



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

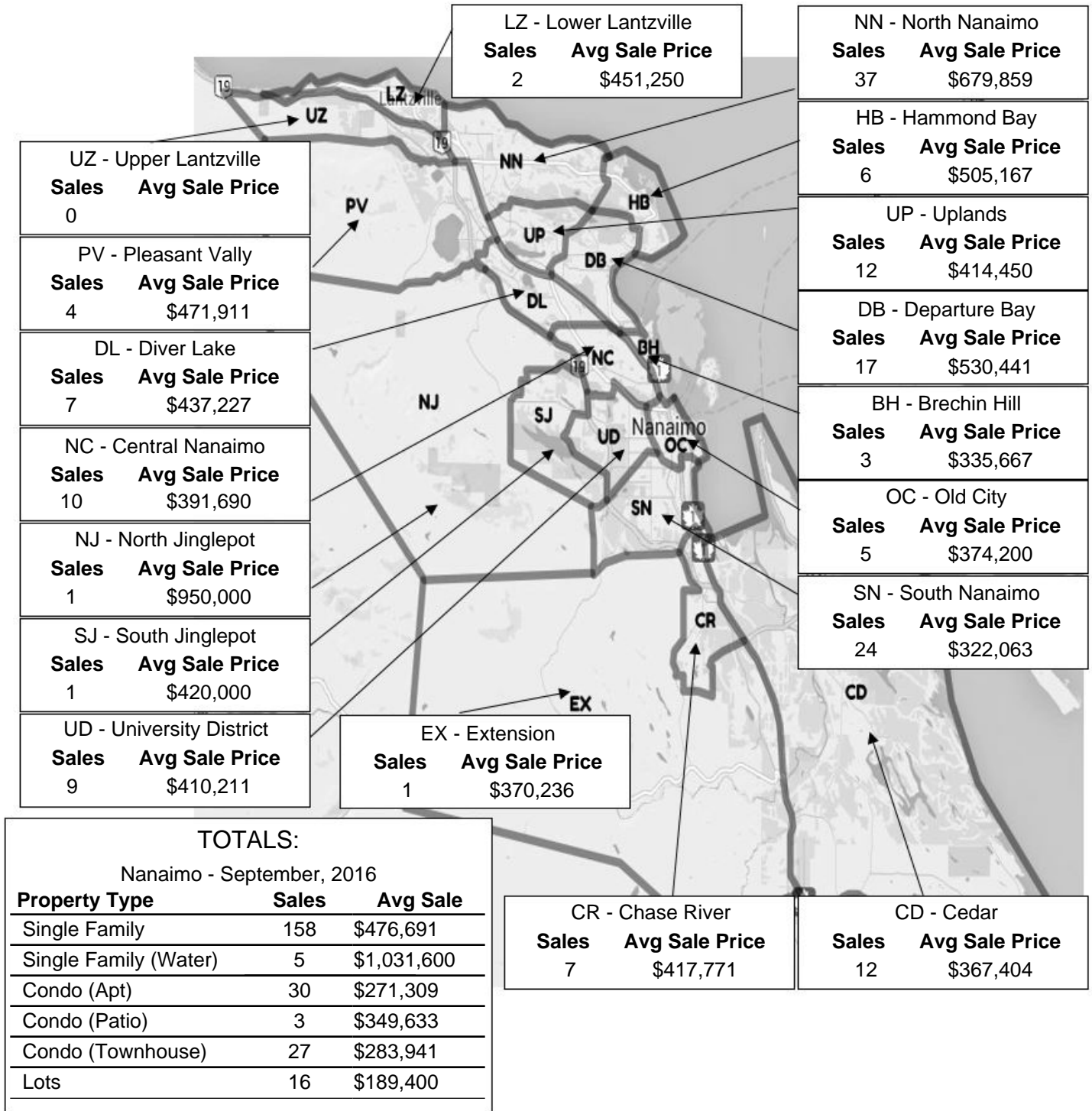
Market Statistics
Nanaimo

September 2016

Nanaimo

Home Sales for the month of September, 2016

(Single Family)

