



JAHELKA REAL ESTATE GROUP

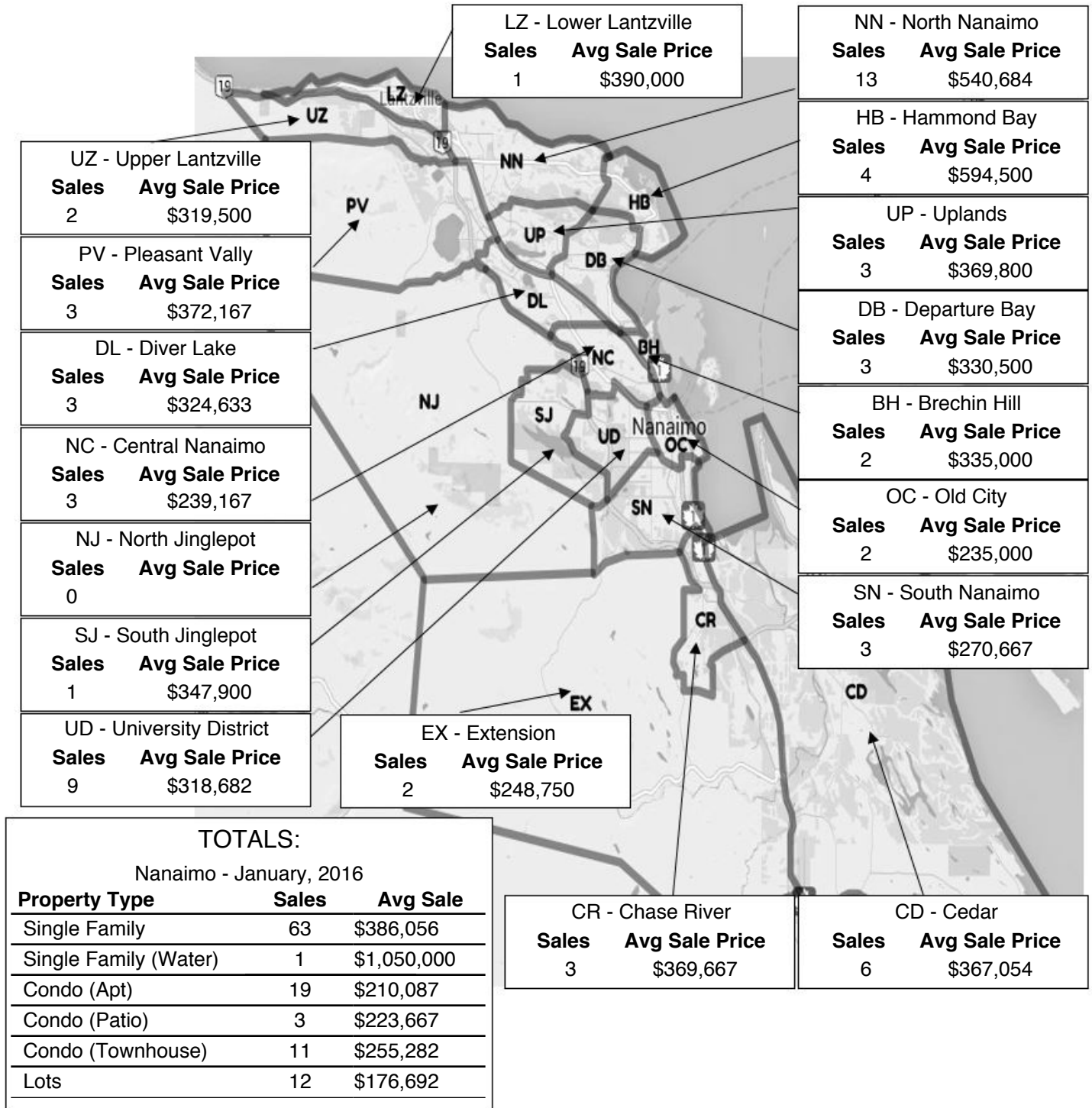
Real Estate Redefined

Market Statistics
Nanaimo

January 2016

Nanaimo

Home Sales for the month of January, 2016 (Single Family)

