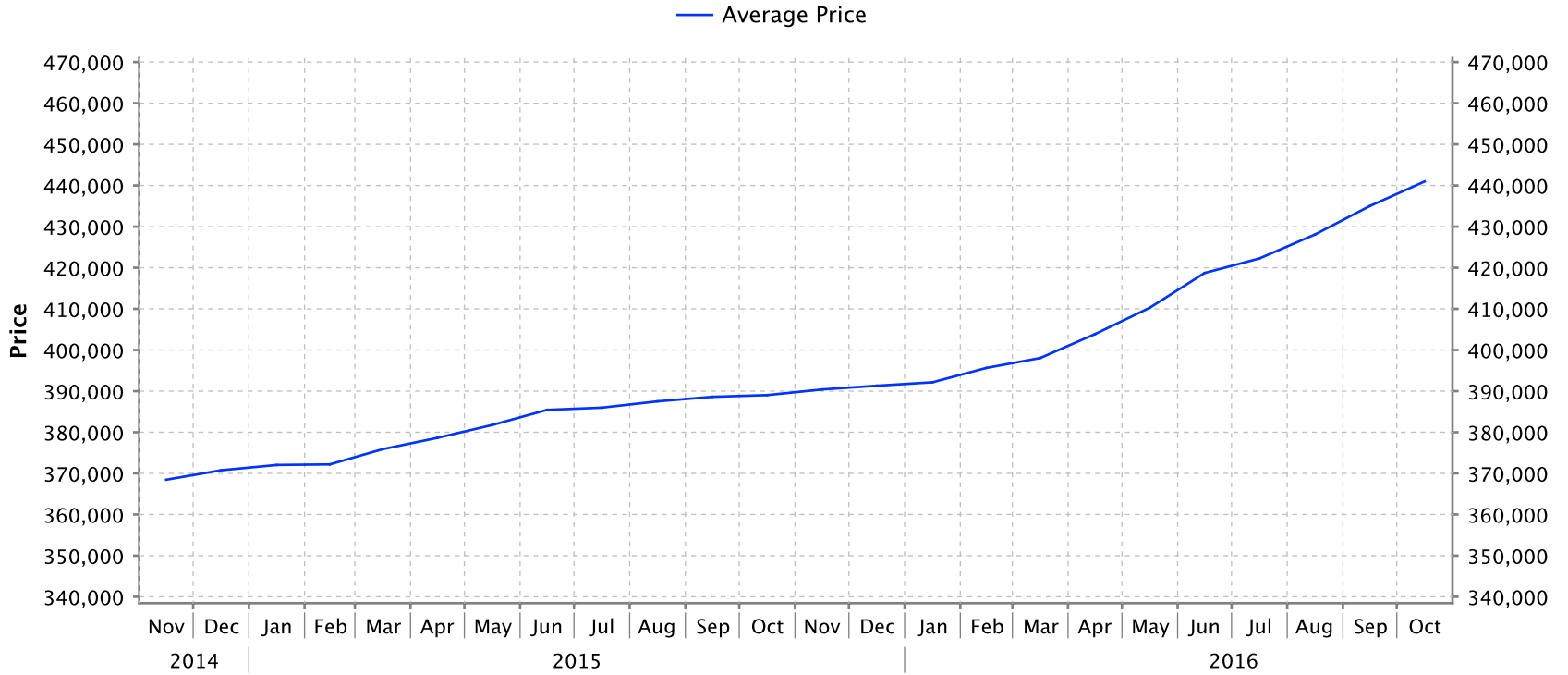


Average sale price does not include Waterfront.