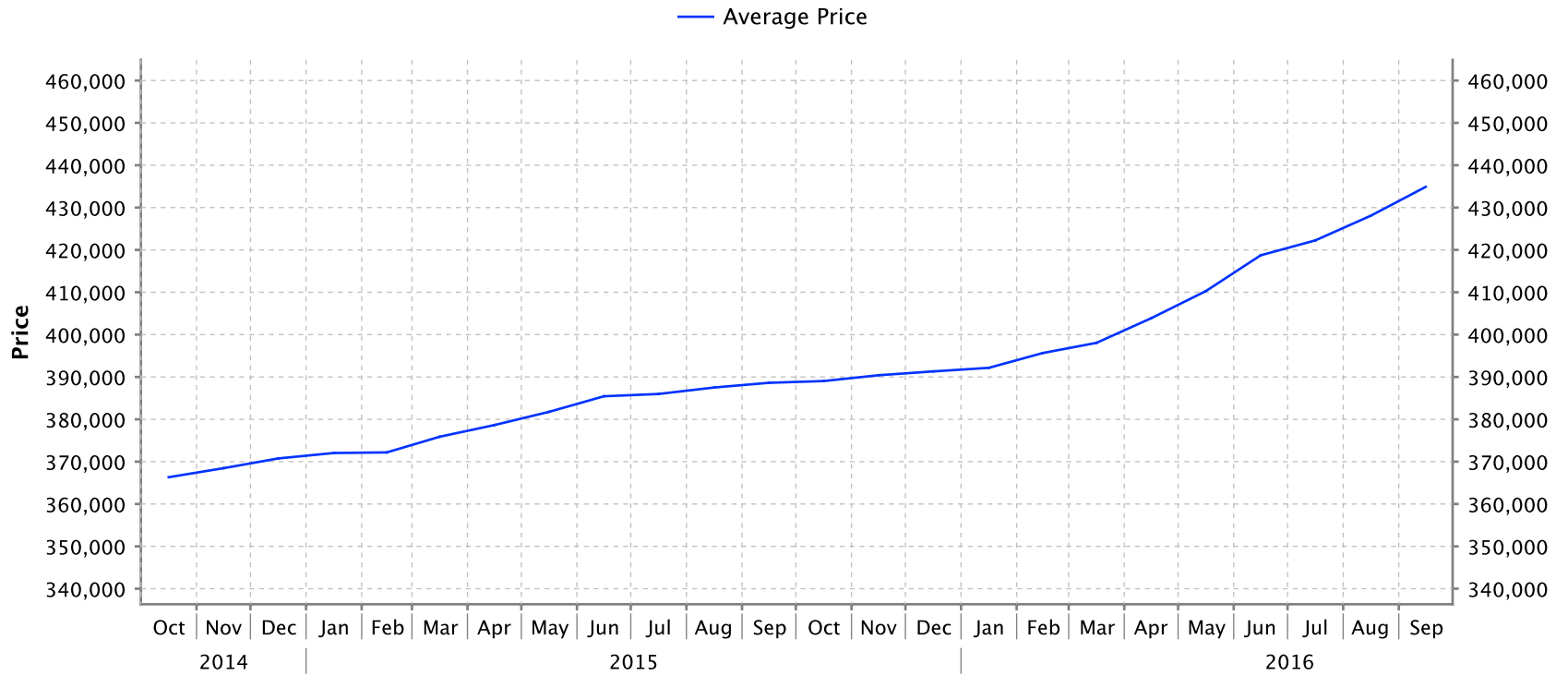


Average sale price does not include Waterfront.