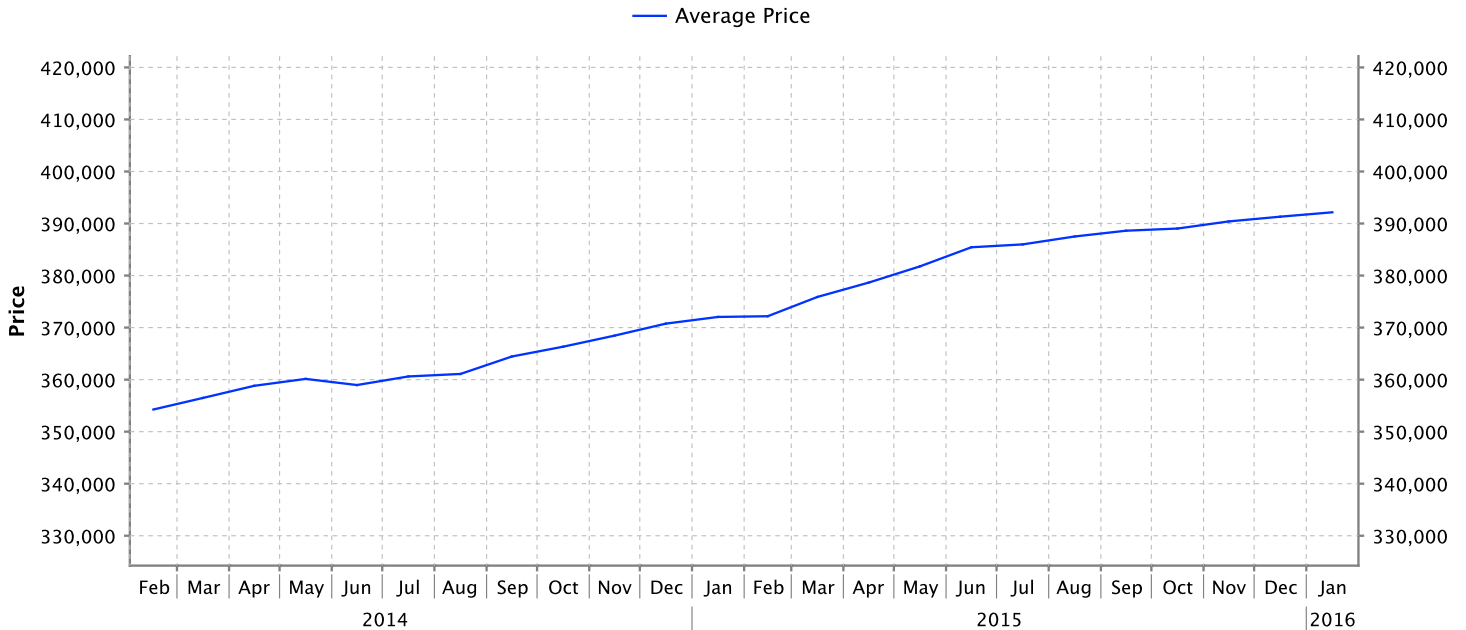


Average sale price does not include Waterfront.