Nanaimo

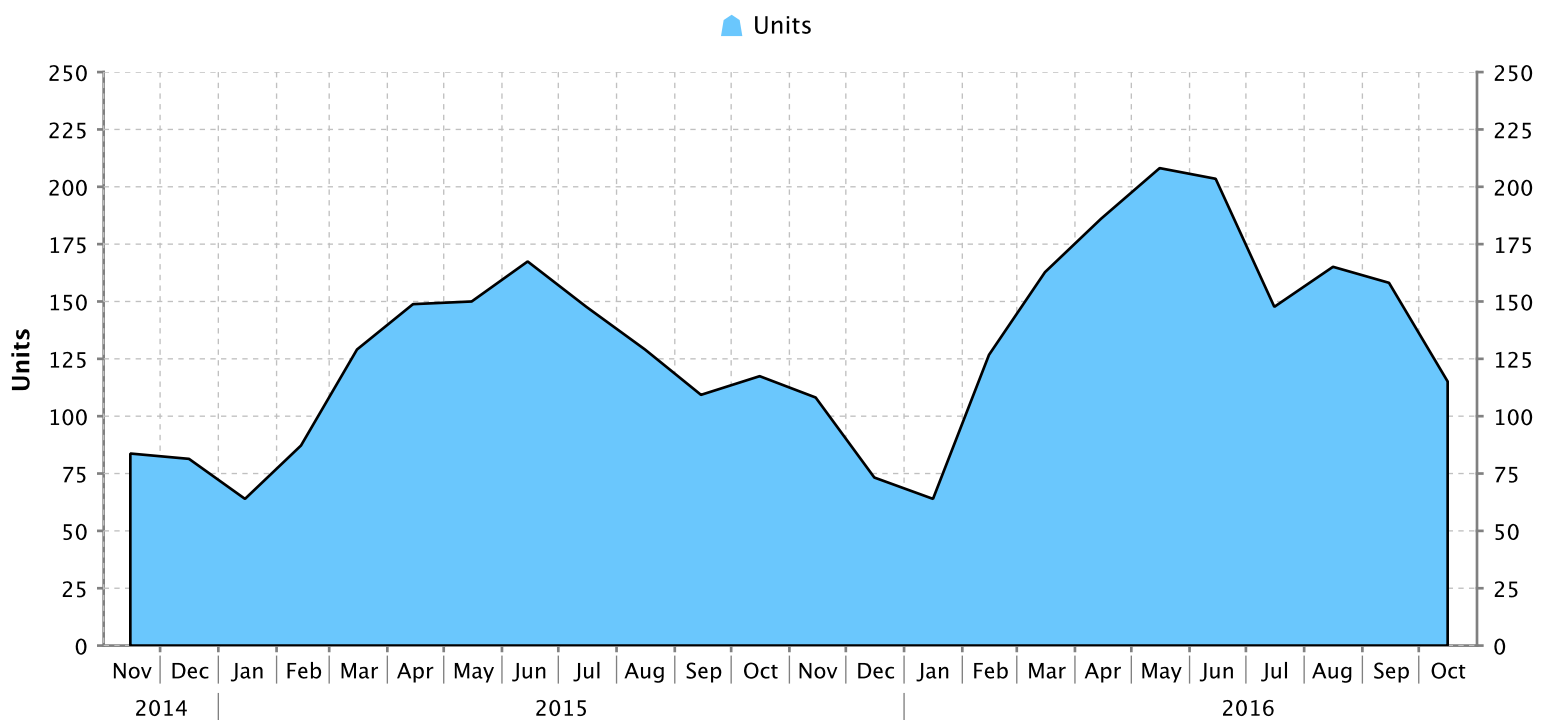
as at October 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	9	-22%	180	184	-2%
Units Reported Sold	8	11	-27%	150	125	20%
Sell/List Ratio	114%	122%		83%	68%	
Reported Sales Dollars	\$1,290,595	\$1,659,200	-22%	\$26,546,646	\$19,801,022	34%
Average Sell Price / Unit	\$161,324	\$150,836	7%	\$176,978	\$158,408	12%
Median Sell Price	\$171,000			\$159,900		
Sell Price / List Price	106%	97%		99%	94%	
Days to Sell	169	184	-8%	183	198	-7%
Active Listings	57	116				
Single Family						
Units Listed	149	141	6%	2,119	2,154	-2%
Units Reported Sold	114	117	-3%	1,710	1,409	21%
Sell/List Ratio	77%	83%		81%	65%	
Reported Sales Dollars	\$53,945,161	\$45,056,540	20%	\$754,072,737	\$548,152,412	38%
Average Sell Price / Unit	\$473,203	\$385,099	23%	\$440,978	\$389,036	13%
Median Sell Price	\$450,000			\$408,000		
Sell Price / List Price	99%	95%		98%	97%	
Days to Sell	20	46	-56%	31	41	-25%
Active Listings	233	379				
Condos (Apt)						
Units Listed	20	26	-23%	470	492	-4%
Units Reported Sold	33	25	32%	408	267	53%
Sell/List Ratio	165%	96%		87%	54%	
Reported Sales Dollars	\$7,656,950	\$5,839,849	31%	\$95,693,709	\$59,944,236	60%
Average Sell Price / Unit	\$232,029	\$233,594	-1%	\$234,543	\$224,510	4%
Median Sell Price	\$215,000			\$215,000		
Sell Price / List Price	98%	97%		98%	96%	
Days to Sell	33	108	-69%	82	92	-12%
Active Listings	46	138				
Condos (Patio)						
Units Listed	2	2	0%	84	74	14%
Units Reported Sold	6	2	200%	76	61	25%
Sell/List Ratio	300%	100%		90%	82%	
Reported Sales Dollars	\$2,523,300	\$382,500	560%	\$23,228,057	\$17,061,380	36%
Average Sell Price / Unit	\$420,550	\$191,250	120%	\$305,632	\$279,695	9%
Median Sell Price	\$424,500			\$315,000		
Sell Price / List Price	101%	95%		99%	97%	
Days to Sell	49	13	274%	27	43	-38%
Active Listings	5	8				
Condos (Twnhse)						
Units Listed	17	25	-32%	344	287	20%
Units Reported Sold	29	17	71%	288	202	43%
Sell/List Ratio	171%	68%		84%	70%	
Reported Sales Dollars	\$7,798,400	\$3,749,300	108%	\$79,142,996	\$52,623,970	50%
Average Sell Price / Unit	\$268,910	\$220,547	22%	\$274,802	\$260,515	5%
Median Sell Price	\$250,000			\$262,000		
Sell Price / List Price	98%	95%		99%	96%	
Days to Sell	31	43	-29%	36	68	-48%
Active Listings	41	63				