Nanaimo

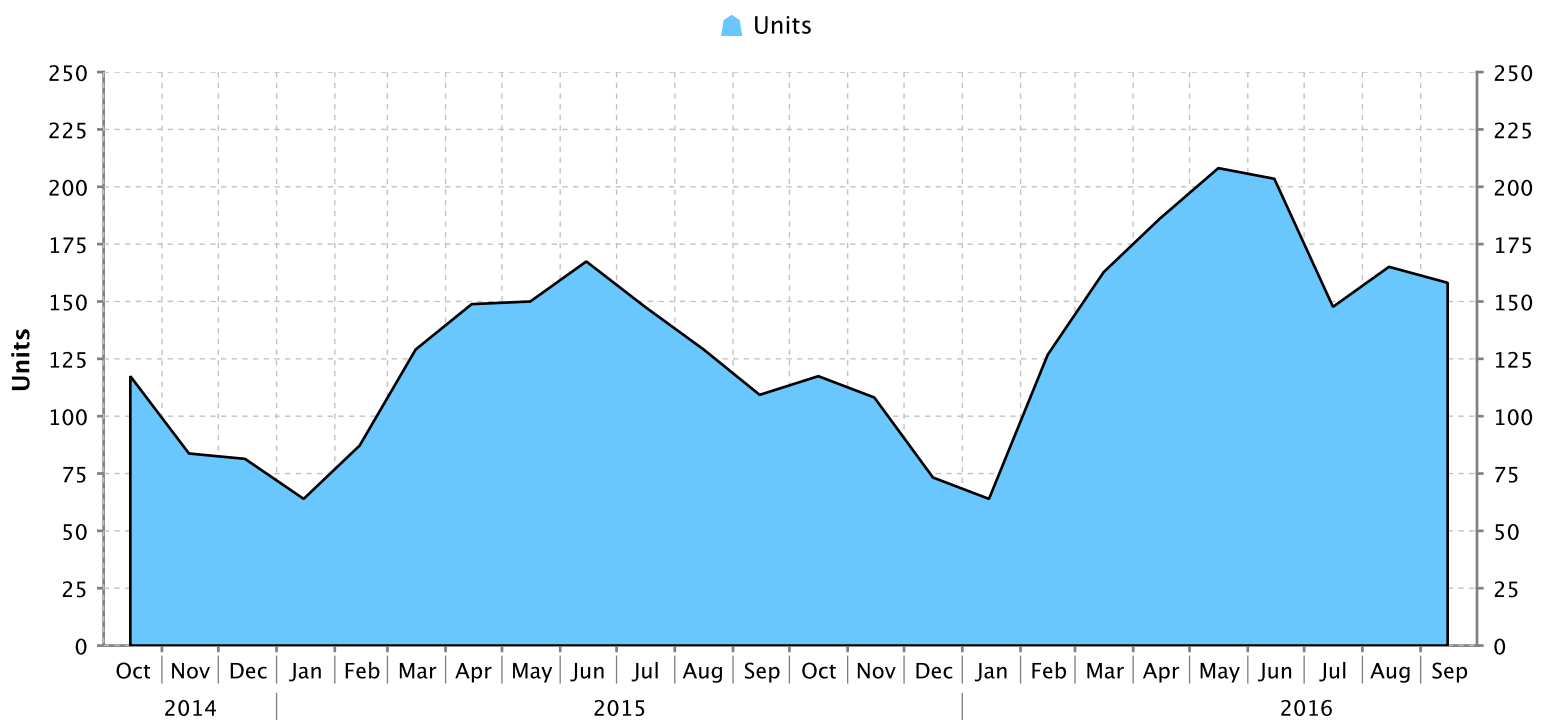
as at September 30, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	8	10	-20%	182	188	-3%
Units Reported Sold	16	7	129%	153	133	15%
Sell/List Ratio	200%	70%		84%	71%	
Reported Sales Dollars	\$3,030,400	\$1,305,800	132%	\$26,915,251	\$21,512,922	25%
Average Sell Price / Unit	\$189,400	\$186,543	2%	\$175,917	\$161,751	9%
Median Sell Price	\$174,250			\$159,900		
Sell Price / List Price	106%	96%		99%	95%	
Days to Sell	142	185	-23%	184	193	-5%
Active Listings	60	118				
Single Family						
Units Listed	182	173	5%	2,108	2,168	-3%
Units Reported Sold	158	109	45%	1,714	1,409	22%
Sell/List Ratio	87%	63%		81%	65%	
Reported Sales Dollars	\$75,317,208	\$42,706,571	76%	\$745,394,116	\$547,562,226	36%
Average Sell Price / Unit	\$476,691	\$391,803	22%	\$434,886	\$388,618	12%
Median Sell Price	\$421,000			\$400,000		
Sell Price / List Price	98%	96%		98%	97%	
Days to Sell	24	37	-36%	33	42	-22%
Active Listings	233	439				
Condos (Apt)						
Units Listed	39	35	11%	476	499	-5%
Units Reported Sold	30	28	7%	400	270	48%
Sell/List Ratio	77%	80%		84%	54%	
