



JAHELKA REAL ESTATE GROUP

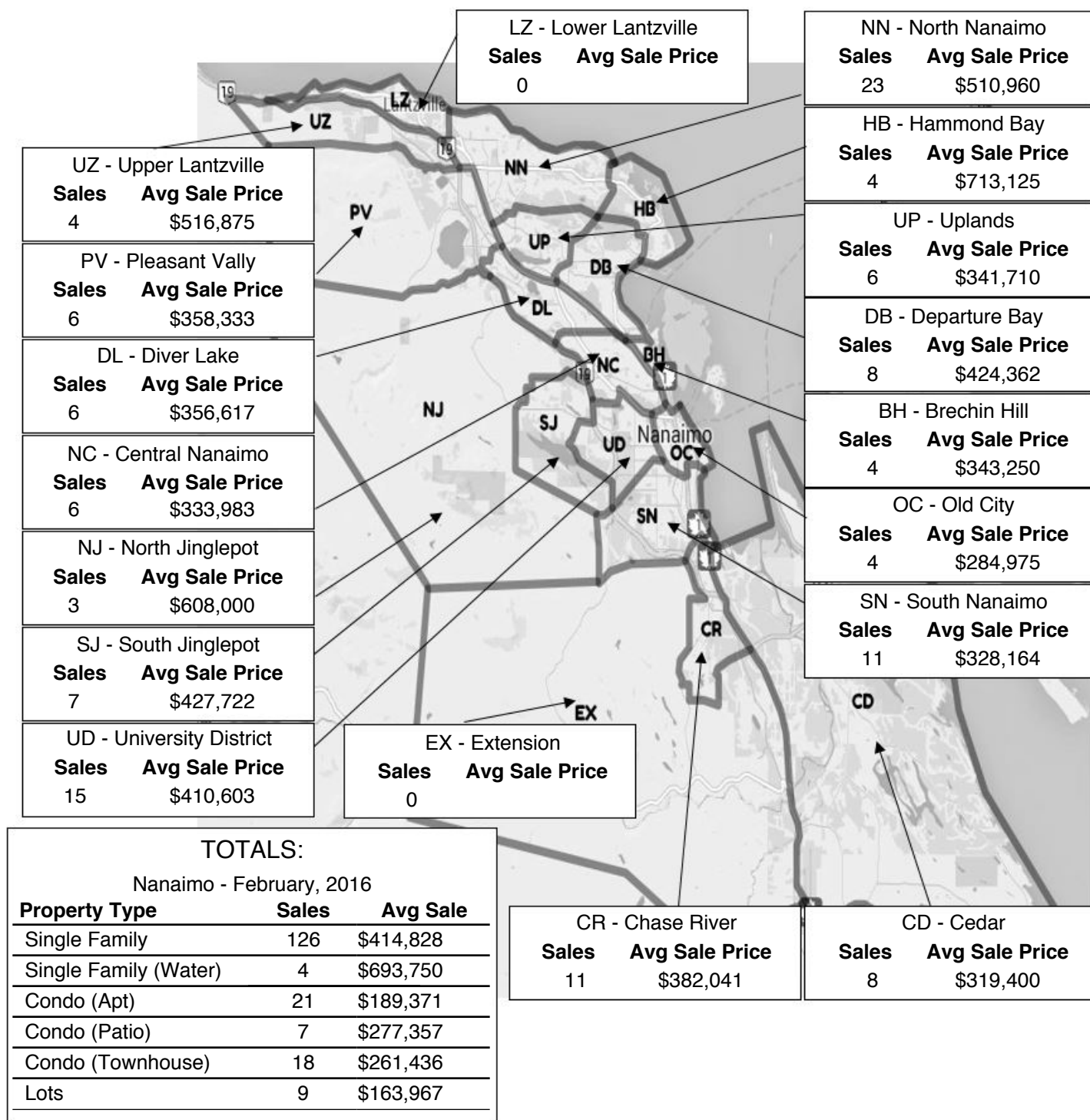
Real Estate Redefined

Market Statistics Nanaimo

February 2016

Nanaimo

Home Sales for the month of February, 2016 (Single Family)