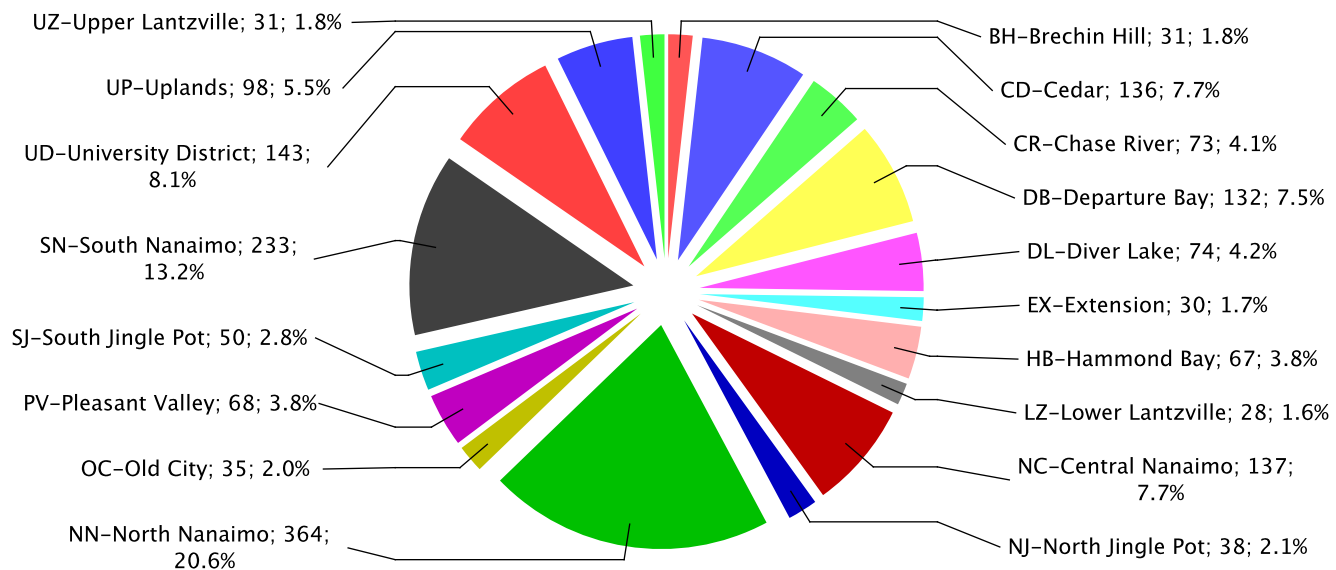
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Oct 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	5	6	12	2	1	4	0	1	0	0	0	31
CD-Cedar	3	7	7	11	15	17	14	10	24	13	3	1	3	8	136
CR-Chase River	0	0	0	1	17	11	16	11	13	4	0	0	0	0	73
DB-Departure Bay	0	0	0	5	12	32	21	22	17	12	3	5	1	2	132
DL-Diver Lake	0	1	4	6	13	26	6	9	6	3	0	0	0	0	74
EX-Extension	1	1	1	4	8	2	7	2	2	1	1	0	0	0	30
HB-Hammond Bay	0	0	1	0	3	3	9	4	16	8	12	3	3	5	67
LZ-Lower Lantzville	0	0	0	0	1	4	3	5	4	3	4	2	1	1	28
NC-Central Nanaimo	0	0	7	42	41	25	16	6	0	0	0	0	0	0	137
NJ-North Jingle Pot	0	0	0	0	0	3	1	3	11	9	3	1	1	6	38
NN-North Nanaimo	0	0	1	8	9	29	44	41	84	64	40	21	6	17	364
OC-Old City	1	2	6	6	5	8	3	2	1	0	1	0	0	0	35
PV-Pleasant Valley	0	0	3	3	12	8	13	10	14	2	2	0	0	1	68
SJ-South Jingle Pot	0	1	2	0	7	10	10	4	5	8	2	0	0	1	50
SN-South Nanaimo	0	7	19	45	60	43	35	16	4	2	2	0	0	0	233
UD-University District	0	4	8	30	28	17	14	10	19	12	0	1	0	0	143
UP-Uplands	0	0	2	12	21	21	17	13	4	3	2	0	1	2	98
UZ-Upper Lantzville	0	0	2	1	3	5	1	4	5	5	2	1	1	1	31
Zone 4 TOTALS	5	23	63	179	261	276	232	173	233	149	78	35	17	44	1,768

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to October 31, 2016 = 1,768



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