Nanaimo

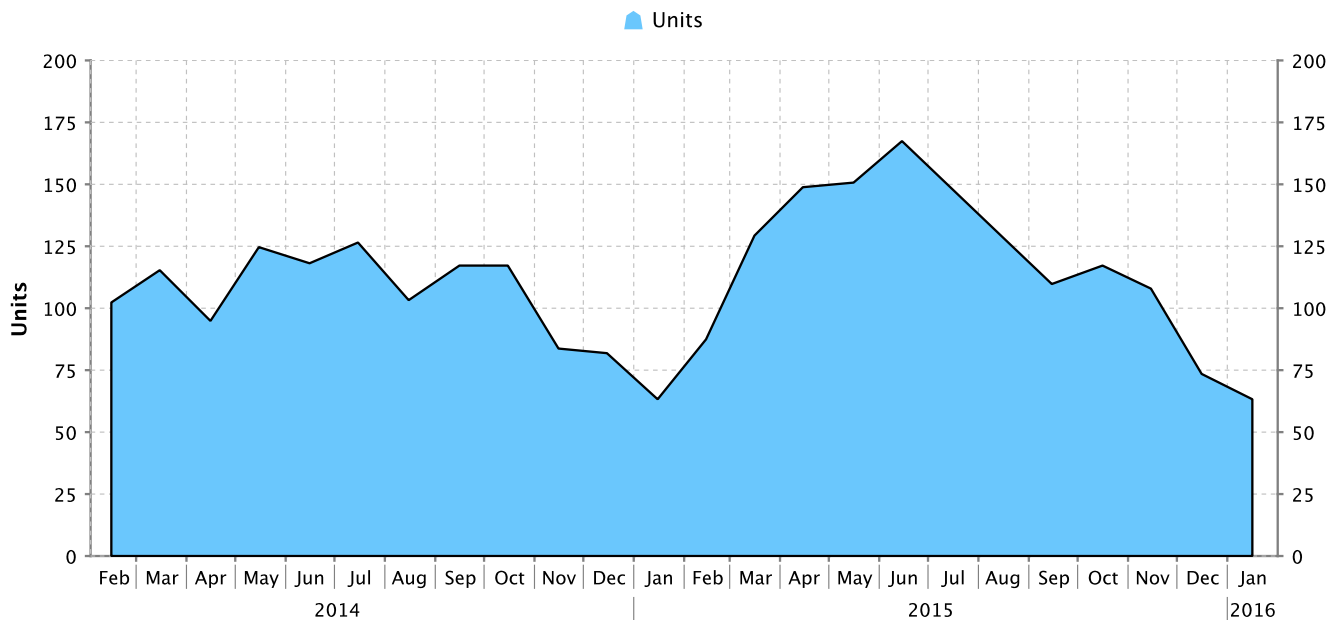
as at January 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	28	15	87%	213	262	-19%
Units Reported Sold	12	5	140%	124	135	-8%
Sell/List Ratio	43%	33%		58%	52%	
Reported Sales Dollars	\$2,120,300	\$834,000	154%	\$20,056,222	\$22,449,700	-11%
Average Sell Price / Unit	\$176,692	\$166,800	6%	\$161,744	\$166,294	-3%
Median Sell Price	\$171,000			\$157,000		
Sell Price / List Price	97%	95%		95%	95%	
Days to Sell	297	214	39%	212	150	41%
Active Listings	128	138				
Single Family						
Units Listed	125	162	-23%	2,090	2,062	1%
Units Reported Sold	63	63	0%	1,425	1,243	15%
Sell/List Ratio	50%	39%		68%	60%	
Reported Sales Dollars	\$24,321,552	\$23,118,715	5%	\$558,823,288	\$462,455,386	21%
Average Sell Price / Unit	\$386,056	\$366,964	5%	\$392,157	\$372,048	5%
Median Sell Price	\$350,000			\$369,900		
Sell Price / List Price	97%	97%		97%	97%	
Days to Sell	49	60	-19%	40	49	-17%
Active Listings	275	355				
Condos (Apt)						
Units Listed	31	45	-31%	419	525	-20%
Units Reported Sold	19	18	6%	281	229	23%
Sell/List Ratio	61%	40%		67%	44%	
Reported Sales Dollars	\$3,991,660	\$3,328,338	20%	\$62,867,214	\$49,022,632	28%
Average Sell Price / Unit	\$210,087	\$184,908	14%	\$223,727	\$214,073	5%
Median Sell Price	\$192,000			\$210,500		
Sell Price / List Price	98%	95%		97%	95%	
Days to Sell	126	81	56%	102	84	21%
Active Listings	111	180				
Condos (Patio)						
Units Listed	12	6	100%	81	69	17%
Units Reported Sold	3	3	0%	59	56	5%
Sell/List Ratio	25%	50%		73%	81%	
Reported Sales Dollars	\$671,000	\$693,500	-3%	\$16,257,300	\$15,718,640	3%
Average Sell Price / Unit	\$223,667	\$231,167	-3%	\$275,547	\$280,690	-2%
Median Sell Price	\$210,000			\$284,000		
Sell Price / List Price	98%	95%		97%	97%	
Days to Sell	63	65	-4%	39	74	-47%
Active Listings	15	15				
Condos (Twnhse)						
Units Listed	26	37	-30%	295	324	-9%
Units Reported Sold	11	6	83%	212	168	26%
Sell/List Ratio	42%	16%		72%	52%	
Reported Sales Dollars	\$2,808,100	\$1,772,337	58%	\$54,316,040	\$43,773,153	24%
Average Sell Price / Unit	\$255,282	\$295,390	-14%	\$256,208	\$260,554	-2%
Median Sell Price	\$253,000			\$244,000		
Sell Price / List Price	96%	98%		97%	96%	
Days to Sell	65	38	71%	62	84	-25%
Active Listings	55	79				