Reported Sales Dollars	\$8,139,260	\$6,569,287	24%	\$93,876,608	\$59,464,820	58%
Average Sell Price / Unit	\$271,309	\$234,617	16%	\$234,692	\$220,240	7%
Median Sell Price	\$245,000			\$223,840		
Sell Price / List Price	97%	97%		98%	96%	
Days to Sell	42	99	-58%	87	89	-2%
Active Listings	67	157				
Condos (Patio)						
Units Listed	1	5	-80%	84	76	11%
Units Reported Sold	3	4	-25%	72	62	16%
Sell/List Ratio	300%	80%		86%	82%	
Reported Sales Dollars	\$1,048,900	\$946,400	11%	\$21,087,257	\$17,619,280	20%
Average Sell Price / Unit	\$349,633	\$236,600	48%	\$292,879	\$284,182	3%
Median Sell Price	\$336,000			\$310,000		
Sell Price / List Price	100%	97%		98%	97%	
Days to Sell	21	11	84%	24	44	-45%
Active Listings	9	8				
Condos (Twnhse)						
Units Listed	23	19	21%	352	290	21%
Units Reported Sold	27	18	50%	276	199	39%
Sell/List Ratio	117%	95%		78%	69%	
Reported Sales Dollars	\$7,666,394	\$4,597,737	67%	\$75,093,896	\$53,167,420	41%
Average Sell Price / Unit	\$283,941	\$255,430	11%	\$272,079	\$267,173	2%
Median Sell Price	\$251,000			\$259,000		
Sell Price / List Price	98%	95%		98%	97%	
Days to Sell	23	68	-67%	37	73	-49%
Active Listings	53	62				