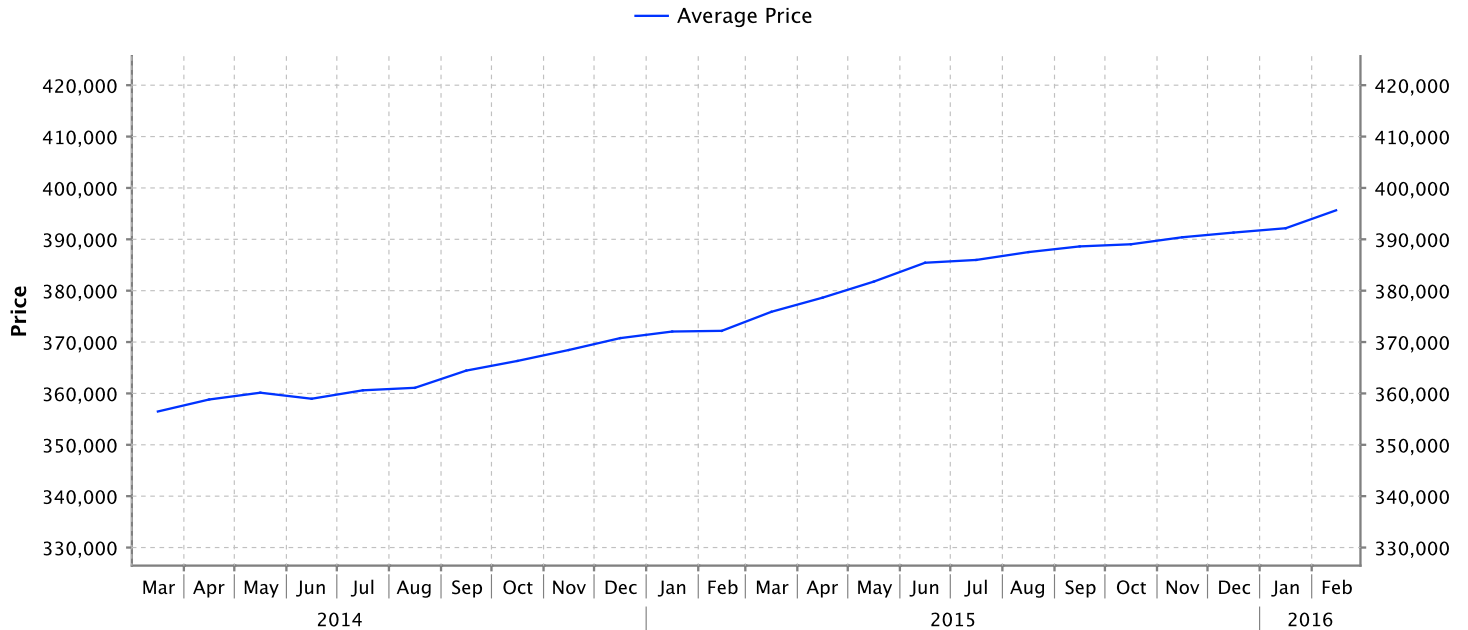


Average sale price does not include Waterfront.