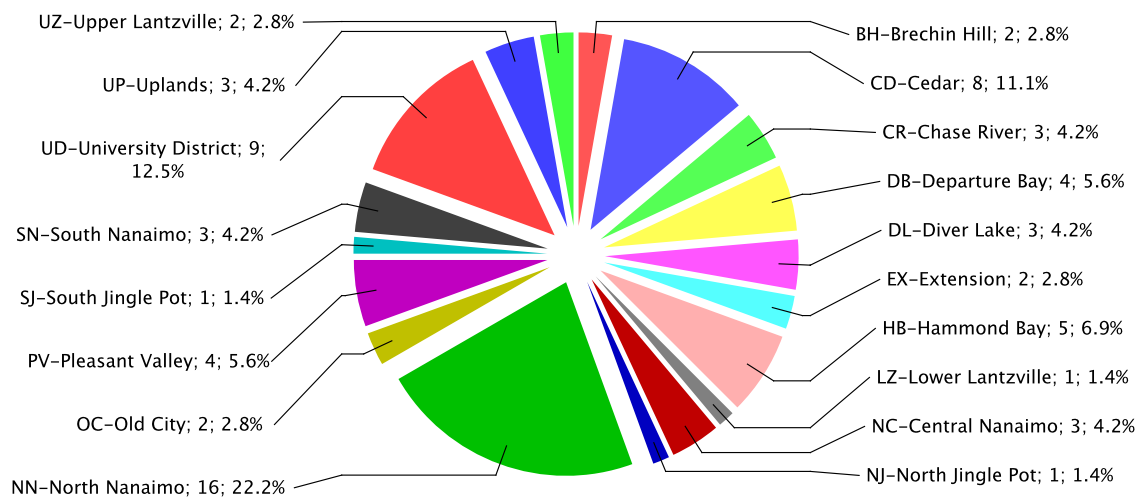
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	1	0	0	0	0	0	0	0	0	2
CD-Cedar	0	1	0	2	2	0	0	0	2	0	0	0	0	1	8
CR-Chase River	0	0	0	0	1	2	0	0	0	0	0	0	0	0	3
DB-Departure Bay	0	0	0	1	2	1	0	0	0	0	0	0	0	0	4
DL-Diver Lake	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
EX-Extension	0	1	0	0	1	0	0	0	0	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	1	0	0	0	2	0	0	0	1	1	5
LZ-Lower Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
NC-Central Nanaimo	0	0	2	1	0	0	0	0	0	0	0	0	0	0	3
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
NN-North Nanaimo	0	0	0	0	1	6	0	2	3	2	2	0	0	0	16
OC-Old City	0	1	0	1	0	0	0	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	2	0	1	1	0	0	0	0	0	0	4
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
SN-South Nanaimo	0	0	1	1	1	0	0	0	0	0	0	0	0	0	3
UD-University District	0	0	3	2	1	2	0	0	1	0	0	0	0	0	9
UP-Uplands	0	0	0	1	1	0	0	1	0	0	0	0	0	0	3
UZ-Upper Lantzville	0	0	1	0	0	1	0	0	0	0	0	0	0	0	2
Zone 4 TOTALS	0	3	7	11	15	15	1	4	8	2	2	0	1	3	72

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2016 = 72



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P 250-751-0804 F 250-756-1210 TF 1-800-377-4374
info@jahelkagroup.com | www.jahelkagroup.com

Royal LePage Nanaimo Realty 4200 Island Hwy N Nanaimo, BC, V9T 1W6