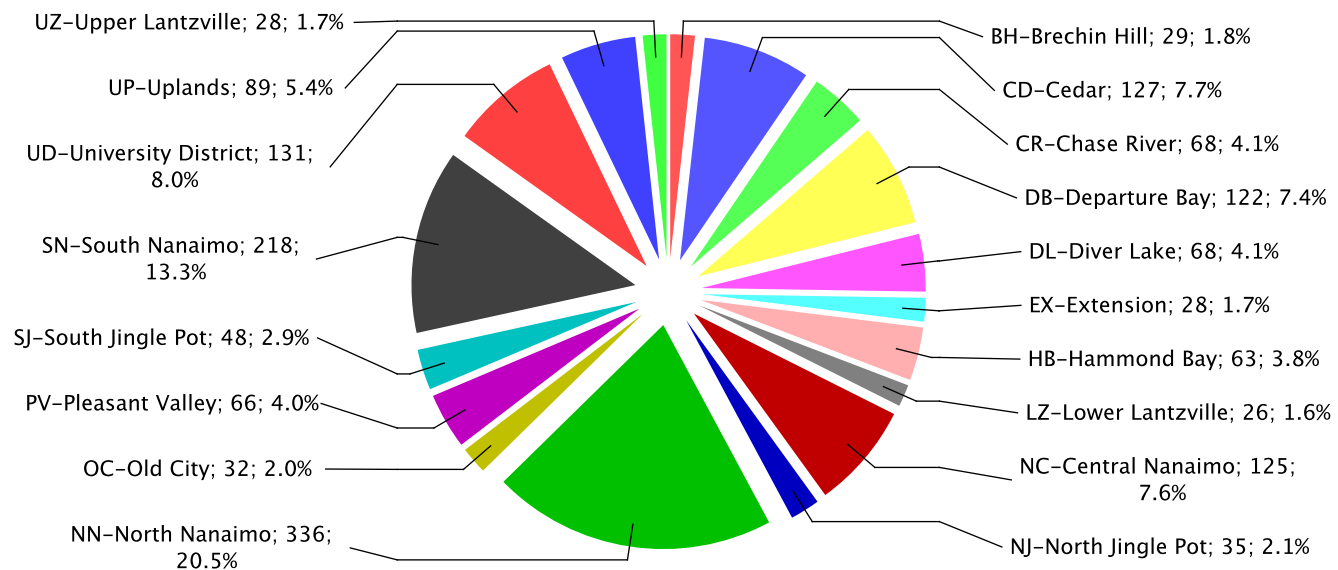
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	5	6	11	2	1	3	0	1	0	0	0	29
CD-Cedar	3	7	4	11	15	15	13	10	23	12	3	1	2	8	127
CR-Chase River	0	0	0	1	16	11	15	10	12	3	0	0	0	0	68
DB-Departure Bay	0	0	0	4	12	29	20	18	17	12	2	5	1	2	122
DL-Diver Lake	0	1	3	5	12	25	6	8	5	3	0	0	0	0	68
EX-Extension	1	1	1	4	8	1	7	2	1	1	1	0	0	0	28
HB-Hammond Bay	0	0	1	0	3	3	8	4	16	7	10	3	3	5	63
LZ-Lower Lantzville	0	0	0	0	1	4	3	4	3	3	4	2	1	1	26
NC-Central Nanaimo	0	0	7	40	40	19	15	4	0	0	0	0	0	0	125
NJ-North Jingle Pot	0	0	0	0	0	3	1	2	10	9	3	1	1	5	35
NN-North Nanaimo	0	0	1	7	9	29	41	38	75	59	36	19	6	16	336
OC-Old City	1	2	6	6	5	7	1	2	1	0	1	0	0	0	32
PV-Pleasant Valley	0	0	3	3	12	8	12	9	14	2	2	0	0	1	66
SJ-South Jingle Pot	0	1	2	0	6	10	10	3	5	8	2	0	0	1	48
SN-South Nanaimo	0	6	19	42	59	39	32	14	3	2	2	0	0	0	218
UD-University District	0	4	8	27	25	17	13	9	18	9	0	1	0	0	131
UP-Uplands	0	0	2	10	21	19	15	12	3	3	2	0	1	1	89
UZ-Upper Lantzville	0	0	2	1	3	5	0	4	4	4	2	1	1	1	28
Zone 4 TOTALS	5	22	59	166	253	255	214	154	213	137	71	33	16	41	1,639