Nanaimo

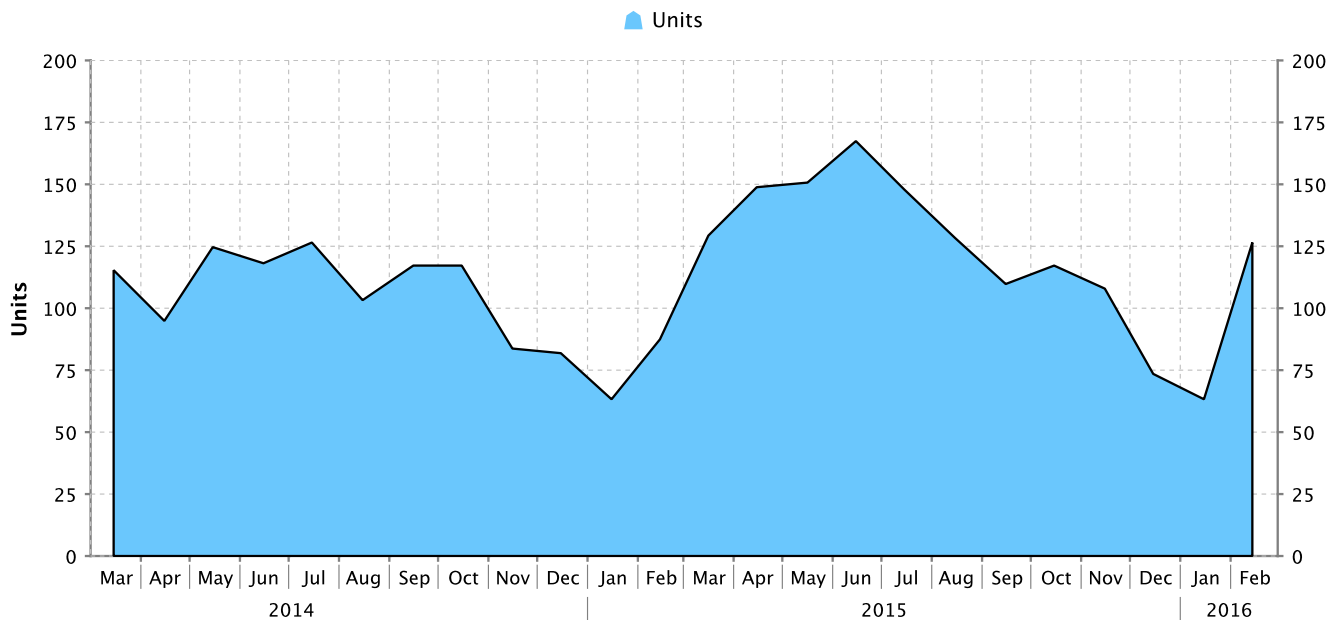
as at February 29, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold

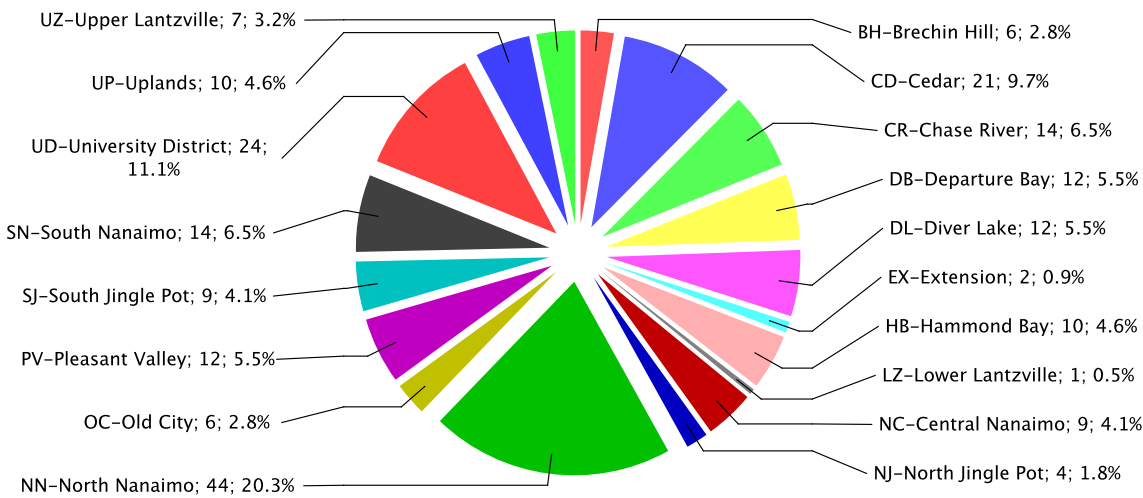


MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 29, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	2	3	0	0	0	0	0	0	0	0	6
CD-Cedar	0	2	1	4	4	1	1	0	5	1	0	0	1	1	21
CR-Chase River	0	0	0	1	4	4	4	1	0	0	0	0	0	0	14
DB-Departure Bay	0	0	0	1	3	3	1	3	1	0	0	0	0	0	12
DL-Diver Lake	0	0	0	2	5	4	0	1	0	0	0	0	0	0	12
EX-Extension	0	1	0	0	1	0	0	0	0	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	1	0	0	1	3	0	1	1	2	1	10
LZ-Lower Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
NC-Central Nanaimo	0	0	2	2	3	2	0	0	0	0	0	0	0	0	9
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	0	1	0	0	1	4
NN-North Nanaimo	0	0	0	1	2	10	5	6	11	4	3	2	0	0	44
OC-Old City	0	1	1	3	1	0	0	0	0	0	0	0	0	0	6
PV-Pleasant Valley	0	0	0	1	6	1	2	1	1	0	0	0	0	0	12
SJ-South Jingle Pot	0	0	0	0	3	3	0	1	1	1	0	0	0	0	9
SN-South Nanaimo	0	0	2	3	5	2	2	0	0	0	0	0	0	0	14
UD-University District	0	1	3	5	1	5	3	2	3	1	0	0	0	0	24
UP-Uplands	0	0	1	2	2	2	0	2	0	0	1	0	0	0	10
UZ-Upper Lantzville	0	0	1	0	1	1	0	1	1	2	0	0	0	0	7
Zone 4 TOTALS	0	5	11	26	44	42	18	19	28	9	6	3	3	3	217

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 29, 2016 = 217

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	7	-29%	211	254	-17%
Units Reported Sold	9	9	0%	124	127	-2%
Sell/List Ratio	180%	129%		59%	50%	
Reported Sales Dollars	\$1,475,700	\$1,242,950	19%	\$20,288,972	\$21,160,350	-4%
Average Sell Price / Unit	\$163,967	\$138,106	19%	\$163,621	\$166,617	-2%
Median Sell Price	\$145,000			\$156,000		
Sell Price / List Price	94%	92%		95%	95%	
Days to Sell	154	261	-41%	204	173	18%
Active Listings	122	129				
Single Family						
Units Listed	174	179	-3%	2,084	2,066	1%
Units Reported Sold	126	87	45%	1,464	1,228	19%
Sell/List Ratio	72%	49%		70%	59%	
Reported Sales Dollars	\$52,268,299	\$31,862,511	64%	\$579,225,076	\$457,041,009	27%
Average Sell Price / Unit	\$414,828	\$366,236	13%	\$395,646	\$372,183	6%
Median Sell Price	\$386,900			\$370,000		
Sell Price / List Price	98%	97%		97%	97%	
Days to Sell	44	40	11%	41	48	-15%
Active Listings	289	382				
Condos (Apt)						
Units Listed	33	39	-15%	413	517	-20%
Units Reported Sold	21	12	75%	289	230	26%
Sell/List Ratio	64%	31%		70%	44%	
Reported Sales Dollars	\$3,976,800	\$2,554,200	56%	\$64,085,581	\$49,081,832	31%
Average Sell Price / Unit	\$189,371	\$212,850	-11%	\$221,749	\$213,399	4%
Median Sell Price	\$210,424			\$210,500		
Sell Price / List Price	95%	95%		96%	95%	
Days to Sell	120	78	54%	104	83	25%
Active Listings	115	194				
Condos (Patio)						
Units Listed	5	11	-55%	75	77	-3%
Units Reported Sold	7	1	600%	65	55	18%
Sell/List Ratio	140%	9%		87%	71%	
Reported Sales Dollars	\$1,941,500	\$280,000	593%	\$17,918,800	\$15,390,760	16%
Average Sell Price / Unit	\$277,357	\$280,000	-1%	\$275,674	\$279,832	-1%
Median Sell Price	\$287,500			\$286,000		
Sell Price / List Price	97%	100%		97%	97%	
Days to Sell	16	2	714%	38	74	-49%
Active Listings	12	24				
Condos (Twnhse)						
Units Listed	27	22	23%	301	312	-4%
Units Reported Sold	18	14	29%	216	174	24%
Sell/List Ratio	67%	64%		72%	56%	
Reported Sales Dollars	\$4,705,857	\$3,391,824	39%	\$55,630,073	\$45,089,977	23%
Average Sell Price / Unit	\$261,436	\$242,273	8%	\$257,547	\$259,138	-1%
Median Sell Price	\$267,000			\$245,000		
Sell Price / List Price	98%	97%		97%	96%	
Days to Sell	48	92	-47%	59	83	-29%
Active Listings	61	83				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.



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