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2016 = 1,639

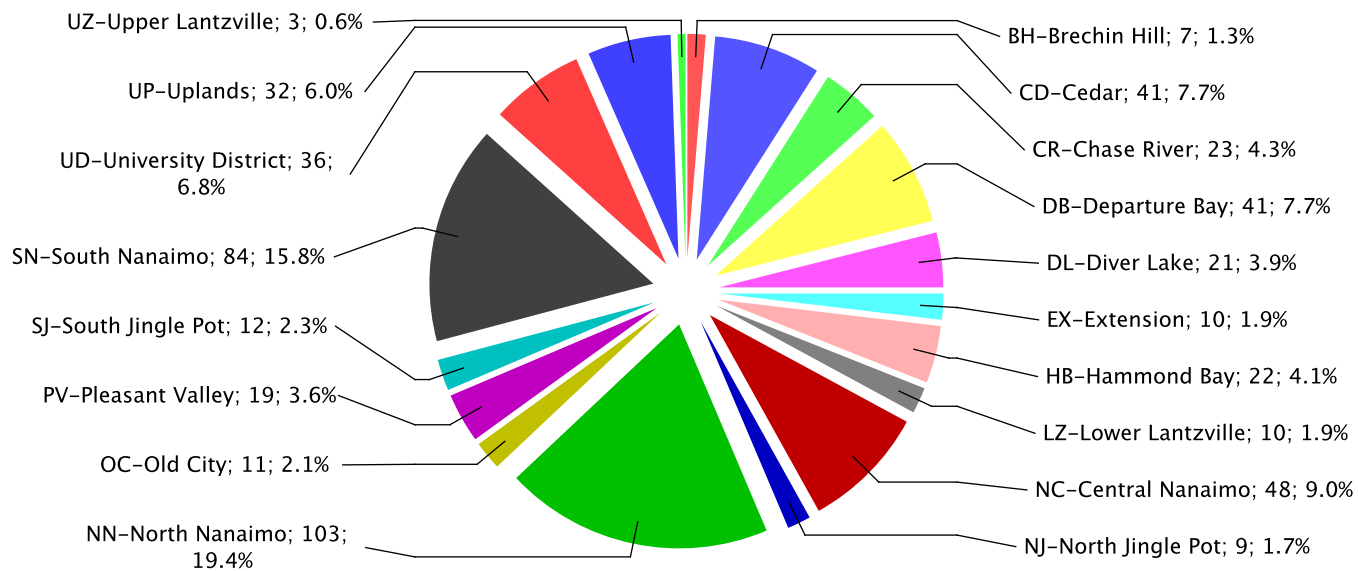
3rd Quarter 2016

MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	3	1	3	0	0	0	0	0	0	0	0	7
CD-Cedar	1	4	2	2	2	4	7	5	9	3	1	0	0	1	41
CR-Chase River	0	0	0	0	3	3	4	5	7	1	0	0	0	0	23
DB-Departure Bay	0	0	0	0	2	9	8	6	7	5	1	3	0	0	41
DL-Diver Lake	0	0	1	2	1	6	3	4	2	2	0	0	0	0	21
EX-Extension	1	0	1	2	0	1	2	2	0	1	0	0	0	0	10
HB-Hammond Bay	0	0	0	0	2	2	1	1	5	3	6	0	0	2	22
LZ-Lower Lantzville	0	0	0	0	0	1	1	1	2	1	2	0	1	1	10
NC-Central Nanaimo	0	0	1	12	16	6	11	2	0	0	0	0	0	0	48
NJ-North Jingle Pot	0	0	0	0	0	3	0	1	3	0	0	0	1	1	9
NN-North Nanaimo	0	0	0	4	3	7	8	12	21	19	11	7	3	8	103
OC-Old City	0	1	2	3	0	3	0	1	0	0	1	0	0	0	11
PV-Pleasant Valley	0	0	0	1	2	0	6	2	7	0	0	0	0	1	19
SJ-South Jingle Pot	0	1	0	0	0	1	5	0	1	2	1	0	0	1	12
SN-South Nanaimo	0	5	7	14	27	14	7	6	2	1	1	0	0	0	84
UD-University District	0	1	1	10	7	4	2	1	6	3	0	1	0	0	36
UP-Uplands	0	0	0	5	5	9	5	6	1	1	0	0	0	0	32
UZ-Upper Lantzville	0	0	0	0	0	0	0	1	1	0	1	0	0	0	3
Zone 4 TOTALS	2	12	15	58	71	76	70	56	74	42	25	11	5	15	532

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2016 = 532



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